



Canadian Radio-television and
Telecommunications Commission

Conseil de la radiodiffusion et des
télécommunications canadiennes



DISCRETIONARY AND ON-DEMAND SERVICES

STATISTICAL AND FINANCIAL SUMMARIES

2014 - 2018

CONSUMER AFFAIRS AND STRATEGIC POLICY

Canada

TABLE OF CONTENTS

FOREWORD

STATISTICAL AND FINANCIAL SUMMARIES

I	Discretionary and On-Demand Services - Total	1
	English & Bilingual	2
	French	3
	Ethnic	4
II	Discretionary Services - Total	5
	English & Bilingual	6
	French	7
	Ethnic	8
	Licensed	9
	Exempt	10
	Mainstream Sports and National News	11
III	On-Demand Services - Total	12
	Pay-per-view	13
	Video-on-Demand	14
IV	PROGRAMMING AND PRODUCTION EXPENSES	
	Discretionary Services - Total	15
	English & Bilingual	16
	French	17
	Ethnic	18
	Licensed	19
	Exempt	20
	Mainstream Sports and National News	21

FOREWORD

Introduction

This report presents a summary of statistical and financial data from the annual returns provided by discretionary and on-demand services for the broadcast year ended August 31, 2018.

Sections I, II, III provide a five-year comparative financial analysis of discretionary and on-demand services, by language and by service type.

Section IV presents the detailed programming and production expenses of discretionary services for the 2017-2018 broadcast year.

NEW Pursuant to *Broadcasting Regulatory Policy CRTC 2015-86*, the term “Discretionary services” now encompasses all currently licensed pay, specialty and discretionary services, while the term “On-demand services” now encompasses all licensed pay-per-view and video-on-demand services.

Limitation on data collected

Annual returns for the broadcast year ended 31 August 2018 were required to be filed with the Commission by 30 November 2018. Data received subsequent to the compilation date is not reflected in this publication. The data reported for previous years has been updated to reflect any additional or adjusted information received by the Commission subsequent to the date of prior years' publications.

CRTC - FINANCIAL SUMMARY - DISCRETIONARY AND ON-DEMAND SERVICES

All Languages

	(\$)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units		230	229		308		293		291		
Revenue											
Terrestrial subscriber revenue		2,144,201,758	2,203,108,713	2.75	2,245,000,490	1.90	2,252,850,445	0.35	2,229,668,977	-1.03	1.0
DTH subscriber revenue		763,075,731	756,790,523	-0.82	729,557,949	-3.60	687,437,931	-5.77	655,733,441	-4.61	-3.7
Local advertising revenue		30,804,114	33,589,640	9.04	35,101,729	4.50	36,615,575	4.31	36,078,111	-1.47	4.0
National advertising revenue		1,223,470,604	1,201,663,768	-1.78	1,312,479,905	9.22	1,291,928,241	-1.57	1,232,235,282	-4.62	0.2
Other revenue		87,294,288	94,642,630	8.42	96,192,849	1.64	96,366,401	0.18	93,350,269	-3.13	1.7
Total Revenue		4,248,846,495	4,289,795,274	0.96	4,418,332,922	3.00	4,365,198,593	-1.20	4,247,066,080	-2.71	0.0
Expenses											
Programming and Production		2,431,847,279	2,571,513,550	5.74	2,724,803,817	5.96	2,660,332,584	-2.37	2,608,890,659	-1.93	1.8
Technical		154,610,035	162,816,895	5.31	154,824,361	-4.91	130,528,390	-15.69	122,917,769	-5.83	-5.6
Sales and Promotion		195,990,647	205,197,685	4.70	197,294,763	-3.85	183,642,261	-6.92	170,521,481	-7.14	-3.4
Administration and General		344,944,448	323,004,590	-6.36	306,275,131	-5.18	257,139,515	-16.04	282,756,622	9.96	-4.9
Total Expenses		3,127,392,409	3,262,532,720	4.32	3,383,198,072	3.70	3,231,642,750	-4.48	3,185,086,531	-1.44	0.5
Operating Income		1,121,454,086	1,027,262,554		1,035,134,850		1,133,555,843		1,061,979,549		
Depreciation		98,447,232	105,320,592	6.98	106,736,968	1.34	93,826,438	-12.10	88,489,638	-5.69	-2.6
P.B.I.T.		1,023,006,854	921,941,962		928,397,882		1,039,729,405		973,489,911		
Interest Expense		72,636,084	124,951,250		152,274,270		142,039,321		144,864,506		
Adjustments - Gain (Loss)		87,314,681	-19,110,687		223,624,061		-53,798,227		-143,269,222		
Pre-tax Profit		1,037,685,451	777,880,025		999,747,673		843,891,857		685,356,183		
Canadian Programming Expenses											
Acquisition of rights		825,288,907	952,303,368	15.39	1,078,911,501	13.29	1,149,505,904	6.54	1,114,502,025	-3.05	7.8
Script & concept		14,813,665	14,187,760	-4.23	14,007,894	-1.27	6,424,328	-54.14	5,428,939	-15.49	-22.2
Filler Programming + Program Production		651,932,566	637,170,270	-2.26	623,158,216	-2.20	588,047,772	-5.63	586,034,038	-0.34	-2.6
Investment in Programming		8,066,155	32,718,524	305.63	16,448,430	-49.73	2,764,029	-83.20	4,160,708	50.53	-15.3
Total Canadian Programming		1,500,101,293	1,636,379,922	9.08	1,732,526,041	5.88	1,746,742,033	0.82	1,710,125,710	-2.10	3.3
Canadian Programming / Revenue (%)		35.31	38.15		39.21		40.02		40.27		
Staff											
Total Remuneration (\$)		463,949,234	455,234,621	-1.88	433,610,248	-4.75	416,155,255	-4.03	409,961,535	-1.49	-3.1
Total Staff Count		6,202.8	5,900.	-4.88	5,439.4	-7.81	4,985.3	-8.35	4,858.2	-2.55	
Average Remuneration (\$)		74,797	77,158	3.16	79,717	3.32	83,477	4.72	84,385	1.09	3.1
Avg Remuneration excl. Benefits (\$)		64,313	66,433	3.3	69,068	3.97	71,322	3.26	71,709	0.54	2.76
Profitability (%)											
Operating Margin		26.4	23.9		23.4		26.0		25.0		
P.B.I.T. Margin		24.1	21.5		21.0		23.8		22.9		
Pre-tax Margin		24.4	18.1		22.6		19.3		16.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - DISCRETIONARY AND ON-DEMAND SERVICES

English & Bilingual

	(\$)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units		156	157		160		151		147		
Revenue											
Terrestrial subscriber revenue		1,756,551,359	1,765,742,531	0.52	1,755,009,608	-0.61	1,763,548,203	0.49	1,734,871,678	-1.63	-0.3
DTH subscriber revenue		623,074,911	605,876,025	-2.76	604,476,036	-0.23	567,792,088	-6.07	549,377,490	-3.24	-3.1
Local advertising revenue		12,876,789	17,087,002	32.70	18,617,576	8.96	21,340,953	14.63	23,593,436	10.55	16.3
National advertising revenue		1,001,505,883	988,638,191	-1.28	1,109,754,371	12.25	1,097,177,950	-1.13	1,046,533,481	-4.62	1.1
Other revenue		76,247,381	78,224,635	2.59	73,040,432	-6.63	74,070,017	1.41	68,260,556	-7.84	-2.7
Total Revenue		3,470,256,323	3,455,568,384	-0.42	3,560,898,023	3.05	3,523,929,211	-1.04	3,422,636,641	-2.87	-0.3
Expenses											
Programming and Production		1,965,272,584	2,009,285,467	2.24	2,143,640,256	6.69	2,060,996,518	-3.86	2,014,999,718	-2.23	0.6
Technical		129,032,723	131,332,226	1.78	124,918,275	-4.88	103,371,106	-17.25	95,348,236	-7.76	-7.3
Sales and Promotion		138,273,077	137,042,901	-0.89	136,560,072	-0.35	122,649,809	-10.19	113,642,826	-7.34	-4.8
Administration and General		289,162,837	270,133,241	-6.58	254,739,682	-5.70	205,751,943	-19.23	231,218,257	12.38	-5.4
Total Expenses		2,521,741,221	2,547,793,835	1.03	2,659,858,285	4.40	2,492,769,376	-6.28	2,455,209,037	-1.51	-0.7
Operating Income		948,515,102	907,774,549		901,039,738		1,031,159,835		967,427,604		
Depreciation		84,865,909	88,613,336	4.42	89,819,331	1.36	80,479,524	-10.40	77,947,994	-3.15	-2.1
P.B.I.T.		863,649,193	819,161,213		811,220,407		950,680,311		889,479,610		
Interest Expense		70,240,816	112,788,260		134,489,174		124,210,895		127,371,412		
Adjustments - Gain (Loss)		84,684,393	-16,469,069		243,160,834		-47,602,979		-124,142,658		
Pre-tax Profit		878,092,770	689,903,884		919,892,067		778,866,437		637,965,540		
Canadian Programming Expenses											
Acquisition of rights		677,571,417	687,382,618	1.45	800,230,547	16.42	841,606,835	5.17	814,989,354	-3.16	4.7
Script & concept		10,313,795	11,597,042	12.44	11,300,306	-2.56	4,216,417	-62.69	4,031,828	-4.38	-20.9
Filler Programming + Program Production		459,499,152	448,783,796	-2.33	436,736,853	-2.68	404,861,411	-7.30	407,675,924	0.70	-3.0
Investment in Programming		4,492,688	32,741,440	628.77	16,402,197	-49.90	2,632,579	-83.95	2,355,976	-10.51	-14.9
Total Canadian Programming		1,151,877,052	1,180,504,896	2.49	1,264,669,903	7.13	1,253,317,242	-0.90	1,229,053,082	-1.94	1.6
Canadian Programming / Revenue (%)		33.19	34.16		35.52		35.57		35.91		
Staff											
Total Remuneration (\$)		328,351,302	321,034,779	-2.23	311,686,791	-2.91	299,165,655	-4.02	289,251,756	-3.31	-3.1
Total Staff Count		4,096.8	4,025.2	-1.75	3,718.8	-7.61	3,375.7	-9.23	3,228.3	-4.37	
Average Remuneration (\$)		80,149	79,755	-0.49	83,813	5.09	88,623	5.74	89,598	1.10	2.8
Average Remuneration excl. Benefits (\$)		69,663	69,714	0.07	73,235	5.05	76,046	3.84	75,997	-0.06	2.2
Profitability (%)											
Operating Margin		27.3	26.3		25.3		29.3		28.3		
P.B.I.T. Margin		24.9	23.7		22.8		27.0		26.0		
Pre-tax Margin		25.3	20.0		25.8		22.1		18.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - DISCRETIONARY AND ON-DEMAND SERVICES

