



Canadian Radio-television and  
Telecommunications Commission

Conseil de la radiodiffusion et des  
télécommunications canadiennes



# **BROADCASTING DISTRIBUTION**

**Cable, Internet Protocol Television (IPTV) and Direct-to-Home (DTH)**

**STATISTICAL AND FINANCIAL SUMMARIES**

**2016 - 2020**

CONSUMER, RESEARCH AND COMMUNICATIONS

Canada<sup>ca</sup>

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## FOREWORD

### INTRODUCTION

This report presents a summary of statistical and financial data from the annual returns provided by broadcasting distribution undertakings (BDUs) for the broadcast year ended 31 August 2020.

Section I provides a five-year comparative financial analysis for basic and non basic services by type (cable, IPTV and Direct-to-Home (DTH)) and combined on a national level. Section II provides a five-year comparative financial analysis for combined cable and IPTV service providers at the national and regional levels. Section III provides information of contributions made by BDUs for the creation and production of Canadian programming.

There are 5 entities (9303-4338 Québec inc. (Accès Télécom), CommStream Gigalinks Inc., CRRS T.V., Nor-Del Cablevision Limited and Seaside Communications Inc.) that failed to provide their annual return and are therefore not included in this publication.

#### **Limitation on data collected**

Annual returns for the broadcast year ended 31 August 2020 were required to be filed with the Commission by 30 November 2020. Data received subsequent to the compilation date is not reflected in this publication. The data reported for previous years has been updated to reflect any additional or adjusted information received by the Commission subsequent to the date of prior years' publications.

#### **Definitions**

##### **Basic services**

Basic service is the service distributed by a broadcasting distribution undertaking as a package consisting of programming services whose distribution is required by the Commission.

##### **Non basic services**

Non basic service is the service distributed by a broadcasting distribution undertaking consisting of programming services whose distribution is not required by the Commission.

##### **Exempt programming services**

Revenues derived from classified advertising, teleshopping/general services and infomercials.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE, IPTV AND DTH**

Canada

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		7,834,289	7,570,911	-3.36	7,399,791	-2.26	7,335,116	-0.87	7,128,118	-2.82	-2.3
Connection		56,731	54,414	-4.08	33,911	-37.68	40,071	18.16	26,661	-33.46	-17.2
Community Channel Sponsorship & Facilities Rental		2,591	1,596	-38.42	712	-55.40	1,838	158.34	989	-46.20	-21.4
Set-top Box - Rental		796,071.19	875,512	9.98	915,738	4.59	917,288	0.17	876,435	-4.45	2.43
Set-top Box - Net Sales		39,769.1	27,849	-29.97	22,921	-17.7	19,213	-16.18	13,448	-30.01	-23.74
Other Revenue		49,678	50,836	2.33	51,333	0.98	50,699	-1.23	48,200	-4.93	-0.75
<b>Total Revenue</b>		<b>8,779,129</b>	<b>8,581,117</b>	<b>-2.26</b>	<b>8,424,406</b>	<b>-1.83</b>	<b>8,364,225</b>	<b>-0.71</b>	<b>8,093,851</b>	<b>-3.23</b>	<b>-2.0</b>
<b>Expenses</b>											
Community Programming		151,426	149,764	-1.10	111,857	-25.31	107,922	-3.52	102,933	-4.62	-9.2
Locally reflective news programming					47,514		48,769	2.64	47,351	-2.91	n/a
Affiliation Payments		3,498,805	3,523,934	0.72	3,568,714	1.27	3,579,344	0.30	3,570,123	-0.26	0.5
Technical		1,544,157	1,259,921	-18.41	1,329,525	5.52	1,388,501	4.44	1,305,641	-5.97	-4.1
Sales and Promotion		616,488	483,874	-21.51	524,130	8.32	494,693	-5.62	481,965	-2.57	-6.0
Administration and General		1,580,168	1,415,822	-10.40	1,337,647	-5.52	1,362,995	1.89	1,375,542	0.92	-3.4
<b>Total Expenses</b>		<b>7,391,043</b>	<b>6,833,315</b>	<b>-7.55</b>	<b>6,919,388</b>	<b>1.26</b>	<b>6,982,224</b>	<b>0.91</b>	<b>6,883,555</b>	<b>-1.41</b>	<b>-1.8</b>
<b>Operating Income</b>		<b>1,388,086</b>	<b>1,747,802</b>		<b>1,505,018</b>		<b>1,382,001</b>		<b>1,210,296</b>		
<b>Staff</b>											
Total Remuneration		2,420,179	2,274,150	-6.03	2,238,263	-1.58	2,130,711	-4.81	2,124,347	-0.30	-3.2
Total Staff Count		26,815.0	27,056.4	0.90	26,103.0	-3.52	27,887.1	6.83	25,768.2	-7.60	
Avg Remuneration (\$)		90,255	84,052	-6.87	85,747	2.02	76,405	-10.90	82,441	7.90	-2.2
Avg Remuneration excl. Fringe Benefits (\$)		76,524	71,989	-5.93	70,658	-1.85	62,958	-10.90	67,761	7.63	-3.0
<b>Subscribers</b>											
Direct Subscribers		10,503,511	10,318,620	-1.76	10,178,321	-1.36	9,893,174	-2.80	9,552,040	-3.45	-2.35
Indirect Subscribers		586,116	580,419	-0.97	642,046	10.62	659,306	2.69	661,674	0.36	3.08
<b>Total Subscribers</b>		<b>11,089,627</b>	<b>10,899,039</b>	<b>-1.72</b>	<b>10,820,367</b>	<b>-0.72</b>	<b>10,552,480</b>	<b>-2.48</b>	<b>10,213,714</b>	<b>-3.21</b>	<b>-2.0</b>
<b>Profitability (%)</b>											
Operating Margin		15.8	20.4		17.9		16.5		15.0		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE**

**Cable - Canada**

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		4,397,226	4,179,913	-4.94	4,023,855	-3.73	3,907,802	-2.88	3,750,197	-4.03	-3.9
Connection		21,182	18,022	-14.92	14,534	-19.35	17,031	17.18	9,019	-47.05	-19.2
Community Channel Sponsorship & Facilities Rental		2,591	1,596	-38.42	712	-55.40	1,838	158.34	989	-46.20	-21.4
Other Revenue		408,544	437,460	7.08	447,146	2.21	463,419	3.64	435,225	-6.08	1.6
<b>Total Revenue</b>		<b>4,829,543</b>	<b>4,636,990</b>	<b>-3.99</b>	<b>4,486,246</b>	<b>-3.25</b>	<b>4,390,091</b>	<b>-2.14</b>	<b>4,195,431</b>	<b>-4.43</b>	<b>-3.5</b>
<b>Expenses</b>											
Community Programming		121,856	115,674	-5.07	88,043	-23.89	82,314	-6.51	79,695	-3.18	-10.1
Locally reflective news programming					15,089		16,085	6.61	16,032	-0.33	n/a
Affiliation Payments		1,953,326	1,889,331	-3.28	1,895,694	0.34	1,872,945	-1.20	1,860,019	-0.69	-1.2
Technical		776,638	733,762	-5.52	783,307	6.75	888,176	13.39	933,269	5.08	4.7
Sales and Promotion		302,912	244,084	-19.42	287,627	17.84	289,042	0.49	289,320	0.10	-1.1
Administration and General		639,938	608,328	-4.94	525,719	-13.58	467,452	-11.08	453,484	-2.99	-8.3
<b>Total Expenses</b>		<b>3,794,671</b>	<b>3,591,180</b>	<b>-5.36</b>	<b>3,595,479</b>	<b>0.12</b>	<b>3,616,015</b>	<b>0.57</b>	<b>3,631,819</b>	<b>0.44</b>	<b>-1.1</b>
<b>Operating Income</b>		<b>1,034,873</b>	<b>1,045,810</b>		<b>890,768</b>		<b>774,075</b>		<b>563,612</b>		
<b>Staff</b>											
Total Remuneration		1,984,141	2,034,549	2.54	1,988,974	-2.24	1,928,217	-3.05	1,920,729	-0.39	-0.8
Total Staff Count		22,432.1	23,110.0	3.02	22,689.9	-1.82	24,614.9	8.48	22,838.6	-7.22	
Avg Remuneration (\$)		88,451	88,037	-0.47	87,659	-0.43	78,335	-10.64	84,100	7.36	-1.3
Avg Remuneration excl. Fringe Benefits (\$)		72,928	74,855	2.64	70,989	-5.17	63,656	-10.33	68,016	6.85	-1.7
<b>Subscribers</b>											
Direct Suscribers		5,862,296	5,698,934	-2.79	5,538,869	-2.81	5,175,640	-6.56	4,873,039	-5.85	-4.5
Indirect Subscribers		553,344	548,824	-0.82	539,335	-1.73	592,482	9.85	601,619	1.54	2.1
<b>Total Subscribers</b>		<b>6,415,640</b>	<b>6,247,758</b>	<b>-2.62</b>	<b>6,078,204</b>	<b>-2.71</b>	<b>5,768,122</b>	<b>-5.10</b>	<b>5,474,658</b>	<b>-5.09</b>	<b>-3.9</b>
<b>Profitability (%)</b>											
Operating Margin		21.4	22.6		19.9		17.6		13.4		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - IPTV**

**IPTV - Canada**

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		1,447,951	1,584,125	9.40	1,660,890	4.85	1,749,840	5.36	1,788,200	2.19	5.4
Connection		20,176	22,301	10.53	8,372	-62.46	13,463	60.80	8,376	-37.79	-19.7
Community Channel Sponsorship & Facilities Rental		0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Other Revenue		331,831	378,947	14.20	408,790	7.88	407,197	-0.39	399,502	-1.89	4.8
<b>Total Revenue</b>		<b>1,799,958</b>	<b>1,985,374</b>	<b>10.30</b>	<b>2,078,052</b>	<b>4.67</b>	<b>2,170,499</b>	<b>4.45</b>	<b>2,196,078</b>	<b>1.18</b>	<b>5.1</b>
<b>Expenses</b>											
Community Programming		29,570	34,090	15.28	23,814	-30.14	25,608	7.53	23,237	-9.26	-5.9
Locally reflective news programming					20,657		21,508	4.12	20,486	-4.75	n/a
Affiliation Payments		778,083	904,969	16.31	959,165	5.99	1,023,249	6.68	1,072,321	4.80	8.4
Technical		544,313	254,984	-53.15	276,080	8.27	267,333	-3.17	219,788	-17.78	-20.3
Sales and Promotion		213,637	167,951	-21.38	190,734	13.57	179,908	-5.68	168,103	-6.56	-5.8
Administration and General		551,203	471,083	-14.54	503,343	6.85	551,621	9.59	621,606	12.69	3.1
<b>Total Expenses</b>		<b>2,116,805</b>	<b>1,833,076</b>	<b>-13.40</b>	<b>1,973,792</b>	<b>7.68</b>	<b>2,069,226</b>	<b>4.84</b>	<b>2,125,541</b>	<b>2.72</b>	<b>0.1</b>
<b>Operating Income</b>		<b>-316,847</b>	<b>152,298</b>		<b>104,260</b>		<b>101,273</b>		<b>70,536</b>		
<b>Staff</b>											
Total Remuneration		334,820	150,356	-55.09	182,307	21.25	154,172	-15.43	163,827	6.26	-16.4
Total Staff Count		3,063.9	2,479.4	-19.08	2,612.1	5.35	2,559.1	-2.03	2,388.7	-6.66	
Avg Remuneration (\$)		109,278	60,643	-44.51	69,795	15.09	60,244	-13.68	68,585	13.84	-11.0
Avg Remuneration excl. Fringe Benefits (\$)		107,156	56,765	-47.03	67,070	18.15	57,602	-14.12	66,565	15.56	-11.2
<b>Subscribers</b>											
Direct Suscribers		2,465,370	2,600,522	5.48	2,786,980	7.17	2,960,703	6.23	3,051,818	3.08	5.5
Indirect Subscribers		2,689	3,781	40.61	25,969	586.83	41,611	60.23	35,320	-15.12	90.4
<b>Total Subscribers</b>		<b>2,468,059</b>	<b>2,604,303</b>	<b>5.52</b>	<b>2,812,949</b>	<b>8.01</b>	<b>3,002,314</b>	<b>6.73</b>	<b>3,087,138</b>	<b>2.83</b>	<b>5.8</b>
<b>Profitability (%)</b>											
Operating Margin		-17.6	7.7		5.0		4.7		3.2		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - DTH**