French

	(\$)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units		32	32		32		32		34		
Revenue											
Terrestrial subscriber revenue		348,270,296	398,608,829	14.45	451,920,591	13.37	452,058,877	0.03	444,552,174	-1.66	6.3
DTH subscriber revenue		130,385,130	141,044,739	8.18	115,908,545	-17.82	110,675,597	-4.51	97,865,882	-11.57	-6.9
Local advertising revenue		0	0	n/a	0	n/a	1,017	n/a	0	-100.00	n/a
National advertising revenue		211,189,414	203,911,438	-3.45	194,521,511	-4.60	186,582,361	-4.08	174,868,569	-6.28	-4.6
Other revenue		7,966,674	12,035,383	51.07	16,929,007	40.66	17,189,453	1.54	14,968,475	-12.92	17.1
Total Revenue		697,811,514	755,600,389	8.28	779,279,654	3.13	766,507,305	-1.64	732,255,100	-4.47	1.2
Expenses											
Programming and Production		419,669,586	517,190,144	23.24	535,177,121	3.48	555,093,337	3.72	537,865,352	-3.10	6.4
Technical		21,256,033	27,694,053	30.29	24,995,904	-9.74	21,614,212	-13.53	20,563,250	-4.86	-0.8
Sales and Promotion		51,711,288	61,791,174	19.49	54,041,515	-12.54	54,941,560	1.67	50,480,208	-8.12	-0.6
Administration and General		47,548,431	44,574,347	-6.25	41,815,363	-6.19	41,094,214	-1.72	40,583,128	-1.24	-3.9
Total Expenses		540,185,338	651,249,718	20.56	656,029,903	0.73	672,743,323	2.55	649,491,938	-3.46	4.7
Operating Income		157,626,176	104,350,671		123,249,751		93,763,982		82,763,162		
Depreciation		12,057,977	15,333,997	27.17	15,556,904	1.45	12,028,247	-22.68	9,374,616	-22.06	-6.1
P.B.I.T.		145,568,199	89,016,674		107,692,847		81,735,735		73,388,546		
Interest Expense		1,970,340	11,904,095		17,454,814		17,482,340		17,452,574		
Adjustments - Gain (Loss)		-1,654,396	-4,512,457		-22,666,027		-9,093,075		-22,011,539		
Pre-tax Profit		141,943,463	72,600,122		67,572,006		55,160,320		33,924,433		
Canadian Programming Expenses											
Acquisition of rights		144,838,859	262,237,338	81.05	276,432,495	5.41	305,299,211	10.44	282,583,897	-7.44	18.2
Script & concept		3,716,571	2,010,051	-45.92	2,017,559	0.37	729,375	-63.85	696,757	-4.47	-34.2
Filler Programming + Program Production		170,330,723	167,043,665	-1.93	164,524,301	-1.51	161,765,922	-1.68	158,752,326	-1.86	-1.7
Investment in Programming		2,854,695	-22,916	-100.80	46,220	-301.69	131,450	184.40	1,476,240	>999±	-15.2
Total Canadian Programming		321,740,848	431,268,138	34.04	443,020,575	2.73	467,925,958	5.62	443,509,220	-5.22	8.4
Canadian Programming / Revenue (%)		46.11	57.08		56.85		61.05		60.57		
Staff											
Total Remuneration (\$)		115,901,737	114,907,158	-0.86	101,941,655	-11.28	97,263,558	-4.59	95,097,632	-2.23	-4.8
Total Staff Count		1,314	1,347.5	2.55	1,144.8	-15.04	1,016.8	-11.19	984.9	-3.13	
Average Remuneration (\$)		88,207	85,276	-3.32	89,045	4.42	95,659	7.43	96,555	0.94	2.3
Average Remuneration excl. Benefits (\$)		73,046	69,170	-5.31	73,793	6.68	79,548	7.80	80,589	1.31	2.49
Profitability (%)											
Operating Margin		22.6	13.8		15.8		12.2		11.3		
P.B.I.T. Margin		20.9	11.8		13.8		10.7		10.0		
Pre-tax Margin		20.3	9.6		8.7		7.2		4.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - DISCRETIONARY AND ON-DEMAND SERVICES

Ethnic

	(\$)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units		42	40		116		110		110		
Revenue											
Terrestrial subscriber revenue		39,380,103	38,757,353	-1.58	38,070,291	-1.77	37,243,365	-2.17	50,245,125	34.91	6.3
DTH subscriber revenue		9,615,690	9,869,759	2.64	9,173,368	-7.06	8,970,246	-2.21	8,490,069	-5.35	-3.1
Local advertising revenue		17,927,325	16,502,638	-7.95	16,484,153	-0.11	15,273,605	-7.34	12,484,675	-18.26	-8.7
National advertising revenue		10,775,307	9,114,139	-15.42	8,204,023	-9.99	8,167,930	-0.44	10,833,232	32.63	0.1
Other revenue		3,080,233	4,382,612	42.28	6,223,410	42.00	5,106,931	-17.94	10,121,238	98.19	34.6
Total Revenue		80,778,658	78,626,501	-2.66	78,155,245	-0.60	74,762,077	-4.34	92,174,339	23.29	3.4
Expenses											
Programming and Production		46,905,109	45,037,939	-3.98	45,986,440	2.11	44,242,729	-3.79	56,025,589	26.63	4.5
Technical		4,321,279	3,790,616	-12.28	4,910,182	29.54	5,543,072	12.89	7,006,283	26.40	12.8
Sales and Promotion		6,006,282	6,363,610	5.95	6,693,176	5.18	6,050,892	-9.60	6,398,447	5.74	1.6
Administration and General		8,233,180	8,297,002	0.78	9,720,086	17.15	10,293,358	5.90	10,955,237	6.43	7.4
Total Expenses		65,465,850	63,489,167	-3.02	67,309,884	6.02	66,130,051	-1.75	80,385,556	21.56	5.3
Operating Income		15,312,808	15,137,334		10,845,361		8,632,026		11,788,783		
Depreciation		1,523,346	1,373,259	-9.85	1,360,733	-0.91	1,318,667	-3.09	1,167,028	-11.50	-6.4
P.B.I.T.		13,789,462	13,764,075		9,484,628		7,313,359		10,621,755		
Interest Expense		424,928	258,895		330,282		346,086		40,520		
Adjustments - Gain (Loss)		4,284,684	1,870,839		3,129,254		2,897,827		2,884,975		
Pre-tax Profit		17,649,218	15,376,019		12,283,600		9,865,100		13,466,210		
Canadian Programming Expenses											
Acquisition of rights		2,878,631	2,683,412	-6.78	2,248,459	-16.21	2,599,858	15.63	16,928,774	551.14	55.7
Script & concept		783,299	580,667	-25.87	690,029	18.83	1,478,536	114.27	700,354	-52.63	-2.8
Filler Programming + Program Production		22,102,691	21,342,809	-3.44	21,897,062	2.60	21,420,439	-2.18	19,605,788	-8.47	-3.0
Investment in Programming		718,772	0	-100.00	13	n/a	0	-100.00	328,492	n/a	-17.8
Total Canadian Programming		26,483,393	24,606,888	-7.09	24,835,563	0.93	25,498,833	2.67	37,563,408	47.31	9.1
Canadian Programming / Revenue (%)		32.79	31.30		31.78		34.11		40.75		
Staff											
Total Remuneration (\$)		19,696,195	19,292,684	-2.05	19,981,802	3.57	19,726,042	-1.28	25,612,147	29.84	6.8
Total Staff Count		792.1	527.3	-33.42	575.8	9.19	592.8	2.96	645.	8.80	
Average Remuneration (\$)		24,867	36,587	47.13	34,706	-5.14	33,277	-4.12	39,712	19.34	12.4
Average Remuneration excl. Benefits (\$)		22,156	34,387	55.2	32,756	-4.74	30,310	-7.47	36,683	21.03	13.43
Profitability (%)											
Operating Margin		19.0	19.3		13.9		11.5		12.8		
P.B.I.T. Margin		17.1	17.5		12.1		9.8		11.5		
Pre-tax Margin		21.8	19.6		15.7		13.2		14.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - DISCRETIONARY SERVICES

All Languages

	(\$)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units	207	207			287		272		270		
Revenue											
Residential/bulk/smatv subscriber revenue	1,828,484,090	1,900,301,297	3.93		1,971,218,944	3.73	1,984,758,031	0.69	1,995,737,792	0.55	2.2
DTH subscriber revenue	719,808,679	716,426,983	-0.47		689,313,777	-3.78	644,354,948	-6.52	620,843,805	-3.65	-3.6
Local advertising revenue	30,729,400	33,522,378	9.09		35,062,141	4.59	36,615,575	4.43	36,078,111	-1.47	4.1
National advertising revenue	1,223,470,604	1,201,663,768	-1.78		1,312,479,905	9.22	1,291,928,241	-1.57	1,232,235,282	-4.62	0.2
Other revenue	80,661,627	88,527,920	9.75		91,935,143	3.85	90,571,962	-1.48	91,146,771	0.63	3.1
Total Revenue	3,883,154,400	3,940,442,346	1.48		4,100,009,910	4.05	4,048,228,757	-1.26	3,976,041,761	-1.78	0.6
Expenses											
Programming and Production	2,157,560,782	2,286,813,955	5.99		2,483,929,900	8.62	2,439,536,017	-1.79	2,431,546,634	-0.33	3.0
Technical	130,418,566	141,068,451	8.17		135,742,702	-3.78	124,544,653	-8.25	119,616,583	-3.96	-2.1
Sales and Promotion	187,662,139	198,652,943	5.86		190,366,191	-4.17	181,581,485	-4.61	169,458,859	-6.68	-2.5
Administration and General	304,122,788	283,052,405	-6.93		267,762,131	-5.40	228,216,787	-14.77	255,901,196	12.13	-4.2
Total Expenses	2,779,764,275	2,909,587,754	4.67		3,077,800,924	5.78	2,973,878,942	-3.38	2,976,523,272	0.09	1.7
Operating Income	1,103,390,125	1,030,854,592			1,022,208,986		1,074,349,815		999,518,489		
Depreciation	70,293,889	76,851,391	9.33		76,798,470	-0.07	69,102,881	-10.02	62,301,848	-9.84	-3.0
P.B.I.T.	1,033,096,236	954,003,201			945,410,516		1,005,246,934		937,216,641		
Interest Expense	72,623,185	124,937,822			152,260,657		142,037,309		144,863,029		
Adjustments - Gain (Loss)	87,294,115	-19,110,687			223,624,061		-53,798,227		-143,269,222		
Pre-tax Profit	1,047,767,166	809,954,692			1,016,773,920		809,411,398		649,084,390		
Canadian Programming Expenses											
Acquisition of rights	802,349,907	915,769,464	14.14		1,054,572,617	15.16	1,129,512,447	7.11	1,095,937,154	-2.97	8.1
Script & concept	14,813,665	14,172,217	-4.33		14,007,894	-1.16	6,424,328	-54.14	5,428,939	-15.49	-22.2
Filler Programming + Program Production	650,487,724	636,153,552	-2.20		621,786,007	-2.26	587,813,931	-5.46	585,117,727	-0.46	-2.6
Investment in Programming	7,559,773	32,718,524	332.80		16,448,430	-49.73	2,764,029	-83.20	4,160,708	50.53	-13.9
Total Canadian Programming	1,475,211,069	1,598,813,757	8.38		1,706,814,948	6.76	1,726,514,735	1.15	1,690,644,528	-2.08	3.5
Canadian Programming / Revenue (%)	37.99	40.57			41.63		42.65		42.52		
Staff											
Total Remuneration (\$)	440,535,063	431,031,045	-2.16		407,573,607	-5.44	407,714,709	0.03	404,598,093	-0.76	-2.1
Average Staff Count	5,989.5	5,673.2	-5.28		5,206.7	-8.22	4,881.9	-6.24	4,797.3	-1.73	
Average Remuneration (\$)	73,551	75,976	3.30		78,279	3.03	83,515	6.69	84,339	0.99	3.5
Average Remuneration excl. Benefits (\$)	63,174	65,352	3.45		67,368	3.08	71,467	6.09	71,780	0.44	3.24
Profitability (%)											
Operating Margin	28.4	26.2			24.9		26.5		25.1		
P.B.I.T. Margin	26.6	24.2			23.1		24.8		23.6		
Pre-tax Margin	27.0	20.6			24.8		20.0		16.3		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - DISCRETIONARY SERVICES