DTH - Canada

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		1,989,111	1,806,872	-9.16	1,715,046	-5.08	1,677,474	-2.19	1,589,719	-5.23	-5.5
Connection		15,373	14,092	-8.33	11,005	-21.90	9,577	-12.98	9,267	-3.24	-11.9
Other Revenue		145,142	137,789	-5.07	134,056	-2.71	116,584	-13.03	103,355	-11.35	-8.1
<b>Total Revenue</b>		<b>2,149,627</b>	<b>1,958,754</b>	<b>-8.88</b>	<b>1,860,107</b>	<b>-5.04</b>	<b>1,803,635</b>	<b>-3.04</b>	<b>1,702,341</b>	<b>-5.62</b>	<b>-5.7</b>
<b>Expenses</b>											
Community Programming		0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Locally reflective news programming					11,769		11,175	-5.04	10,833	-3.06	n/a
Affiliation Payments		767,395	729,628	-4.92	713,856	-2.16	683,150	-4.30	637,782	-6.64	-4.5
Technical		223,207	271,174	21.49	270,138	-0.38	232,992	-13.75	152,581	-34.51	-9.1
Sales and Promotion		99,939	71,839	-28.12	45,769	-36.29	25,742	-43.76	24,542	-4.66	-29.6
Administration and General		389,027	336,411	-13.52	308,585	-8.27	343,923	11.45	300,453	-12.64	-6.3
<b>Total Expenses</b>		<b>1,479,567</b>	<b>1,409,053</b>	<b>-4.77</b>	<b>1,350,117</b>	<b>-4.18</b>	<b>1,296,983</b>	<b>-3.94</b>	<b>1,126,190</b>	<b>-13.17</b>	<b>-6.6</b>
<b>Operating Income</b>		<b>670,060</b>	<b>549,701</b>		<b>509,991</b>		<b>506,653</b>		<b>576,151</b>		
<b>Staff</b>											
Total Remuneration		101,218	82,022	-18.97	66,975	-18.34	48,322	-27.85	39,791	-17.65	-20.8
Total Staff Count		1,319.0	1,347.0	2.12	800.0	-40.61	713.0	-10.88	541.0	-24.12	
Avg Remuneration (\$)		76,738	60,892	-20.65	83,719	37.49	67,773	-19.05	73,551	8.53	-1.1
Avg Remuneration excl. Fringe Benefits (\$)		66,521	52,008	-21.82	73,077	40.51	58,079	-20.52	62,307	7.28	-1.6
<b>Subscribers</b>											
Direct Subscribers		2,175,845	2,019,164	-7.201	1,852,472	-8.255	1,756,831	-5.163	1,625,041	-7.502	-7.04
Indirect Subscribers		30,083	27,814	-7.542	76,742	175.91	25,213	-67.15	24,735	-1.896	-4.78
<b>Total Subscribers</b>		<b>2,205,928</b>	<b>2,046,978</b>	<b>-7.21</b>	<b>1,929,214</b>	<b>-5.75</b>	<b>1,782,044</b>	<b>-7.63</b>	<b>1,649,776</b>	<b>-7.42</b>	<b>-7.0</b>
<b>Profitability (%)</b>											
Operating Margin		31.2	28.1		27.4		28.1		33.8		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

Canada

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		5,845,178	5,764,039	-1.39	5,684,745	-1.38	5,657,642	-0.48	5,538,399	-2.11	-1.3
Connection		41,358	40,322	-2.50	22,906	-43.19	30,494	33.13	17,394	-42.96	-19.5
Community Channel Sponsorship & Facilities Rental		2,591	1,596	-38.42	712	-55.40	1,838	158.34	989	-46.20	-21.4
Other Revenue		740,375	816,407	10.27	855,936	4.84	870,616	1.72	834,727	-4.12	3.0
<b>Total Revenue</b>		<b>6,629,502</b>	<b>6,622,364</b>	<b>-0.11</b>	<b>6,564,299</b>	<b>-0.88</b>	<b>6,560,590</b>	<b>-0.06</b>	<b>6,391,510</b>	<b>-2.58</b>	<b>-0.9</b>
<b>Expenses</b>											
Community Programming		151,426	149,764	-1.10	111,857	-25.31	107,922	-3.52	102,933	-4.62	-9.2
Locally reflective news programming					35,746		37,594	5.17	36,518	-2.86	n/a
Affiliation Payments		2,731,409	2,794,306	2.30	2,854,858	2.17	2,896,194	1.45	2,932,341	1.25	1.8
Technical		1,320,950	988,747	-25.15	1,059,387	7.14	1,155,509	9.07	1,153,061	-0.21	-3.3
Sales and Promotion		516,549	412,035	-20.23	478,361	16.10	468,951	-1.97	457,424	-2.46	-3.0
Administration and General		1,191,141	1,079,411	-9.38	1,029,062	-4.66	1,019,073	-0.97	1,075,090	5.50	-2.5
<b>Total Expenses</b>		<b>5,911,476</b>	<b>5,424,263</b>	<b>-8.24</b>	<b>5,569,271</b>	<b>2.67</b>	<b>5,685,242</b>	<b>2.08</b>	<b>5,757,365</b>	<b>1.27</b>	<b>-0.7</b>
<b>Operating Income</b>		<b>718,026</b>	<b>1,198,101</b>		<b>995,028</b>		<b>875,348</b>		<b>634,145</b>		
<b>Staff</b>											
Total Remuneration		2,318,961	2,192,128	-5.47	2,171,288	-0.95	2,082,389	-4.09	2,084,556	0.10	-2.6
Total Staff Count		25,496.0	25,709.4	0.84	25,303.0	-1.58	27,174.1	7.39	25,227.2	-7.16	
Avg Remuneration (\$)		90,954	85,266	-6.25	85,812	0.64	76,632	-10.70	82,631	7.83	-2.4
Avg Remuneration excl. Fringe Benefits (\$)		77,041	73,036	-5.20	70,582	-3.36	63,086	-10.62	67,878	7.60	-3.1
<b>Subscribers</b>											
Direct Subscribers		8,327,666	8,299,456	-0.34	8,325,849	0.32	8,136,343	-2.28	7,926,999	-2.57	-1.2
Indirect Subscribers		556,033	552,605	-0.62	565,304	2.30	634,093	12.17	636,939	0.45	3.5
<b>Total Subscribers</b>		<b>8,883,699</b>	<b>8,852,061</b>	<b>-0.36</b>	<b>8,891,153</b>	<b>0.44</b>	<b>8,770,436</b>	<b>-1.36</b>	<b>8,563,938</b>	<b>-2.35</b>	<b>-0.9</b>
<b>Profitability (%)</b>											
Operating Margin		10.8	18.1		15.2		13.3		9.9		

CAGR = Compound Annual Growth Rate.



**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

**Atlantic**

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		476,598	456,890	-4.14	433,851	-5.04	434,294	0.10	438,554	0.98	-2.1
Connection		2,324	2,420	4.10	2,048	-15.34	1,656	-19.15	1,125	-32.07	-16.6
Community Channel Sponsorship & Facilities Rental		131	96	-27.16	384	301.80	559	45.54	301	-46.16	23.1
Other Revenue		43,208	48,772	12.88	49,158	0.79	52,732	7.27	56,388	6.93	6.9
<b>Total Revenue</b>		<b>522,261</b>	<b>508,177</b>	<b>-2.70</b>	<b>485,441</b>	<b>-4.47</b>	<b>489,242</b>	<b>0.78</b>	<b>496,368</b>	<b>1.46</b>	<b>-1.3</b>
<b>Expenses</b>											
Community Programming		10,478	10,622	1.38	9,655	-9.11	10,664	10.45	9,750	-8.57	-1.8
Locally reflective news programming					1,004		949	-5.42	978	2.99	n/a
Affiliation Payments		233,656	226,837	-2.92	239,108	5.41	243,994	2.04	254,760	4.41	2.2
Technical		36,807	55,920	51.93	63,090	12.82	66,935	6.09	61,071	-8.76	13.5
Sales and Promotion		43,344	33,759	-22.11	37,539	11.20	36,503	-2.76	34,649	-5.08	-5.4
Administration and General		113,861	95,128	-16.45	86,923	-8.63	98,488	13.30	102,116	3.68	-2.7
<b>Total Expenses</b>		<b>438,147</b>	<b>422,267</b>	<b>-3.62</b>	<b>437,320</b>	<b>3.56</b>	<b>457,534</b>	<b>4.62</b>	<b>463,325</b>	<b>1.27</b>	<b>1.4</b>
<b>Operating Income</b>		<b>84,114</b>	<b>85,910</b>		<b>48,122</b>		<b>31,708</b>		<b>33,043</b>		
<b>Staff</b>											
Total Remuneration		130,022	130,475	0.35	137,715	5.55	134,752	-2.15	141,701	5.16	2.2
Total Staff Count		1,690.0	1,659.1	-1.82	1,745.3	5.19	2,197.3	25.90	1,761.0	-19.85	
Avg Remuneration (\$)		76,937	78,640	2.21	78,908	0.34	61,328	-22.28	80,466	31.21	1.1
Avg Remuneration excl. Fringe Benefits (\$)		65,147	66,422	1.96	66,621	0.30	52,725	-20.86	68,286	29.51	1.2
<b>Subscribers</b>											
Direct Suscribers		601,911	602,335	0.07	618,037	2.61	615,786	-0.36	597,620	-2.95	-0.2
Indirect Subscribers		11,252	10,937	-2.80	9,971	-8.83	10,681	7.12	18,325	71.57	13.0
<b>Total Subscribers</b>		<b>613,163</b>	<b>613,272</b>	<b>0.02</b>	<b>628,008</b>	<b>2.40</b>	<b>626,467</b>	<b>-0.25</b>	<b>615,945</b>	<b>-1.68</b>	<b>0.1</b>
<b>Profitability (%)</b>											
Operating Margin		16.1	16.9		9.9		6.5		6.7		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

Quebec

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		1,343,883	1,348,821	0.37	1,333,533	-1.13	1,328,989	-0.34	1,294,272	-2.61	-0.9
Connection		13,082	12,053	-7.86	6,181	-48.72	7,049	14.05	4,322	-38.70	-24.2
Community Channel Sponsorship & Facilities Rental		90	151	68.61	114	-24.38	212	85.55	225	6.20	25.9
Other Revenue		246,443	275,531	11.80	302,158	9.66	305,167	1.00	282,146	-7.54	3.4
<b>Total Revenue</b>		<b>1,603,498</b>	<b>1,636,556</b>	<b>2.06</b>	<b>1,641,986</b>	<b>0.33</b>	<b>1,641,417</b>	<b>-0.03</b>	<b>1,580,964</b>	<b>-3.68</b>	<b>-0.4</b>
<b>Expenses</b>											
Community Programming		40,616	36,925	-9.09	28,868	-21.82	29,211	1.19	30,148	3.21	-7.2
Locally reflective news programming					8,178		8,309	1.60	7,788	-6.27	n/a
Affiliation Payments		629,600	632,046	0.39	631,474	-0.09	619,095	-1.96	618,953	-0.02	-0.4
Technical		355,170	371,177	4.51	394,864	6.38	389,889	-1.26	418,651	7.38	4.2
Sales and Promotion		166,714	141,971	-14.84	146,514	3.20	132,311	-9.69	140,313	6.05	-4.2
Administration and General		285,230	261,710	-8.25	270,903	3.51	261,676	-3.41	264,384	1.03	-1.9
<b>Total Expenses</b>		<b>1,477,330</b>	<b>1,443,829</b>	<b>-2.27</b>	<b>1,480,799</b>	<b>2.56</b>	<b>1,440,490</b>	<b>-2.72</b>	<b>1,480,236</b>	<b>2.76</b>	<b>0.1</b>
<b>Operating Income</b>		<b>126,168</b>	<b>192,726</b>		<b>161,187</b>		<b>200,927</b>		<b>100,728</b>		
<b>Staff</b>											
Total Remuneration		647,165	659,644	1.93	694,169	5.23	720,967	3.86	751,473	4.23	3.8
Total Staff Count		7,251.7	7,981.8	10.07	8,103.9	1.53	10,424.2	28.63	10,142.2	-2.70	
Avg Remuneration (\$)		89,244	82,643	-7.40	85,658	3.65	69,163	-19.26	74,093	7.13	-4.5
Avg Remuneration excl. Fringe Benefits (\$)		68,150	69,689	2.26	64,814	-7.00	52,342	-19.24	56,709	8.34	-4.5
<b>Subscribers</b>											
Direct Suscribers		2,400,907	2,356,065	-1.87	2,355,994	0.00	2,307,110	-2.07	2,262,845	-1.92	-1.5
Indirect Subscribers		125,842	134,892	7.19	145,444	7.82	178,059	22.42	180,110	1.15	9.4
<b>Total Subscribers</b>		<b>2,526,749</b>	<b>2,490,957</b>	<b>-1.42</b>	<b>2,501,438</b>	<b>0.42</b>	<b>2,485,169</b>	<b>-0.65</b>	<b>2,442,955</b>	<b>-1.70</b>	<b>-0.8</b>
<b>Profitability (%)</b>											
Operating Margin		7.9	11.8		9.8		12.2		6.4		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