English & Bilingual

	(\$)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units		135	136		140		131		127		
Revenue											
Terrestrial subscriber revenue		1,451,535,575	1,463,353,676	0.81	1,481,598,577	1.25	1,495,789,386	0.96	1,501,212,732	0.36	0.8
DTH subscriber revenue		579,807,859	565,512,485	-2.47	564,231,864	-0.23	524,709,105	-7.00	514,487,854	-1.95	-2.9
Local advertising revenue		12,802,075	17,019,740	32.95	18,577,988	9.16	21,340,953	14.87	23,593,436	10.55	16.5
National advertising revenue		1,001,505,883	988,638,191	-1.28	1,109,754,371	12.25	1,097,177,950	-1.13	1,046,533,481	-4.62	1.1
Other revenue		69,592,608	72,103,598	3.61	68,778,861	-4.61	68,272,651	-0.74	66,053,967	-3.25	-1.3
Total Revenue		3,115,244,000	3,106,627,690	-0.28	3,242,941,661	4.39	3,207,290,045	-1.10	3,151,881,470	-1.73	0.3
Expenses											
Programming and Production		1,696,164,088	1,724,810,300	1.69	1,902,962,427	10.33	1,840,375,654	-3.29	1,837,793,168	-0.14	2.0
Technical		105,527,104	109,661,954	3.92	105,936,060	-3.40	97,477,392	-7.98	92,129,909	-5.49	-3.3
Sales and Promotion		130,137,011	130,498,159	0.28	129,631,500	-0.66	120,589,033	-6.98	112,580,204	-6.64	-3.6
Administration and General		248,844,490	230,208,257	-7.49	216,249,602	-6.06	176,851,115	-18.22	204,381,904	15.57	-4.8
Total Expenses		2,180,672,693	2,195,178,670	0.67	2,354,779,589	7.27	2,235,293,194	-5.07	2,246,885,185	0.52	0.8
Operating Income		934,571,307	911,449,020		888,162,072		971,996,851		904,996,285		
Depreciation		56,782,635	60,229,811	6.07	59,966,509	-0.44	55,841,643	-6.88	51,845,880	-7.16	-2.3
P.B.I.T.		877,788,672	851,219,209		828,195,563		916,155,208		853,150,405		
Interest Expense		70,227,917	112,774,832		134,475,561		124,208,883		127,369,935		
Adjustments - Gain (Loss)		84,663,827	-16,469,069		243,160,834		-47,602,979		-124,142,658		
Pre-tax Profit		892,224,582	721,975,308		936,880,836		744,343,346		601,637,812		
Canadian Programming Expenses											
Acquisition of rights		657,522,778	650,850,883	-1.01	775,893,521	19.21	821,615,406	5.89	796,426,321	-3.07	4.9
Script & concept		10,313,795	11,581,499	12.29	11,300,306	-2.43	4,216,417	-62.69	4,031,828	-4.38	-20.9
Filler Programming + Program Production		458,054,310	447,767,078	-2.25	435,364,644	-2.77	404,627,570	-7.06	406,759,613	0.53	-2.9
Investment in Programming		3,986,306	32,741,440	721.35	16,402,197	-49.90	2,632,579	-83.95	2,355,976	-10.51	-12.3
Total Canadian Programming		1,129,877,189	1,142,940,900	1.16	1,238,960,668	8.40	1,233,091,972	-0.47	1,209,573,738	-1.91	1.7
Canadian Programming / Revenue (%)		36.27	36.79		38.20		38.45		38.38		
Staff											
Total Remuneration (\$)		305,158,033	296,886,769	-2.71	285,731,347	-3.76	290,798,977	1.77	283,959,159	-2.35	-1.8
Total Staff Count		3,886.5	3,799.4	-2.24	3,487.1	-8.22	3,273.4	-6.13	3,168.4	-3.21	
Average Remuneration (\$)		78,517	78,140	-0.48	81,940	4.86	88,838	8.42	89,622	0.88	3.4
Average Remuneration excl. Benefits (\$)		68,188	68,291	0.15	70,973	3.93	76,409	7.66	76,182	-0.30	2.81
Profitability (%)											
Operating Margin		30.0	29.3		27.4		30.3		28.7		
P.B.I.T. Margin		28.2	27.4		25.5		28.6		27.1		
Pre-tax Margin		28.6	23.2		28.9		23.2		19.1		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - DISCRETIONARY SERVICES

French

	(\$)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units		30	31		31		31		33		
Revenue											
Terrestrial subscriber revenue		337,568,412	398,190,268	17.96	451,550,076	13.40	451,725,280	0.04	444,279,935	-1.65	7.1
DTH subscriber revenue		130,385,130	141,044,739	8.18	115,908,545	-17.82	110,675,597	-4.51	97,865,882	-11.57	-6.9
Local advertising revenue		0	0	n/a	0	n/a	1,017	n/a	0	-100.00	#DIV/0
National advertising revenue		211,189,414	203,911,438	-3.45	194,521,511	-4.60	186,582,361	-4.08	174,868,569	-6.28	-4.6
Other revenue		7,988,786	12,041,710	50.73	16,932,872	40.62	17,192,380	1.53	14,971,566	-12.92	17.0
Total Revenue		687,131,742	755,188,155	9.90	778,913,004	3.14	766,176,635	-1.64	731,985,952	-4.46	1.6
Expenses											
Programming and Production		414,491,585	516,965,716	24.72	534,981,033	3.48	554,917,634	3.73	537,727,877	-3.10	6.7
Technical		20,570,183	27,615,881	34.25	24,896,460	-9.85	21,524,189	-13.55	20,480,391	-4.85	-0.1
Sales and Promotion		51,518,846	61,791,174	19.94	54,041,515	-12.54	54,941,560	1.67	50,480,208	-8.12	-0.5
Administration and General		47,045,118	44,547,146	-5.31	41,792,443	-6.18	41,072,314	-1.72	40,564,055	-1.24	-3.6
Total Expenses		533,625,732	650,919,917	21.98	655,711,451	0.74	672,455,697	2.55	649,252,531	-3.45	5.0
Operating Income		153,506,010	104,268,238		123,201,553		93,720,938		82,733,421		
Depreciation		11,987,908	15,248,321	27.20	15,471,228	1.46	11,942,571	-22.81	9,288,940	-22.22	-6.2
P.B.I.T.		141,518,102	89,019,917		107,730,325		81,778,367		73,444,481		
Interest Expense		1,970,340	11,904,095		17,454,814		17,482,340		17,452,574		
Adjustments - Gain (Loss)		-1,654,396	-4,512,457		-22,666,027		-9,093,075		-22,011,539		
Pre-tax Profit		137,893,366	72,603,365		67,609,484		55,202,952		33,980,368		
Canadian Programming Expenses											
Acquisition of rights		141,948,498	262,235,169	84.74	276,430,637	5.41	305,297,183	10.44	282,582,059	-7.44	18.8
Script & concept		3,716,571	2,010,051	-45.92	2,017,559	0.37	729,375	-63.85	696,757	-4.47	-34.2
Filler Programming + Program Production		170,330,723	167,043,665	-1.93	164,524,301	-1.51	161,765,922	-1.68	158,752,326	-1.86	-1.7
Investment in Programming		2,854,695	-22,916	-100.80	46,220	-301.69	131,450	184.40	1,476,240	>999±	-15.2
Total Canadian Programming		318,850,487	431,265,969	35.26	443,018,717	2.73	467,923,930	5.62	443,507,382	-5.22	8.6
Canadian Programming / Revenue (%)		46.40	57.11		56.88		61.07		60.59		
Staff											
Total Remuneration (\$)		115,680,835	114,851,592	-0.72	101,860,458	-11.31	97,189,690	-4.59	95,026,787	-2.23	-4.8
Total Staff Count		1,311.	1,346.5	2.71	1,143.8	-15.05	1,015.8	-11.20	983.9	-3.14	
Average Remuneration (\$)		88,240	85,298	-3.33	89,052	4.40	95,681	7.44	96,581	0.94	2.3
Average Remuneration excl. Benefits (\$)		73,093	69,187	-5.34	73,798	6.66	79,563	7.81	80,609	1.31	2.48
Profitability (%)											
Operating Margin		22.3	13.8		15.8		12.2		11.3		
P.B.I.T. Margin		20.6	11.8		13.8		10.7		10.0		
Pre-tax Margin		20.1	9.6		8.7		7.2		4.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - DISCRETIONARY SERVICES

Ethnic

	(\$)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units		42	40		116		110		110		
Revenue											
Terrestrial subscriber revenue		39,380,103	38,757,353	-1.58	38,070,291	-1.77	37,243,365	-2.17	50,245,125	34.91	6.3
DTH subscriber revenue		9,615,690	9,869,759	2.64	9,173,368	-7.06	8,970,246	-2.21	8,490,069	-5.35	-3.1
Local advertising revenue		17,927,325	16,502,638	-7.95	16,484,153	-0.11	15,273,605	-7.34	12,484,675	-18.26	-8.7
National advertising revenue		10,775,307	9,114,139	-15.42	8,204,023	-9.99	8,167,930	-0.44	10,833,232	32.63	0.1
Other revenue		3,080,233	4,382,612	42.28	6,223,410	42.00	5,106,931	-17.94	10,121,238	98.19	34.6
Total Revenue		80,778,658	78,626,501	-2.66	78,155,245	-0.60	74,762,077	-4.34	92,174,339	23.29	3.4
Expenses											
Programming and Production		46,905,109	45,037,939	-3.98	45,986,440	2.11	44,242,729	-3.79	56,025,589	26.63	4.5
Technical		4,321,279	3,790,616	-12.28	4,910,182	29.54	5,543,072	12.89	7,006,283	26.40	12.8
Sales and Promotion		6,006,282	6,363,610	5.95	6,693,176	5.18	6,050,892	-9.60	6,398,447	5.74	1.6
Administration and General		8,233,180	8,297,002	0.78	9,720,086	17.15	10,293,358	5.90	10,955,237	6.43	7.4
Total Expenses		65,465,850	63,489,167	-3.02	67,309,884	6.02	66,130,051	-1.75	80,385,556	21.56	5.3
Operating Income		15,312,808	15,137,334		10,845,361		8,632,026		11,788,783		
Depreciation		1,523,346	1,373,259	-9.85	1,360,733	-0.91	1,318,667	-3.09	1,167,028	-11.50	-6.4
P.B.I.T.		13,789,462	13,764,075		9,484,628		7,313,359		10,621,755		
Interest Expense		424,928	258,895		330,282		346,086		40,520		
Adjustments - Gain (Loss)		4,284,684	1,870,839		3,129,254		2,897,827		2,884,975		
Pre-tax Profit		17,649,218	15,376,019		12,283,600		9,865,100		13,466,210		
Canadian Programming Expenses											
Acquisition of rights		2,878,631	2,683,412	-6.78	2,248,459	-16.21	2,599,858	15.63	16,928,774	551.14	55.7
Script & concept		783,299	580,667	-25.87	690,029	18.83	1,478,536	114.27	700,354	-52.63	-2.8
Filler Programming + Program Production		22,102,691	21,342,809	-3.44	21,897,062	2.60	21,420,439	-2.18	19,605,788	-8.47	-3.0
Investment in Programming		718,772	0	-100.00	13	n/a	0	-100.00	328,492	n/a	-17.8
Total Canadian Programming		26,483,393	24,606,888	-7.09	24,835,563	0.93	25,498,833	2.67	37,563,408	47.31	9.1
Canadian Programming / Revenue (%)		32.79	31.30		31.78		34.11		40.75		
Staff											
Total Remuneration (\$)		19,696,195	19,292,684	-2.05	19,981,802	3.57	19,726,042	-1.28	25,612,147	29.84	6.8
Total Staff Count		792.1	527.3	-33.42	575.8	9.19	592.8	2.96	645.	8.80	
Average Remuneration (\$)		24,867	36,587	47.13	34,706	-5.14	33,277	-4.12	39,712	19.34	12.4
Average Remuneration excl. Benefits (\$)		22,156	34,387	55.2	32,756	-4.74	30,310	-7.47	36,683	21.03	13.43
Profitability (%)											
Operating Margin		19.0	19.3		13.9		11.5		12.8		
P.B.I.T. Margin		17.1	17.5		12.1		9.8		11.5		
Pre-tax Margin		21.8	19.6		15.7		13.2		14.6		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - DISCRETIONARY SERVICES