Ontario

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		2,033,169	1,982,581	-2.49	1,971,586	-0.55	1,944,757	-1.36	1,893,562	-2.63	-1.8
Connection		18,598	17,131	-7.89	7,168	-58.16	13,840	93.09	6,242	-54.90	-23.9
Community Channel Sponsorship & Facilities Rental		1,192	856	-28.23	19	-97.76	844	>999±	257	-69.59	-31.9
Other Revenue		300,844	356,373	18.46	367,283	3.06	386,409	5.21	374,855	-2.99	5.7
<b>Total Revenue</b>		<b>2,353,804</b>	<b>2,356,942</b>	<b>0.13</b>	<b>2,346,055</b>	<b>-0.46</b>	<b>2,345,849</b>	<b>-0.01</b>	<b>2,274,915</b>	<b>-3.02</b>	<b>-0.9</b>
<b>Expenses</b>											
Community Programming		57,446	52,235	-9.07	37,759	-27.71	33,662	-10.85	33,134	-1.57	-12.9
Locally reflective news programming					16,276		18,441	13.31	18,382	-0.32	n/a
Affiliation Payments		954,339	958,858	0.47	988,157	3.06	1,000,209	1.22	1,022,546	2.23	1.7
Technical		258,749	270,256	4.45	317,312	17.41	337,742	6.44	326,284	-3.39	6.0
Sales and Promotion		207,814	154,342	-25.73	197,658	28.07	185,637	-6.08	170,204	-8.31	-4.9
Administration and General		424,793	400,007	-5.83	333,365	-16.66	339,171	1.74	340,796	0.48	-5.4
<b>Total Expenses</b>		<b>1,903,141</b>	<b>1,835,697</b>	<b>-3.54</b>	<b>1,890,528</b>	<b>2.99</b>	<b>1,914,861</b>	<b>1.29</b>	<b>1,911,346</b>	<b>-0.18</b>	<b>0.1</b>
<b>Operating Income</b>		<b>450,663</b>	<b>521,244</b>		<b>455,527</b>		<b>430,988</b>		<b>363,569</b>		
<b>Staff</b>											
Total Remuneration		529,493	569,896	7.63	600,480	5.37	551,968	-8.08	557,960	1.09	1.3
Total Staff Count		5,559.4	5,691.5	2.38	6,056.4	6.41	6,171.8	1.91	6,004.9	-2.70	
Avg Remuneration (\$)		95,242	100,132	5.13	99,149	-0.98	89,434	-9.80	92,917	3.89	-0.6
Avg Remuneration excl. Fringe Benefits (\$)		78,305	82,009	4.73	80,007	-2.44	74,477	-6.91	76,353	2.52	-0.6
<b>Subscribers</b>											
Direct Suscribers		2,650,221	2,624,123	-0.98	2,655,241	1.19	2,598,746	-2.13	2,516,888	-3.15	-1.3
Indirect Subscribers		209,020	205,958	-1.46	218,797	6.23	254,191	16.18	255,621	0.56	5.2
<b>Total Subscribers</b>		<b>2,859,241</b>	<b>2,830,081</b>	<b>-1.02</b>	<b>2,874,038</b>	<b>1.55</b>	<b>2,852,937</b>	<b>-0.73</b>	<b>2,772,509</b>	<b>-2.82</b>	<b>-0.8</b>
<b>Profitability (%)</b>											
Operating Margin		19.1	22.1		19.4		18.4		16.0		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

**Prairies**

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		1,079,230	1,056,180	-2.14	1,042,760	-1.27	1,056,049	1.27	1,022,977	-3.13	-1.3
Connection		4,792	6,676	39.31	4,028	-39.67	4,186	3.93	3,281	-21.61	-9.0
Community Channel Sponsorship & Facilities Rental		1,098	426	-61.24	119	-71.96	203	70.12	198	-2.54	-34.9
Other Revenue		87,113	80,433	-7.67	80,152	-0.35	72,470	-9.58	70,389	-2.87	-5.2
<b>Total Revenue</b>		<b>1,172,232</b>	<b>1,143,714</b>	<b>-2.43</b>	<b>1,127,059</b>	<b>-1.46</b>	<b>1,132,908</b>	<b>0.52</b>	<b>1,096,844</b>	<b>-3.18</b>	<b>-1.7</b>
<b>Expenses</b>											
Community Programming		22,852	26,771	17.15	17,752	-33.69	18,206	2.56	15,415	-15.33	-9.4
Locally reflective news programming					5,702		5,586	-2.05	5,344	-4.33	n/a
Affiliation Payments		496,721	525,121	5.72	534,166	1.72	565,452	5.86	558,447	-1.24	3.0
Technical		340,186	159,587	-53.09	157,060	-1.58	199,776	27.20	187,485	-6.15	-13.8
Sales and Promotion		54,897	48,122	-12.34	54,234	12.70	61,231	12.90	60,852	-0.62	2.6
Administration and General		159,937	141,759	-11.37	156,428	10.35	162,920	4.15	197,500	21.23	5.4
<b>Total Expenses</b>		<b>1,074,593</b>	<b>901,362</b>	<b>-16.12</b>	<b>925,343</b>	<b>2.66</b>	<b>1,013,170</b>	<b>9.49</b>	<b>1,025,042</b>	<b>1.17</b>	<b>-1.2</b>
<b>Operating Income</b>		<b>97,639</b>	<b>242,353</b>		<b>201,717</b>		<b>119,738</b>		<b>71,802</b>		
<b>Staff</b>											
Total Remuneration		481,790	401,421	-16.68	365,478	-8.95	361,730	-1.03	329,399	-8.94	-9.1
Total Staff Count		5,285.3	5,015.6	-5.10	4,642.1	-7.45	4,363.8	-6.00	3,734.1	-14.43	
Avg Remuneration (\$)		91,158	80,034	-12.20	78,731	-1.63	82,893	5.29	88,215	6.42	-0.8
Avg Remuneration excl. Fringe Benefits (\$)		83,447	71,597	-14.20	70,907	-0.96	73,203	3.24	78,211	6.84	-1.6
<b>Subscribers</b>											
Direct Suscribers		1,424,575	1,447,765	1.63	1,443,013	-0.33	1,380,506	-4.33	1,339,834	-2.95	-1.5
Indirect Subscribers		114,031	104,956	-7.96	100,143	-4.59	97,653	-2.49	93,526	-4.23	-4.8
<b>Total Subscribers</b>		<b>1,538,606</b>	<b>1,552,721</b>	<b>0.92</b>	<b>1,543,156</b>	<b>-0.62</b>	<b>1,478,159</b>	<b>-4.21</b>	<b>1,433,360</b>	<b>-3.03</b>	<b>-1.8</b>
<b>Profitability (%)</b>											
Operating Margin		8.3	21.2		17.9		10.6		6.5		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

British Columbia and Territories

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		912,297	919,567	0.80	903,015	-1.80	893,553	-1.05	889,035	-0.51	-0.6
Connection		2,561	2,042	-20.26	3,481	70.46	3,762	8.08	2,425	-35.54	-1.4
Community Channel Sponsorship & Facilities Rental		80	68	-15.52	75	10.29	21	-72.11	9	-58.16	-42.6
Other Revenue		62,768	55,299	-11.90	57,186	3.41	53,838	-5.85	50,949	-5.37	-5.1
<b>Total Revenue</b>		<b>977,706</b>	<b>976,975</b>	<b>-0.07</b>	<b>963,757</b>	<b>-1.35</b>	<b>951,174</b>	<b>-1.31</b>	<b>942,418</b>	<b>-0.92</b>	<b>-0.9</b>
<b>Expenses</b>											
Community Programming		20,035	23,210	15.85	17,823	-23.21	16,179	-9.23	14,486	-10.46	-7.8
Locally reflective news programming					4,586		4,308	-6.06	4,026	-6.56	n/a
Affiliation Payments		417,094	451,444	8.24	461,952	2.33	467,444	1.19	477,635	2.18	3.5
Technical		330,038	131,806	-60.06	127,062	-3.60	161,168	26.84	159,570	-0.99	-16.6
Sales and Promotion		43,778	33,842	-22.70	42,416	25.34	53,269	25.59	51,405	-3.50	4.1
Administration and General		207,320	180,806	-12.79	181,443	0.35	156,819	-13.57	170,294	8.59	-4.8
<b>Total Expenses</b>		<b>1,018,266</b>	<b>821,108</b>	<b>-19.36</b>	<b>835,281</b>	<b>1.73</b>	<b>859,187</b>	<b>2.86</b>	<b>877,416</b>	<b>2.12</b>	<b>-3.7</b>
<b>Operating Income</b>		<b>-40,559</b>	<b>155,868</b>		<b>128,475</b>		<b>91,987</b>		<b>65,002</b>		
<b>Staff</b>											
Total Remuneration		530,490	430,692	-18.81	373,448	-13.29	312,972	-16.19	304,022	-2.86	-13.0
Total Staff Count		5,709.7	5,361.4	-6.10	4,755.3	-11.30	4,017.1	-15.53	3,585.0	-10.76	
Avg Remuneration (\$)		92,910	80,332	-13.54	78,533	-2.24	77,911	-0.79	84,804	8.85	-2.3
Avg Remuneration excl. Fringe Benefits (\$)		84,694	71,886	-15.12	69,541	-3.26	68,141	-2.01	74,320	9.07	-3.2
<b>Subscribers</b>											
Direct Suscribers		1,250,052	1,269,168	1.53	1,253,564	-1.23	1,234,195	-1.55	1,209,812	-1.98	-0.8
Indirect Subscribers		95,888	95,862	-0.03	90,949	-5.13	93,509	2.81	89,357	-4.44	-1.8
<b>Total Subscribers</b>		<b>1,345,940</b>	<b>1,365,030</b>	<b>1.42</b>	<b>1,344,513</b>	<b>-1.50</b>	<b>1,327,704</b>	<b>-1.25</b>	<b>1,299,169</b>	<b>-2.15</b>	<b>-0.9</b>
<b>Profitability (%)</b>											
Operating Margin		-4.1	16.0		13.3		9.7		6.9		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

Canada

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		3,763	2,668	-29.11	1,009	-62.17	1,562	54.76	3,484	123.09	-1.9
Other Revenue		15,027	8,695	-42.14	8,838	1.64	7,928	-10.29	7,448	-6.06	-16.1
<b>Total Revenue</b>		<b>18,791</b>	<b>11,363</b>	<b>-39.53</b>	<b>9,847</b>	<b>-13.34</b>	<b>9,490</b>	<b>-3.63</b>	<b>10,932</b>	<b>15.20</b>	<b>-12.7</b>
<b>Expenses</b>											
Affiliation Payments		23	132	471.36	1	-99.46	22	>999±	0	-99.65	-76.0
Technical		274	393	43.59	90	-77.00	140	55.18	167	18.84	-11.7
Sales and Promotion		359	386	7.34	268	-30.49	352	31.43	185	-47.53	-15.3
Administration and General		56	141	152.33	116	-18.25	138	19.67	135	-2.41	24.6
<b>Total Expenses</b>		<b>712</b>	<b>1,052</b>	<b>47.74</b>	<b>475</b>	<b>-54.88</b>	<b>653</b>	<b>37.52</b>	<b>487</b>	<b>-25.47</b>	<b>-9.1</b>
<b>Operating Income</b>		<b>18,079</b>	<b>10,311</b>		<b>9,372</b>		<b>8,837</b>		<b>10,446</b>		
<b>Profitability (%)</b>											
Operating Margin		96.2	90.7		95.2		93.1		95.5		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