Licensed

	(\$)	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units			179		169		169		
Revenue									
Terrestrial subscriber revenue			1,923,640,733		1,929,423,472	0.30	1,975,573,609	2.39	n/a
DTH subscriber revenue			669,233,634		622,366,460	-7.00	619,793,473	-0.41	n/a
Local advertising revenue			32,902,204		33,534,818	1.92	32,636,998	-2.68	n/a
National advertising revenue			1,301,215,444		1,281,203,700	-1.54	1,231,645,291	-3.87	n/a
Other revenue			87,787,898		88,001,599	0.24	88,652,777	0.74	n/a
Total Revenue			4,014,779,913		3,954,530,049	-1.50	3,948,302,148	-0.16	n/a
Expenses									
Programming and Production			2,415,442,740		2,383,255,468	-1.33	2,412,746,268	1.24	n/a
Technical			130,672,011		118,468,451	-9.34	116,288,675	-1.84	n/a
Sales and Promotion			186,695,105		177,813,160	-4.76	167,965,264	-5.54	n/a
Administration and General			259,116,415		219,819,283	-15.17	252,570,993	14.90	n/a
Total Expenses			2,991,926,271		2,899,356,362	-3.09	2,949,571,200	1.73	n/a
Operating Income			1,022,853,642		1,055,173,687		998,730,948		
Depreciation			75,690,026		67,481,834	-10.84	61,963,813	-8.18	n/a
P.B.I.T.			947,163,616		987,691,853		936,767,135		
Interest Expense			136,870,349		127,357,501		144,814,815		
Adjustments - Gain (Loss)			224,054,565		-45,157,122		-143,285,577		
Pre-tax Profit			1,034,347,832		815,177,230		648,666,743		
Canadian Programming Expenses									
Acquisition of rights			1,044,025,315		1,122,625,397	7.53	1,094,856,466	-2.47	n/a
Script & concept			13,564,671		5,299,259	-60.93	4,994,339	-5.75	n/a
Filler Programming + Program Production			616,873,787		581,967,712	-5.66	581,256,504	-0.12	n/a
Investment in Programming			16,415,116		2,724,515	-83.40	4,123,708	51.36	n/a
Total Canadian Programming			1,690,878,889		1,712,616,883	1.29	1,685,231,017	-1.60	n/a
Canadian Programming / Revenue (%)			42.12		43.31		42.68		
Staff									
Total Remuneration (\$)			398,336,465		397,821,698	-0.13	398,985,149	0.29	n/a
Total Staff Count			4,991.4		4,633.6	-7.17	4,644.4	0.23	
Average Remuneration (\$)			79,805		85,856	7.58	85,907	0.06	n/a
Average Remuneration excl. Benefits (\$)			68,517		73,300	6.98	72,965	-0.46	n/a
Profitability (%)									
Operating Margin			25.5		26.7		25.3		
P.B.I.T. Margin			23.6		25.0		23.7		
Pre-tax Margin			25.8		20.6		16.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - DISCRETIONARY SERVICES

Exempt

	(\$)		Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units				107		102		101		
Revenue										
Terrestrial subscriber revenue				29,470,717		37,937,278	28.73	20,164,183	-46.85	n/a
DTH subscriber revenue				7,601,997		11,187,248	47.16	1,050,332	-90.61	n/a
Local advertising revenue				2,159,937		3,080,757	42.63	3,441,113	11.70	n/a
National advertising revenue				11,264,461		10,724,541	-4.79	589,991	-94.50	n/a
Other revenue				4,147,245		2,570,363	-38.02	2,493,994	-2.97	n/a
Total Revenue				54,644,357		65,500,187	19.87	27,739,613	-57.65	n/a
Expenses										
Programming and Production				32,371,959		35,393,294	9.33	18,800,366	-46.88	n/a
Technical				3,198,679		4,359,162	36.28	3,327,908	-23.66	n/a
Sales and Promotion				2,905,592		2,438,879	-16.06	1,493,595	-38.76	n/a
Administration and General				5,608,118		5,810,478	3.61	3,330,203	-42.69	n/a
Total Expenses				44,084,348		48,001,813	8.89	26,952,072	-43.85	n/a
Operating Income				10,560,009		17,498,374		787,541		
Depreciation				958,415		1,481,478	54.58	338,035	-77.18	n/a
P.B.I.T.				9,601,594		16,016,896		449,506		
Interest Expense				15,312,726		14,634,536		48,214		
Adjustments - Gain (Loss)				44,546		-7,920,187		16,355		
Pre-tax Profit				-5,666,586		-6,537,827		417,647		
Canadian Programming Expenses										
Acquisition of rights				825,404		1,255,548	52.11	1,080,688	-13.93	n/a
Script & concept				443,223		1,125,069	153.84	434,600	-61.37	n/a
Filler Programming + Program Production				3,830,458		5,103,711	33.24	3,861,223	-24.34	n/a
Investment in Programming				33,314		39,514	18.61	37,000	-6.36	n/a
Total Canadian Programming				5,132,399		7,523,842	46.60	5,413,511	-28.05	n/a
Canadian Programming / Revenue (%)				9.39		11.49		19.52		
Staff										
Total Remuneration (\$)				5,693,603		7,296,297	28.15	5,612,944	-23.07	n/a
Total Staff Count				184.3		216.3	17.40	152.9	-29.33	
Average Remuneration (\$)				30,898		33,728	9.16	36,712	8.85	n/a
Average Remuneration excl. Benefits (\$)				29,049		31,507	8.46	35,779	13.56	n/a
Profitability (%)										
Operating Margin				19.3		26.7		2.8		
P.B.I.T. Margin				17.6		24.5		1.6		
Pre-tax Margin				-10.4		-10.0		1.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - DISCRETIONARY SERVICES

Mainstream Sports and National News

(\$)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units	10	11		11		11		12		
Revenue										
Terrestrial subscriber revenue	673,983,966	741,692,609	10.05	799,132,791	7.74	827,360,940	3.53	828,645,538	0.16	5.3
DTH subscriber revenue	233,589,616	228,383,570	-2.23	234,538,576	2.70	243,713,566	3.91	250,184,319	2.66	1.7
Local advertising revenue	0	0	n/a	0	n/a	206,420	n/a	235,466	14.07	n/a
National advertising revenue	316,280,787	348,746,153	10.26	499,767,172	43.30	523,888,744	4.83	509,140,782	-2.82	12.6
Other revenue	26,684,891	30,765,562	15.29	32,589,076	5.93	34,158,722	4.82	34,254,192	0.28	6.4
Total Revenue	1,250,539,260	1,349,587,894	7.92	1,566,027,615	16.04	1,629,328,392	4.04	1,622,460,297	-0.42	6.7
Expenses										
Programming and Production	836,587,148	955,774,660	14.25	1,111,310,690	16.27	1,145,576,459	3.08	1,172,990,015	2.39	8.8
Technical	21,004,762	26,828,889	27.73	22,745,915	-15.22	24,775,563	8.92	25,311,352	2.16	4.8
Sales and Promotion	50,165,910	61,367,251	22.33	65,284,168	6.38	64,883,155	-0.61	62,119,367	-4.26	5.5
Administration and General	73,001,988	72,503,461	-0.68	64,656,356	-10.82	64,936,543	0.43	69,624,905	7.22	-1.2
Total Expenses	980,759,808	1,116,474,261	13.84	1,263,997,129	13.21	1,300,171,720	2.86	1,330,045,639	2.30	7.9
Operating Income	269,779,452	233,113,633		302,030,486		329,156,672		292,414,658		
Depreciation	23,185,053	26,039,514	12.31	27,537,250	5.75	28,196,607	2.39	26,634,864	-5.54	3.5
P.B.I.T.	246,594,399	207,074,119		274,493,236		300,960,065		265,779,794		
Interest Expense	27,069,505	26,583,053		26,155,522		18,700,840		34,701,654		
Adjustments - Gain (Loss)	-2,735,120	-8,226,158		-6,182,981		-8,145,171		-8,040,712		
Pre-tax Profit	216,789,774	172,264,908		242,154,733		274,114,054		223,037,428		
Canadian Programming Expenses										
Acquisition of rights	314,580,331	444,553,107	41.32	577,059,155	29.81	631,352,321	9.41	629,712,878	-0.26	19.0
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production	376,161,992	395,190,187	5.06	393,405,285	-0.45	373,498,663	-5.06	386,369,140	3.45	0.7
Investment in Programming	0	41,316	n/a	38,220	-7.49	23,187	-39.33	38,453	65.84	n/a
Total Canadian Programming	690,742,323	839,784,610	21.58	970,502,660	15.57	1,004,874,171	3.54	1,016,120,471	1.12	10.1
Canadian Programming / Revenue (%)	55.24	62.23		61.97		61.67		62.63		
Staff										
Total Remuneration (\$)	199,164,059	199,676,472	0.26	194,183,605	-2.75	203,056,630	4.57	202,348,660	-0.35	0.4
Total Staff Count	2,190.4	2,115.3	-3.43	1,939.5	-8.31	1,900.1	-2.03	1,862.9	-1.96	
Average Remuneration (\$)	90,928	94,398	3.82	100,119	6.06	106,865	6.74	108,620	1.64	4.6
Average Remuneration excl. Benefits (\$)	76,212	78,862	3.48	83,595	6	88,770	6.19	89,973	1.35	4.24
Profitability (%)										
Operating Margin	21.6	17.3		19.3		20.2		18.0		
P.B.I.T. Margin	19.7	15.3		17.5		18.5		16.4		
Pre-tax Margin	17.3	12.8		15.5		16.8		13.7		