Atlantic

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		76	52	-31.54	39	-25.09	37	-5.18	290	684.38	39.8
Other Revenue		1,865	1,138	-38.97	1,124	-1.28	1,085	-3.42	978	-9.90	-14.9
<b>Total Revenue</b>		<b>1,941</b>	<b>1,190</b>	<b>-38.68</b>	<b>1,163</b>	<b>-2.32</b>	<b>1,122</b>	<b>-3.48</b>	<b>1,268</b>	<b>12.97</b>	<b>-10.1</b>
<b>Expenses</b>											
Affiliation Payments		17	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Technical		45	0	-100.00	2	n/a	0	-100.00	0	n/a	-100.0
Sales and Promotion		37	72	95.49	28	-60.93	39	39.28	0	-100.00	-100.0
Administration and General		21	2	-92.23	18	>999±	11	-41.03	9	-17.25	-19.2
<b>Total Expenses</b>		<b>119</b>	<b>74</b>	<b>-38.23</b>	<b>49</b>	<b>-34.25</b>	<b>50</b>	<b>3.25</b>	<b>9</b>	<b>-82.11</b>	<b>-47.7</b>
<b>Operating Income</b>		<b>1,822</b>	<b>1,117</b>		<b>1,114</b>		<b>1,072</b>		<b>1,259</b>		
<b>Profitability (%)</b>											
Operating Margin		93.8	93.8		95.8		95.5		99.3		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

Quebec

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		383	137	-64.30	281	105.63	295	4.75	616	109.06	12.6
Other Revenue		15	201	>999±	0	-100.00	0	-88.89	34	>999±	22.7
<b>Total Revenue</b>		<b>398</b>	<b>338</b>	<b>-15.20</b>	<b>281</b>	<b>-16.69</b>	<b>295</b>	<b>4.74</b>	<b>650</b>	<b>120.63</b>	<b>13.0</b>
<b>Expenses</b>											
Affiliation Payments		0	0	-29.91	1	858.67	11	>999±	0	-99.31	-7.9
Technical		221	125	-43.50	50	-59.88	42	-16.49	54	28.51	-29.8
Sales and Promotion		1	2	147.45	0	-78.57	1	166.25	1	-11.51	5.7
Administration and General		41	43	5.69	45	2.94	43	-2.62	53	22.90	6.8
<b>Total Expenses</b>		<b>263</b>	<b>170</b>	<b>-35.38</b>	<b>96</b>	<b>-43.61</b>	<b>97</b>	<b>1.59</b>	<b>108</b>	<b>11.02</b>	<b>-19.9</b>
<b>Operating Income</b>		<b>135</b>	<b>168</b>		<b>185</b>		<b>197</b>		<b>542</b>		
<b>Profitability (%)</b>											
Operating Margin		34.0	49.7		65.9		67.0		83.4		

CAGR = Compound Annual Growth Rate



**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

Ontario

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		1,789	921	-48.53	486	-47.18	1,057	117.39	2,181	106.24	5.1
Other Revenue		10,261	5,584	-45.58	4,769	-14.60	3,736	-21.66	3,517	-5.86	-23.5
<b>Total Revenue</b>		<b>12,050</b>	<b>6,505</b>	<b>-46.01</b>	<b>5,255</b>	<b>-19.22</b>	<b>4,793</b>	<b>-8.79</b>	<b>5,698</b>	<b>18.87</b>	<b>-17.1</b>
<b>Expenses</b>											
Affiliation Payments		6	132	>999±	0	-100.00	11	n/a	0	-100.00	-100.0
Technical		0	266	n/a	38	-85.61	98	157.01	113	14.72	n/a
Sales and Promotion		-1	47	>999±	27	-42.83	56	107.90	49	-11.34	n/a
Administration and General		-7	95	>999±	53	-44.90	84	59.82	73	-13.60	n/a
<b>Total Expenses</b>		<b>-1</b>	<b>540</b>	<b>&gt;999±</b>	<b>118</b>	<b>-78.23</b>	<b>249</b>	<b>111.63</b>	<b>235</b>	<b>-5.67</b>	<b>n/a</b>
<b>Operating Income</b>		<b>12,051</b>	<b>5,965</b>		<b>5,138</b>		<b>4,544</b>		<b>5,463</b>		
<b>Profitability (%)</b>											
Operating Margin		100.0	91.7		97.8		94.8		95.9		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

Prairies

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		890	859	-3.46	190	-77.84	156	-18.02	340	117.96	-21.4
Other Revenue		1,445	840	-41.87	1,410	67.88	1,666	18.13	1,535	-7.84	1.5
<b>Total Revenue</b>		<b>2,334</b>	<b>1,699</b>	<b>-27.23</b>	<b>1,600</b>	<b>-5.79</b>	<b>1,822</b>	<b>13.83</b>	<b>1,875</b>	<b>2.93</b>	<b>-5.3</b>
<b>Expenses</b>											
Affiliation Payments		0	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Technical		8	0	-93.71	0	-100.00	0	n/a	0	n/a	-100.0
Sales and Promotion		322	264	-18.08	213	-19.45	257	20.55	135	-47.48	-19.6
Administration and General		1	0	-71.78	0	-100.00	0	n/a	0	n/a	-100.0
<b>Total Expenses</b>		<b>331</b>	<b>265</b>	<b>-19.97</b>	<b>213</b>	<b>-19.65</b>	<b>257</b>	<b>20.55</b>	<b>135</b>	<b>-47.48</b>	<b>-20.1</b>
<b>Operating Income</b>		<b>2,003</b>	<b>1,434</b>		<b>1,388</b>		<b>1,565</b>		<b>1,740</b>		
<b>Profitability (%)</b>											
Operating Margin		85.8	84.4		86.7		85.9		92.8		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