CRTC - FINANCIAL SUMMARY - ON-DEMAND SERVICES

All Languages

	(\$)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units		23	22		21		21		21		
Revenue											
Terrestrial subscriber revenue		315,717,668	302,807,416	-4.09	273,781,546	-9.59	268,092,414	-2.08	233,931,185	-12.74	-7.2
DTH subscriber revenue		43,267,052	40,363,540	-6.71	40,244,172	-0.30	43,082,983	7.05	34,889,636	-19.02	-5.2
Local advertising revenue		74,714	67,262	-9.97	39,588	-41.14	0	-100.00	0	n/a	-100.0
National advertising revenue		0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Other revenue		6,632,661	6,114,710	-7.81	4,257,706	-30.37	5,794,439	36.09	2,203,498	-61.97	-24.1
Total Revenue		365,692,095	349,352,928	-4.47	318,323,012	-8.88	316,969,836	-0.43	271,024,319	-14.50	-7.2
Expenses											
Programming and Production		274,286,497	284,699,595	3.80	240,873,917	-15.39	220,796,567	-8.34	177,344,025	-19.68	-10.3
Technical		24,191,469	21,748,444	-10.10	19,081,659	-12.26	5,983,737	-68.64	3,301,186	-44.83	-39.2
Sales and Promotion		8,328,508	6,544,742	-21.42	6,928,572	5.86	2,060,776	-70.26	1,062,622	-48.44	-40.2
Administration and General		40,821,660	39,952,185	-2.13	38,513,000	-3.60	28,922,728	-24.90	26,855,426	-7.15	-9.9
Total Expenses		347,628,134	352,944,966	1.53	305,397,148	-13.47	257,763,808	-15.60	208,563,259	-19.09	-12.0
Operating Income		18,063,961	-3,592,038		12,925,864		59,206,028		62,461,060		
Depreciation		28,153,343	28,469,201	1.12	29,938,498	5.16	24,723,557	-17.42	26,187,790	5.92	-1.8
P.B.I.T.		-10,089,382	-32,061,239		-17,012,634		34,482,471		36,273,270		
Interest Expense		12,899	13,428		13,613		2,012		1,477		
Adjustments - Gain (Loss)		20,566	0		0		0		0		
Pre-tax Profit		-10,081,715	-32,074,667		-17,026,247		34,480,459		36,271,793		
Canadian Programming Expenses											
Acquisition of rights		22,939,000	36,533,904	59.27	24,338,884	-33.38	19,993,457	-17.85	18,564,871	-7.15	-5.2
Script & concept		0	15,543	n/a	0	-100.00	0	n/a	0	n/a	n/a
Filler Programming + Program Production		1,444,842	1,016,718	-29.63	1,372,209	34.96	233,841	-82.96	916,311	291.85	-10.8
Investment in Programming		506,382	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Total Canadian Programming		24,890,224	37,566,165	50.93	25,711,093	-31.56	20,227,298	-21.33	19,481,182	-3.69	-5.9
Canadian Programming / Revenue (%)		6.81	10.75		8.08		6.38		7.19		
Staff											
Total Remuneration (\$)		23,414,171	24,203,576	3.37	26,036,641	7.57	8,440,546	-67.58	5,363,442	-36.46	-30.8
Total Staff Count		213.3	226.8	6.33	232.7	2.60	103.4	-55.57	60.9	-41.10	
Average Remuneration (\$)		109,797	106,718	-2.80	111,889	4.85	81,630	-27.04	88,070	7.89	-5.4
Average Remuneration excl. Benefits (\$)		96,295	93,460	-2.94	107,096	14.59	64,460	-39.81	66,154	2.63	-8.96
Profitability (%)											
Operating Margin		4.9	-1.0		4.1		18.7		23.0		
P.B.I.T. Margin		-2.8	-9.2		-5.3		10.9		13.4		
Pre-tax Margin		-2.8	-9.2		-5.3		10.9		13.4		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - PAY-PER-VIEW SERVICES

All Languages

(\$)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units	8	8		7		7		7		
Revenue										
Terrestrial subscriber revenue	51,404,443	48,664,497	-5.33	43,331,397	-10.96	50,549,583	16.66	39,070,883	-22.71	-6.6
DTH subscriber revenue	43,267,052	40,363,540	-6.71	40,244,172	-0.30	43,082,983	7.05	29,546,004	-31.42	-9.1
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Other revenue	6,654,773	6,121,037	-8.02	4,261,571	-30.38	5,755,445	35.05	2,206,589	-61.66	-24.1
Total Revenue	101,326,268	95,149,074	-6.10	87,837,140	-7.68	99,388,011	13.15	70,823,476	-28.74	-8.6
Expenses										
Programming and Production	73,842,420	92,174,868	24.83	66,223,502	-28.15	70,443,481	6.37	51,037,626	-27.55	-8.8
Technical	6,499,744	3,494,284	-46.24	1,602,926	-54.13	2,859,139	78.37	1,494,080	-47.74	-30.8
Sales and Promotion	1,107,422	535,516	-51.64	431,402	-19.44	216,372	-49.84	260,344	20.32	-30.4
Administration and General	10,439,394	9,843,908	-5.70	10,076,919	2.37	6,414,892	-36.34	3,998,165	-37.67	-21.3
Total Expenses	91,888,980	106,048,576	15.41	78,334,749	-26.13	79,933,884	2.04	56,790,215	-28.95	-11.3
Operating Income	9,437,288	-10,899,502		9,502,391		19,454,127		14,033,261		
Depreciation	1,101,394	9,375	-99.15	0	-100.00	0	n/a	0	n/a	-100.0
P.B.I.T.	8,335,894	-10,908,877		9,502,391		19,454,127		14,033,261		
Interest Expense	0	-4,989		0		0		0		
Adjustments - Gain (Loss)	20,566	0		0		0		0		
Pre-tax Profit	8,356,460	-10,903,888		9,502,391		19,454,127		14,033,261		
Canadian Programming Expenses										
Acquisition of rights	4,370,998	15,163,022	246.90	6,406,936	-57.75	6,209,087	-3.09	4,782,833	-22.97	2.3
Script & concept	0	15,543	n/a	0	-100.00	0	n/a	0	n/a	n/a
Filler Programming + Program Production	1,102,842	565,612	-48.71	587,681	3.90	348,317	-40.73	421,625	21.05	-21.4
Investment in Programming	506,382	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Total Canadian Programming	5,980,222	15,744,177	163.27	6,994,617	-55.57	6,557,404	-6.25	5,204,458	-20.63	-3.4
Canadian Programming / Revenue (%)	5.90	16.55		7.96		6.60		7.35		
Staff										
Total Remuneration (\$)	3,171,857	3,564,073	12.37	3,575,302	0.32	2,169,084	-39.33	919,433	-57.61	-26.6
Total Staff Count	31.2	35.5	13.64	36.3	2.11	32.3	-11.03	7.3	-77.52	
Average Remuneration (\$)	101,662	100,396	-1.12	98,493	-1.76	67,154	-31.81	125,950	88.55	5.5
Average Remuneration excl. Benefits (\$)	92,182	89,921	-2.45	88,166	-1.95	59,221	-32.83	102,174	72.53	2.61
Profitability (%)										
Operating Margin	9.3	-11.5		10.8		19.6		19.8		
P.B.I.T. Margin	8.2	-11.5		10.8		19.6		19.8		
Pre-tax Margin	8.2	-11.5		10.8		19.6		19.8		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - VIDEO ON-DEMAND SERVICES

All Languages

(\$)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
Reporting Units	15	14		14		14		14		
Revenue										
Terrestrial subscriber revenue	264,313,225	254,142,919	-3.85	230,450,149	-9.32	217,542,831	-5.60	194,860,302	-10.43	-7.3
DTH subscriber revenue	0	0	n/a	0	n/a	0	n/a	5,343,632	n/a	n/a
Local advertising revenue	74,714	67,262	-9.97	39,588	-41.14	0	-100.00	0	n/a	-100.0
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Other revenue	-22,112	-6,327	-71.39	-3,865	-38.91	38,994	>999±	-3,091	-107.93	-38.9
Total Revenue	264,365,827	254,203,854	-3.84	230,485,872	-9.33	217,581,825	-5.60	200,200,843	-7.99	-6.7
Expenses										
Programming and Production	200,444,077	192,524,727	-3.95	174,650,415	-9.28	150,353,086	-13.91	126,306,399	-15.99	-10.9
Technical	17,691,725	18,254,160	3.18	17,478,733	-4.25	3,124,598	-82.12	1,807,106	-42.17	-43.5
Sales and Promotion	7,221,086	6,009,226	-16.78	6,497,170	8.12	1,844,404	-71.61	802,278	-56.50	-42.3
Administration and General	30,382,266	30,108,277	-0.90	28,436,081	-5.55	22,507,836	-20.85	22,857,261	1.55	-6.9
Total Expenses	255,739,154	246,896,390	-3.46	227,062,399	-8.03	177,829,924	-21.68	151,773,044	-14.65	-12.2
Operating Income	8,626,673	7,307,464		3,423,473		39,751,901		48,427,799		
Depreciation	27,051,949	28,459,826	5.20	29,938,498	5.20	24,723,557	-17.42	26,187,790	5.92	-0.8
P.B.I.T.	-18,425,276	-21,152,362		-26,515,025		15,028,344		22,240,009		
Interest Expense	12,899	18,417		13,613		2,012		1,477		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-18,438,175	-21,170,779		-26,528,638		15,026,332		22,238,532		
Canadian Programming Expenses										
Acquisition of rights	18,568,002	21,370,882	15.10	17,931,948	-16.09	13,784,370	-23.13	13,782,038	-0.02	-7.2
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production	342,000	451,106	31.90	784,528	73.91	-114,476	-114.59	494,686	-532.13	9.7
Investment in Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Total Canadian Programming	18,910,002	21,821,988	15.40	18,716,476	-14.23	13,669,894	-26.96	14,276,724	4.44	-6.8
Canadian Programming / Revenue (%)	7.15	8.58		8.12		6.28		7.13		
Staff										
Total Remuneration (\$)	20,242,314	20,639,503	1.96	22,461,339	8.83	6,271,462	-72.08	4,444,009	-29.14	-31.6
Total Staff Count	182.	191.3	5.10	196.5	2.71	71.1	-63.81	53.7	-24.51	
Average Remuneration (\$)	111,222	107,891	-2.99	114,307	5.96	88,206	-22.85	82,756	-6.13	-7.1
Average Remuneration excl. Benefits (\$)	97,002	94,117	-2.97	110,588	17.5	66,836	-39.56	61,289	-8.30	-10.84
Profitability (%)										
Operating Margin	3.3	2.9		1.5		18.3		24.2		
P.B.I.T. Margin	-7.0	-8.3		-11.5		6.9		11.1		
Pre-tax Margin	-7.0	-8.3		-11.5		6.9		11.1		

CAGR = Compound Annual Growth Rate

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - DISCRETIONARY SERVICES

2018 - All Languages	Information															Sports	Music and Entertainment						Others		Total
	News	Analysis / Interpretation	Long Form Documentary	Other	Cat 6	Cat 7a,b,f,g	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15	(excl. Infomercials)	Infomercials							
																	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 11c	Cat 13			
(\$) Reporting units: 270																									
1. PROGRAMMING - CANADIAN																									
Canadian Programs Telecast:																									
1.1 Station production (incl coop)	227,785,703	19,098,240	4,565,745	12,470,031	634,899,278	5,544,479	346,203	187,347	4,096,974	185,784	12,234,487	916,197	3,579	3,868,027	760,077		926,962,151								
1.2 Produced by affiliate production	63,611	10,461,763	9,642,677	5,980,332	22,140	1,617,878	83,821	9,436,787	1,238,251	101,554	5,163,916	4,578,724	6,339,065	5,766,145	0		60,496,664								
1.3 Acquired from other stations	7,379,962	280,200	371,302	290,683	3,781,766	2,249,736	36,950	0	0	354,217	2,904,912	58,800	0	564,923	0		18,273,451								
1.4 Network origination	66,413	153,365	531,489	122,615	5,877,689	0	0	0	0	175,364	0	0	0	1,004,268	2,157,573		10,088,776								
1.5 Acquired from independent producers	1,293,733	4,518,401	70,308,940	52,191,070	8,882,986	115,512,283	34,850,466	38,281,600	8,359,485	2,234,796	22,280,784	59,751,689	13,930	1,774,333	0		420,254,496								
1.6 Special recognition programs	0	220	134,508	193,012	0	295,715	9,644	0	0	0	0	2,621,842	0	0	0		3,254,941								
1.7 Other Canadian programs	1,954,888	10,057	2,977,811	1,531,582	207,820,231	13,219,644	2,809,566	810,140	980,430	103,547	534,587	310,004	0	311,988	0		233,374,475								
1.8 Total - Canadian programs telecast	238,544,310	34,522,246	88,532,472	72,779,325	861,284,090	138,439,735	38,136,650	48,715,874	14,675,140	3,155,262	43,118,686	68,237,256	6,356,574	13,289,684	2,917,650		1,672,704,954								
Other Canadian Programming Expenses:																									
1.9 Inventory write-downs - Canadian programs	0	0	3,139,168	0	0	635,819	0	0	1,401,832	0	0	0	0	1,263,785	0		6,440,604								
1.10 Script & concept - Canadian - not telecast	26,450	0	789,634	196,049	0	1,495,488	785,196	29,637	214,454	0	470,383	371,886	52,500	0	0		4,431,677								
1.11 Loss on equity - Canadian programs	0	8,950	0	0	0	0	0	0	0	0	37,000	0	0	0	0		45,950								
1.12 Third-party promotion (non-VI services only)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0								
1.13 Other	365,892	50,877	620,773	3,503,239	179,275	903,798	27,994	0	13,976	1,806	70,504	104,859	0	1,178,340	0		7,021,333								
1.14 Total - Other Canadian Programming Expenses	392,342	59,827	4,549,575	3,699,288	179,275	3,035,105	813,190	29,637	1,630,262	1,806	577,887	476,745	52,500	2,442,125	0		17,939,564								
1.15 TOTAL CANADIAN PROGRAMMING EXPENSES	238,936,652	34,582,073	93,082,047	76,478,613	861,463,365	141,474,840	38,949,840	48,745,511	16,305,402	3,157,068	43,696,573	68,714,001	6,409,074	15,731,809	2,917,650		1,690,644,518								
2. PROGRAMMING - NON-CANADIAN																									
2.1 Non-Canadian Programs Telecast	2,424,039	7,549,295	47,191,046	11,559,532	160,040,147	194,517,267	122,453,713	39,891,225	2,038,556	3,133,338	46,042,976	35,295,643	92,116	7,065,348	0		679,294,241								
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	3,154,050	11,550	0	0	0	0	0	0	327,200	0		3,492,800								
2.3 Other	104,848	0	2,142	619,536	1,833,498	1,330,637	159,429	101,076	6,987	903	133,000	0	0	873,210	0		5,165,266								
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	2,528,887	7,549,295	47,193,188	12,179,068	161,873,645	199,001,954	122,624,692	39,992,301	2,045,543	3,134,241	46,175,976	35,295,643	92,116	8,265,758	0		687,952,307								
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	241,465,539	42,131,368	140,275,235	88,657,681	1,023,337,010	340,476,794	161,574,532	88,737,812	18,350,945	6,291,309	89,872,549	104,009,644	6,501,190	23,997,567	2,917,650		2,378,596,825								
4. CANADIAN MEDIA FUND CREDIT	65,776	0	0	18,900	885,666	3,683,506	0	0	0	0	471,394	0	0	0	0		5,125,242								
Amounts included in Total Canadian Programs Telecast for:																									
1.8a) Close captioning	3,696,604	454,023	528,790	819,196	2,812,558	729,972	248,038	166,659	30,493	37,655	159,454	353,615	43	72,854	0		10,109,954								
1.8b) Described video	39,842	7,525	656,031	195,086	161,930	1,317,939	345,635	212,947	18,112	70,884	114,776	162,204	0	52,306	0		3,355,217								
1.8c) Dubbing	92,980	33,612	3,815,327	3,678,513	531,587	1,139,360	141,116	71,071	34,350	252,460	765,262	6,416,818	0	144,001	0		17,116,457								
1.8d) Short-form Documentary	0	8,720	0	0	0	0	0	0	0	0	0	0	0	0	0		8,720								
1.8e) Ownership transfer tangible benefits	0	5,146	1,079,764	110,049	0	0	0	0	0	0	327,054	2,751	0	6,906	0		1,531,670								
1.8f) Programming produced by an Indigenous producer	0	0	108,244	0	0	0	107,661	0	0	0	10,000	0	0	0	0		225,905								
1.8g) Programming produced by an official language minority community producer	0	0	1,927,363	0	0	7,487,291	1,497,319	0	0	0	0	0	0	0	0		10,911,973								
1.8h) On-screen expenses:																									
1.8h) i) Script and concept development (programs telecast)	4,890	4,250	313,938	0	0	321,680	0	0	214,454	0	0	133,030	0	0	0		992,242								
1.8h) ii) Original, first-run programming	171,689,090	26,532,377	72,799,150	54,457,377	320,798,019	83,366,063	24,309,117	35,854,630	4,802,387	693,728	32,842,262	56,292,386	6,352,560	7,718,722	1,282,023		899,789,891								
1.8h) iii) Non first-run programming	5,004,933	2,484,539	10,337,818	4,080,990	360,500	26,758,424	12,014,954	7,743,751	507,652	494,272	2,602,462	8,071,271	435	2,214,521	875,550		83,552,072								
1.8j) Children's programming:																									
1.8j) i) Preschool children (0-5 years)	0	0	0	372,138	0	468,584	18,544	4,543,911	23,913	0	5,469	2,199	0	332,926	0		5,767,684								
1.8j) ii) Children (6-12 years)	0	0	235,951	2,616,728	0	20,267,122	2,618,543	26,936,817	203,622	278,245	588,810	907,568	0	4,520,334	0		59,173,740								
1.8j) iii) Teenagers (13-17 years)	0	25,969	563,168	354,015	0	13,782,635	621,007	29,932	90,822	20,666	6,907,257	139,989	6,339,065	23,670	0		28,898,195								
1.8j) iv) TOTAL - CHILDREN'S PROGRAMMING	0	25,969	799,119	3,342,881	0	34,518,341	3,258,094	31,510,660	318,357	298,911	7,501,536	1,049,756	6,339,065	4,876,930	0		93,839,619								
Amounts included in Total other Canadian programming for:																									
1.14a) Ownership transfer tangible benefits	0	0	128,828	0	0	0	0	0	0	0	0	0	0	0	0		128,828								
1.14b) Programming produced by an Indigenous producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0								
1.14c) Programming produced by an official language minority community producer	0	0	0	0	0	60,084	0	0	0	0	0	0	0	0	0		60,084								
Amounts included in Total Non-Canadian programming expenses:																									
2.4a) Dubbing	170,380	0	0	0	85,185	0	0	0	0	340,760	0	0	0	255,562	0		851,887								
5. PRODUCTION EXPENSES																									
5.1 Sales/syndication Canadian																	1,465,376								
5.2 Sales/syndication non-Canadian																	7,112								
5.3 Production services sold																	0								
5.4 Infomercials																	14,932								
5.5 Other																	51,462,298								
5.6 TOTAL - PRODUCTION EXPENSES																	52,949,718								
GRAND TOTAL - PROGRAM & PRODUCTION																	2,431,546,543								