British Columbia & Territories

	(\$000)	2016	2017	Var %	2018	Var %	2019	Var %	2020	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		626	699	11.76	12	-98.23	17	37.44	58	239.95	-44.9
Other Revenue		1,442	931	-35.39	1,535	64.81	1,441	-6.12	1,383	-3.99	-1.0
<b>Total Revenue</b>		<b>2,067</b>	<b>1,631</b>	<b>-21.12</b>	<b>1,547</b>	<b>-5.12</b>	<b>1,458</b>	<b>-5.77</b>	<b>1,441</b>	<b>-1.14</b>	<b>-8.6</b>
<b>Expenses</b>											
Affiliation Payments		0	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Technical		0	1	n/a	0	-100.00	0	n/a	0	n/a	n/a
Sales and Promotion		0	1	n/a	0	-100.00	0	n/a	0	n/a	n/a
Administration and General		0	1	n/a	0	-100.00	0	n/a	0	n/a	n/a
<b>Total Expenses</b>		<b>0</b>	<b>3</b>	<b>&gt;999±</b>	<b>0</b>	<b>-100.00</b>	<b>0</b>	<b>n/a</b>	<b>0</b>	<b>n/a</b>	<b>-100.0</b>
<b>Operating Income</b>		<b>2,067</b>	<b>1,628</b>		<b>1,547</b>		<b>1,458</b>		<b>1,441</b>		
<b>Profitability (%)</b>											
Operating Margin		100.0	99.8		100.0		100.0		100.0		

CAGR = Compound Annual Growth Rate

**CRTC - COMPANIES OPERATING ONLY EXEMPT SYSTEMS WITH FEWER THAN 2,000 SUBSCRIBERS**

	<b>2017-2018</b>	<b>2018-2019</b>	<b>2019-2020</b>
	<b>Subscribers</b>	<b>Subscribers</b>	<b>Subscribers</b>
<b>Canada*</b>	<b>86,140</b>	<b>80,906</b>	<b>80,353</b>

\* Revenues are not reported. The number of subscribers reported in the table above are excluded from the rest of this publication.

**CRTC - CONTRIBUTIONS TABLE - CREATION AND PRODUCTION OF CANADIAN PROGRAMMING**

TYPE / REGION		2020							
		Canada Media Fund (CMF)	Certified Independent Production Funds (CIPF)	Local Expression			Total Local Expression	Independent Local News Fund (ILNF)	Total Contributions
				Licensee's own community channel	Community programming in other markets operated by the licensee	Locally reflective news programming			
<b>CABLE &amp; IPTV</b>									
	<b>Atlantic</b>	5,480,839	1,370,711	9,737,118	-	977,847	10,714,965	667,030	<b>18,233,545</b>
	<b>Quebec</b>	29,413,886	7,346,782	25,160,859	277,700	7,788,240	33,226,799	3,914,677	<b>73,902,144</b>
	<b>Ontario</b>	44,871,420	11,188,386	32,554,163	1,273,504	18,382,330	52,209,997	5,957,867	<b>114,227,670</b>
	<b>Prairies</b>	22,786,949	5,694,229	15,103,008	-	5,343,931	20,446,939	2,697,079	<b>51,625,196</b>
	<b>British Columbia &amp; Territories</b>	18,351,828	4,586,512	13,928,823	-	4,025,725	17,954,548	2,148,025	<b>43,040,913</b>
<b>CABLE &amp; IPTV - TOTAL</b>		<b>120,904,922</b>	<b>30,186,620</b>	<b>96,483,971</b>	<b>1,551,204</b>	<b>36,518,073</b>	<b>134,553,248</b>	<b>15,384,678</b>	<b>301,029,468</b>
<b>DIRECT-TO-HOME</b>		<b>64,997,555</b>	<b>9,239,155</b>	<b>-</b>	<b>-</b>	<b>10,832,924</b>	<b>10,832,924</b>	<b>5,416,463</b>	<b>90,486,097</b>
<b>PPV &amp; VOD</b>		<b>2,181,005</b>	<b>3,263,274</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>5,444,279</b>
<b>TOTAL - CANADA</b>		<b>188,083,482</b>	<b>42,689,049</b>	<b>96,483,971</b>	<b>1,551,204</b>	<b>47,350,997</b>	<b>145,386,172</b>	<b>20,801,141</b>	<b>396,959,844</b>

TYPE / REGION		2019							
		Canada Media Fund (CMF)	Certified Independent Production Funds (CIPF)	Local Expression			Total Local Expression	Independent Local News Fund (ILNF)	Total Contributions
				Licensee's own community channel	Community programming in other markets operated by the licensee	Locally reflective news programming			
<b>CABLE &amp; IPTV</b>									
	<b>Atlantic</b>	5,428,553	1,357,140	10,678,433	-	949,450	11,627,883	663,880	<b>19,077,456</b>
	<b>Quebec</b>	30,740,670	7,687,523	27,207,831	1,329,100	8,309,269	36,846,200	3,977,022	<b>79,251,415</b>
	<b>Ontario</b>	45,287,124	11,313,771	35,168,286	161,596	18,441,284	53,771,166	5,998,565	<b>116,370,626</b>
	<b>Prairies</b>	22,806,214	5,724,818	17,207,254	26,819	5,585,531	22,819,604	2,757,816	<b>54,108,452</b>
	<b>British Columbia &amp; Territories</b>	18,951,327	4,737,832	15,428,677	36,787	4,308,140	19,773,604	2,212,896	<b>45,675,659</b>
<b>CABLE &amp; IPTV - TOTAL</b>		<b>123,213,888</b>	<b>30,821,084</b>	<b>105,690,481</b>	<b>1,554,302</b>	<b>37,593,674</b>	<b>144,838,457</b>	<b>15,610,179</b>	<b>314,483,608</b>
<b>DIRECT-TO-HOME</b>		<b>67,052,202</b>	<b>9,540,529</b>	<b>-</b>	<b>-</b>	<b>11,175,367</b>	<b>11,175,367</b>	<b>5,587,684</b>	<b>93,355,782</b>
<b>PPV &amp; VOD</b>		<b>1,167,999</b>	<b>4,935,327</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>6,103,326</b>
<b>TOTAL - CANADA</b>		<b>191,434,089</b>	<b>45,296,940</b>	<b>105,690,481</b>	<b>1,554,302</b>	<b>48,769,041</b>	<b>156,013,824</b>	<b>21,197,863</b>	<b>413,942,716</b>