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - DISCRETIONARY SERVICES

2018 - English & Bilingual	Information				Sports	Music and Entertainment								Others		Total	
	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials		
	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7a,b,f,g	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15	
(\\$) Reporting units: 127																	
1. PROGRAMMING - CANADIAN																	
Canadian Programs Telecast:																	
1.1 Station production (incl coop)	148,735,166	12,802,155	1,570,126	8,572,888	515,104,413	199,787	63,810	0	0	31,327	8,275,066	29,844	0	2,232,521	760,077	698,377,180	
1.2 Produced by affiliate production	10,442	10,461,553	8,940,367	2,751,476	5,221	1,161,309	32,014	9,192,172	1,235,524	20,885	1,787,210	385,553	6,339,065	5,712,633	0	48,035,424	
1.3 Acquired from other stations	66,839	250,000	350,802	287,933	3,372,033	1,559,736	21,950	0	0	83,538	2,904,912	58,800	0	360,914	0	9,317,457	
1.4 Network origination	15,663	153,365	531,489	20,181	5,852,311	0	0	0	0	73,857	0	0	0	814,924	0	7,461,790	
1.5 Acquired from independent producers	12,530	1,315,211	37,108,061	28,905,541	497,684	87,367,220	23,995,803	35,056,911	4,063,436	752,454	9,277,471	46,111,427	13,495	1,478,151	0	275,955,395	
1.6 Special recognition programs	0	220	98,019	193,012	0	295,715	9,644	0	0	0	0	2,621,842	0	0	0	3,218,452	
1.7 Other Canadian programs	1,927,818	9,446	1,676,378	749,207	139,189,494	7,305,776	2,296,088	673,799	949,754	16,707	316,485	112,147	0	265,138	0	155,488,237	
1.8 Total - Canadian programs telecast	150,768,458	24,991,950	50,275,242	41,480,238	664,021,156	97,889,543	26,419,309	44,922,882	6,248,714	978,768	22,561,144	49,319,613	6,352,560	10,864,281	760,077	1,197,853,935	
Other Canadian Programming Expenses:																	
1.9 Inventory write-downs - Canadian programs	0	0	3,064,760	0	0	635,819	0	0	0	0	0	0	0	1,263,785	0	4,964,364	
1.10 Script & concept - Canadian - not telecast	0	0	696,067	32,475	0	1,434,950	735,173	29,637	214,454	0	470,383	371,886	52,500	0	0	4,037,525	
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	37,000	0	0	0	0	37,000	
1.12 Third-party promotion (non-VI services only)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.13 Other	3,740	50,877	504,045	409,114	75,964	490,276	16,676	0	1,351	1,806	70,504	104,859	0	951,695	0	2,680,907	
1.14 Total - Other Canadian Programming Expenses	3,740	50,877	4,264,872	441,589	75,964	2,561,045	751,849	29,637	215,805	1,806	577,887	476,745	52,500	2,215,480	0	11,719,796	
1.15 TOTAL CANADIAN PROGRAMMING EXPENSES	150,772,198	25,042,827	54,540,114	41,921,827	664,097,120	100,450,588	27,171,158	44,952,519	6,464,519	980,574	23,139,031	49,796,358	6,405,060	13,079,761	760,077	1,209,573,731	
2. PROGRAMMING - NON-CANADIAN																	
2.1 Non-Canadian Programs Telecast	1,116,225	7,400,519	40,493,724	9,531,036	143,804,187	165,323,272	95,033,440	36,525,491	617,308	2,368,354	42,513,568	30,282,987	87,391	5,715,929	0	580,813,431	
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	2,786,768	0	0	0	0	0	0	0	327,200	0	3,113,968	
2.3 Other	0	0	2,142	528,562	1,578,120	6,124	159,429	101,076	0	0	0	0	0	67,675	0	2,443,128	
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	1,116,225	7,400,519	40,495,866	10,059,598	145,382,307	168,116,164	95,192,869	36,626,567	617,308	2,368,354	42,513,568	30,282,987	87,391	6,110,804	0	586,370,527	
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	151,888,423	32,443,346	95,035,980	51,981,425	809,479,427	268,566,752	122,364,027	81,579,086	7,081,827	3,348,928	65,652,599	80,079,345	6,492,451	19,190,565	760,077	1,795,944,258	
4. CANADIAN MEDIA FUND CREDIT	0	0	0	18,900	765,077	3,245,000	0	0	0	0	0	0	0	0	0	4,028,977	
Amounts included in Total Canadian Programs Telecast for:																	
1.8a) Close captioning	2,678,576	318,289	123,269	381,926	1,594,875	91,000	82,574	127,534	7,685	12,397	33,836	127,457	40	53,154	0	5,632,612	
1.8b) Described video	19,538	0	389,946	138,107	151,781	536,445	209,529	207,057	15,190	24,647	109,886	76,421	0	21,780	0	1,900,327	
1.8c) Dubbing	21,929	0	7,160	0	10,964	67,174	6,969	71,071	4,853	45,307	0	0	0	32,893	0	268,320	
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.8e) Ownership transfer tangible benefits	0	5,146	1,079,764	110,049	0	0	0	0	0	0	327,054	2,751	0	6,906	0	1,531,670	
1.8f) Programming produced by an Indigenous producer	0	0	5,800	0	0	0	107,661	0	0	0	10,000	0	0	0	0	123,461	
1.8g) Programming produced by an official language minority community producer	0	0	1,927,363	0	0	7,381,761	1,497,319	0	0	0	0	0	0	0	0	10,806,443	
1.8h) On-screen expenses:																	
1.8h) i) Script and concept development (programs telecast)	0	0	61,008	0	0	321,680	0	0	214,454	0	0	133,030	0	0	0	730,172	
1.8h) ii) Original, first-run programming	120,708,065	20,413,158	41,352,097	32,786,261	216,902,732	64,380,564	15,145,814	35,130,671	1,745,097	239,038	18,429,400	46,192,797	6,352,560	6,468,404	0	626,246,658	
1.8h) iii) Non first-run programming	25,070	793,691	5,683,398	2,965,137	360,500	10,517,483	9,783,320	7,224,298	15	461,565	1,762,037	2,561,822	0	1,584,462	0	43,722,798	
1.8i) Children's programming:																	
1.8i) i) Preschool children (0-5 years)	0	0	0	237,311	0	406,001	0	3,946,287	23,913	0	0	0	0	93,512	0	4,707,024	
1.8i) ii) Children (6-12 years)	0	0	5,200	168,624	0	17,739,372	2,387,436	26,204,615	203,622	105,782	475,309	888,935	0	4,506,695	0	52,685,590	
1.8i) iii) Teenagers (13-17 years)	0	25,969	264,344	354,015	0	8,546,348	324,371	24,832	21,651	20,666	3,016,997	34,225	6,339,065	20,127	0	18,992,610	
1.8i) iv) TOTAL - CHILDREN'S PROGRAMMING	0	25,969	269,544	759,950	0	26,691,721	2,711,807	30,175,734	249,186	126,448	3,492,306	923,160	6,339,065	4,620,334	0	76,385,224	
Amounts included in Total other Canadian programming for:																	
1.14a) Ownership transfer tangible benefits	0	0	128,828	0	0	0	0	0	0	0	0	0	0	0	0	128,828	
1.14b) Programming produced by an Indigenous producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.14c) Programming produced by an official language minority community producer	0	0	0	0	0	60,084	0	0	0	0	0	0	0	0	0	60,084	
Amounts included in Total Non-Canadian programming expenses:																	
2.4a) Dubbing	101,909	0	0	0	50,955	0	0	0	0	203,819	0	0	0	152,864	0	509,547	
5. PRODUCTION EXPENSES																	
5.1 Sales/syndication Canadian																	1,236,474
5.2 Sales/syndication non-Canadian																	0
5.3 Production services sold																	0
5.4 Infomercials																	0
5.5 Other																	40,612,441
5.6 TOTAL - PRODUCTION EXPENSES																	41,848,915
GRAND TOTAL - PROGRAM & PRODUCTION																	1,837,793,173

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - DISCRETIONARY SERVICES

2018 - French	Information				Sports	Music and Entertainment								Others		Total	
	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials		
	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7a,b,f,g	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15	
(\$) Reporting units: 33																	
1. PROGRAMMING - CANADIAN																	
Canadian Programs Telecast:																	
1.1 Station production (incl coop)	68,298,674	4,619,856	1,462,529	3,853,396	119,230,453	2,847,938	234,892	145,344	23,950	0	370,652	859,627	0	115,979	0	202,063,290	
1.2 Produced by affiliate production	0	210	702,310	3,228,856	0	356,826	51,807	244,615	2,727	13,000	3,376,706	4,193,171	0	2,762	0	12,172,990	
1.3 Acquired from other stations	6,829,872	0	20,500	2,750	342,064	690,000	15,000	0	0	0	0	0	0	1,000	0	7,901,186	
1.4 Network origination	0	0	0	0	0	0	0	0	0	0	0	0	0	113,212	2,157,573	2,270,785	
1.5 Acquired from independent producers	0	3,184,440	32,066,003	22,959,712	8,364,998	24,891,315	10,854,663	864,736	4,296,049	1,401,138	12,969,775	13,640,262	435	203,750	0	135,697,276	
1.6 Special recognition programs	0	0	36,489	0	0	0	0	0	0	0	0	0	0	0	0	36,489	
1.7 Other Canadian programs	0	611	1,301,433	782,375	68,617,207	5,913,868	513,478	136,341	27,676	32,707	218,102	197,857	0	6,250	0	77,747,905	
1.8 Total - Canadian programs telecast	75,128,546	7,805,117	35,589,264	30,827,089	196,554,722	34,699,947	11,669,840	1,391,036	4,350,402	1,446,845	16,935,235	18,890,917	435	442,953	2,157,573	437,889,921	
Other Canadian Programming Expenses:																	
1.9 Inventory write-downs - Canadian programs	0	0	74,408	0	0	0	0	0	1,401,832	0	0	0	0	0	0	1,476,240	
1.10 Script & concept - Canadian - not telecast	0	0	93,567	163,574	0	60,538	50,023	0	0	0	0	0	0	0	0	367,702	
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.12 Third-party promotion (non-VI services only)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.13 Other	0	0	116,728	3,094,125	103,311	413,522	11,318	0	12,625	0	0	0	0	21,895	0	3,773,524	
1.14 Total - Other Canadian Programming Expenses	0	0	284,703	3,257,699	103,311	474,060	61,341	0	1,414,457	0	0	0	0	21,895	0	5,617,466	
1.15 TOTAL CANADIAN PROGRAMMING EXPENSES	75,128,546	7,805,117	35,873,967	34,084,788	196,658,033	35,174,007	11,731,181	1,391,036	5,764,859	1,446,845	16,935,235	18,890,917	435	464,848	2,157,573	443,507,387	
2. PROGRAMMING - NON-CANADIAN																	
2.1 Non-Canadian Programs Telecast	0	18,400	6,539,410	1,522,574	15,745,370	25,923,739	26,607,261	3,359,888	507,025	11,971	288,117	4,985,669	0	221,908	0	85,731,332	
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	357,032	0	0	0	0	0	0	0	0	0	357,032	
2.3 Other	0	0	0	90,974	146,167	0	0	0	0	0	0	0	0	0	0	237,141	
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	0	18,400	6,539,410	1,613,548	15,891,537	26,280,771	26,607,261	3,359,888	507,025	11,971	288,117	4,985,669	0	221,908	0	86,325,505	
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	75,128,546	7,823,517	42,413,377	35,698,336	212,549,570	61,454,778	38,338,442	4,750,924	6,271,884	1,458,816	17,223,352	23,876,586	435	686,756	2,157,573	529,832,892	
4. CANADIAN MEDIA FUND CREDIT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Canadian Programs Telecast for:																	
1.8a) Close captioning	1,007,879	135,734	405,521	437,270	1,212,606	638,972	165,464	39,125	22,808	4,954	125,618	226,158	3	4,473	0	4,426,585	
1.8b) Described video	0	7,525	266,085	56,979	0	781,494	136,106	5,890	2,922	5,637	4,890	85,783	0	75	0	1,353,386	
1.8c) Dubbing	0	33,612	3,808,167	3,678,513	485,093	1,072,186	134,147	0	29,497	65,041	765,262	6,416,818	0	4,523	0	16,492,859	
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.8e) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.8f) Programming produced by an Indigenous producer	0	0	102,444	0	0	0	0	0	0	0	0	0	0	0	0	102,444	
1.8g) Programming produced by an official language minority community producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.8h) On-screen expenses:																	
1.8h) i) Script and concept development (programs telecast)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.8h) ii) Original, first-run programming	43,158,018	6,117,244	30,802,258	21,646,926	103,895,287	18,487,704	9,163,303	723,959	2,992,185	454,690	14,345,392	10,099,589	0	205,854	1,282,023	263,374,432	
1.8h) iii) Non first-run programming	4,977,518	1,687,873	4,051,411	1,019,092	0	15,819,108	2,231,634	519,453	458,522	32,707	682,994	5,509,449	435	113,326	875,550	37,979,072	
1.8j) Children's programming:																	
1.8j) i) Preschool children (0-5 years)	0	0	0	134,827	0	62,583	18,544	592,134	0	0	5,469	2,199	0	205,284	0	1,021,040	
1.8j) ii) Children (6-12 years)	0	0	230,751	2,448,104	0	2,527,750	231,107	727,652	0	172,463	113,501	18,633	0	9,273	0	6,479,234	
1.8j) iii) Teenagers (13-17 years)	0	0	298,824	0	0	5,236,287	296,636	0	69,171	0	3,890,260	105,764	0	2,353	0	9,899,295	
1.8j) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	529,575	2,582,931	0	7,826,620	546,287	1,319,786	69,171	172,463	4,009,230	126,596	0	216,910	0	17,399,569	
Amounts included in Total other Canadian programming for:																	
1.14a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.14b) Programming produced by an Indigenous producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.14c) Programming produced by an official language minority community producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Amounts included in Total Non-Canadian programming expenses:																	
2.4a) Dubbing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
5. PRODUCTION EXPENSES																	
5.1 Sales/syndication Canadian																	
5.2 Sales/syndication non-Canadian																	
5.3 Production services sold																	
5.4 Infomercials																	
5.5 Other																	
5.6 TOTAL - PRODUCTION EXPENSES																	7,811,630
GRAND TOTAL - PROGRAM & PRODUCTION																	537,727,883

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - DISCRETIONARY SERVICES

2018 - Ethnic	Information				Sports	Music and Entertainment								Others		Total
	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
(\$) Reporting units: 110	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7a,b,f,g	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN																
Canadian Programs Telecast:																
1.1 Station production (incl coop)	10,751,863	1,676,229	1,533,090	43,747	564,412	2,496,754	47,501	42,003	4,073,024	154,457	3,588,769	26,726	3,579	1,519,527	0	26,521,681
1.2 Produced by affiliate production	53,169	0	0	0	16,919	99,743	0	0	67,669	0	0	0	0	50,750	0	288,250
1.3 Acquired from other stations	483,251	30,200	0	0	67,669	0	0	0	270,679	0	0	0	0	203,009	0	1,054,808
1.4 Network origination	50,750	0	0	102,434	25,378	0	0	0	101,507	0	0	0	0	76,132	0	356,201
1.5 Acquired from independent producers	1,281,203	18,750	1,134,876	325,817	20,304	3,253,748	0	2,359,953	0	81,204	33,538	0	0	92,432	0	8,601,825
1.6 Special recognition programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.7 Other Canadian programs	27,070	0	0	0	13,530	0	0	0	3,000	54,133	0	0	0	40,600	0	138,333
1.8 Total - Canadian programs telecast	12,647,306	1,725,179	2,667,966	471,998	708,212	5,850,245	47,501	2,401,956	4,076,024	729,649	3,622,307	26,726	3,579	1,982,450	0	36,961,098
Other Canadian Programming Expenses:																
1.9 Inventory write-downs - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.10 Script & concept - Canadian - not telecast	26,450	0	0	0	0	0	0	0	0	0	0	0	0	0	0	26,450
1.11 Loss on equity - Canadian programs	0	8,950	0	0	0	0	0	0	0	0	0	0	0	0	0	8,950
1.12 Third-party promotion (non-VI services only)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.13 Other	362,152	0	0	0	0	0	0	0	0	0	0	0	0	204,750	0	566,902
1.14 Total - Other Canadian Programming Expenses	388,602	8,950	0	0	0	0	0	0	0	0	0	0	0	204,750	0	602,302
1.15 TOTAL CANADIAN PROGRAMMING EXPENSES	13,035,908	1,734,129	2,667,966	471,998	708,212	5,850,245	47,501	2,401,956	4,076,024	729,649	3,622,307	26,726	3,579	2,187,200	0	37,563,400
2. PROGRAMMING - NON-CANADIAN																
2.1 Non-Canadian Programs Telecast	1,307,814	130,376	157,912	505,922	490,590	3,270,256	813,012	5,846	914,223	753,013	3,241,291	26,987	4,725	1,127,511	0	12,749,478
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	10,250	11,550	0	0	0	0	0	0	0	0	21,800
2.3 Other	104,848	0	0	0	109,211	1,324,513	0	6,987	903	133,000	0	0	0	805,535	0	2,484,997
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	1,412,662	130,376	157,912	505,922	599,801	4,605,019	824,562	5,846	921,210	753,916	3,374,291	26,987	4,725	1,933,046	0	15,256,275
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	14,448,570	1,864,505	2,825,878	977,920	1,308,013	10,455,264	872,063	2,407,802	4,997,234	1,483,565	6,996,598	53,713	8,304	4,120,246	0	52,819,675
4. CANADIAN MEDIA FUND CREDIT	65,776	0	0	0	120,589	438,506	0	0	0	0	471,394	0	0	0	0	1,096,265
Amounts included in Total Canadian Programs Telecast for:																
1.8a) Close captioning	10,149	0	0	0	5,077	0	0	0	0	20,304	0	0	0	15,227	0	50,757
1.8b) Described video	20,304	0	0	0	10,149	0	0	0	0	40,600	0	0	0	30,451	0	101,504
1.8c) Dubbing	71,051	0	0	0	35,530	0	0	0	142,112	0	0	0	0	106,585	0	355,278
1.8d) Short-form Documentary	0	8,720	0	0	0	0	0	0	0	0	0	0	0	0	0	8,720
1.8e) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8f) Programming produced by an Indigenous producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8g) Programming produced by an official language minority community producer	0	0	0	0	0	105,530	0	0	0	0	0	0	0	0	0	105,530
1.8h) On-screen expenses:																
1.8h) i) Script and concept development (programs telecast)	4,890	4,250	252,930	0	0	0	0	0	0	0	0	0	0	0	0	262,070
1.8h) ii) Original, first-run programming	7,823,007	1,975	644,795	24,190	0	497,795	0	0	65,105	0	67,470	0	0	1,044,464	0	10,168,801
1.8h) iii) Non first-run programming	2,345	2,975	603,009	96,761	0	421,833	0	0	49,115	0	157,431	0	0	516,733	0	1,850,202
1.8j) Children's programming:																
1.8j) i) Preschool children (0-5 years)	0	0	0	0	0	0	0	5,490	0	0	0	0	0	34,130	0	39,620
1.8j) ii) Children (6-12 years)	0	0	0	0	0	0	0	4,550	0	0	0	0	0	4,366	0	8,916
1.8j) iii) Teenagers (13-17 years)	0	0	0	0	0	0	0	5,100	0	0	0	0	0	1,190	0	6,290
1.8j) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	0	0	0	0	0	15,140	0	0	0	0	0	39,686	0	54,826
Amounts included in Total other Canadian programming for:																
1.14a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.14b) Programming produced by an Indigenous producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.14c) Programming produced by an official language minority community producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Non-Canadian programming expenses:																
2.4a) Dubbing	68,471	0	0	0	34,230	0	0	0	0	136,941	0	0	0	102,698	0	342,340
5. PRODUCTION EXPENSES																
5.1 Sales/syndication Canadian																145,541
5.2 Sales/syndication non-Canadian																7,112
5.3 Production services sold																0
5.4 Infomercials																14,932
5.5 Other																3,038,227
5.6 TOTAL - PRODUCTION EXPENSES																3,205,812
GRAND TOTAL - PROGRAM & PRODUCTION																56,025,487

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - DISCRETIONARY SERVICES

2018 - Licensed	Information				Sports	Music and Entertainment								Others		Total	
	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials		
	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7a,b,f,g	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15	
(\$) Reporting units: 169																	
1. PROGRAMMING - CANADIAN																	
Canadian Programs Telecast:																	
1.1 Station production (incl coop)	226,971,163	18,892,255	4,527,179	12,426,284	633,859,605	5,446,724	298,702	145,344	3,873,710	29,183	11,321,188	889,471	0	3,755,414	760,077	923,196,299	
1.2 Produced by affiliate production	29,062	10,461,763	9,642,677	5,980,332	4,864	1,617,878	83,821	9,436,787	1,238,251	32,456	5,163,916	4,578,724	6,339,065	5,714,323	0	60,323,919	
1.3 Acquired from other stations	7,241,760	280,200	371,302	290,683	3,712,668	2,249,736	36,950	0	0	77,821	2,904,912	58,800	0	357,626	0	17,582,458	
1.4 Network origination	14,591	153,365	531,489	122,615	5,851,775	0	0	0	0	71,713	0	0	0	926,528	2,157,573	9,829,649	
1.5 Acquired from independent producers	1,252,276	4,499,651	70,308,940	52,191,070	8,862,253	115,512,283	34,850,466	38,281,600	8,359,485	2,151,877	22,247,246	59,751,689	13,930	1,712,140	0	419,994,906	
1.6 Special recognition programs	0	220	134,508	193,012	0	295,715	9,644	0	0	0	0	2,621,842	0	0	0	3,254,941	
1.7 Other Canadian programs	1,927,246	10,057	2,977,811	1,531,582	207,806,415	13,219,644	2,809,566	810,140	976,421	48,271	534,587	310,004	0	247,683	0	233,209,427	
1.8 Total - Canadian programs telecast	237,436,098	34,297,511	88,493,906	72,735,578	860,097,580	138,341,980	38,089,149	48,673,871	14,447,867	2,411,321	42,171,849	68,210,530	6,352,995	12,713,714	2,917,650	1,667,391,599	
Other Canadian Programming Expenses:																	
1.9 Inventory write-downs - Canadian programs	0	0	3,139,168	0	0	635,819	0	0	1,401,832	0	0	0	0	1,263,785	0	6,440,604	
1.10 Script & concept - Canadian - not telecast	0	0	789,634	196,049	0	1,495,488	785,196	29,637	214,454	0	443,283	371,886	52,500	0	0	4,378,127	
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.12 Third-party promotion (non-VI services only)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.13 Other	365,892	50,877	620,773	3,503,239	179,275	903,798	27,994	0	13,976	1,806	70,504	104,859	0	1,177,692	0	7,020,685	
1.14 Total - Other Canadian Programming Expenses	365,892	50,877	4,549,575	3,699,288	179,275	3,035,105	813,190	29,637	1,630,262	1,806	513,787	476,745	52,500	2,441,477	0	17,839,416	
1.15 TOTAL CANADIAN PROGRAMMING EXPENSES	237,801,990	34,348,388	93,043,481	76,434,866	860,276,855	141,377,085	38,902,339	48,703,508	16,078,129	2,413,127	42,685,636	68,687,275	6,405,495	15,155,191	2,917,650	1,685,231,015	
2. PROGRAMMING - NON-CANADIAN																	
2.1 Non-Canadian Programs Telecast	1,402,467	7,520,945	47,191,046	11,395,356	152,124,841	194,183,434	122,126,241	39,885,379	1,976,482	1,753,324	45,543,231	35,268,656	87,391	5,941,032	0	666,399,825	
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	3,143,800	0	0	0	0	0	0	0	322,000	0	3,465,800	
2.3 Other	0	0	2,142	619,536	1,833,498	1,330,637	159,429	101,076	6,430	903	0	0	0	873,210	0	4,926,861	
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	1,402,467	7,520,945	47,193,188	12,014,892	153,958,339	198,657,871	122,285,670	39,986,455	1,982,912	1,754,227	45,543,231	35,268,656	87,391	7,136,242	0	674,792,486	
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	239,204,457	41,869,333	140,236,669	88,449,758	1,014,235,194	340,034,956	161,188,009	88,689,963	18,061,041	4,167,354	88,228,867	103,955,931	6,492,886	22,291,433	2,917,650	2,360,023,501	
4. CANADIAN MEDIA FUND CREDIT	65,776	0	0	18,900	885,666	3,683,506	0	0	0	0	471,394	0	0	0	0	5,125,242	
Amounts included in Total Canadian Programs Telecast for:																	
1.8a) Close captioning	3,686,240	454,023	528,790	819,196	2,625,974	729,972	248,038	166,659	30,493	16,922	159,454	353,615	43	57,305	0	9,876,724	
1.8b) Described video	19,109	7,525	656,031	195,086	151,566	1,317,939	345,635	212,947	18,112	29,427	114,776	162,204	0	21,212	0	3,251,569	
1.8c) Dubbing	20,428	33,612	3,815,327	3,678,513	495,307	1,139,360	141,116	71,071	34,350	107,347	765,262	6,416,818	0	35,165	0	16,753,676	
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.8e) Ownership transfer tangible benefits	0	5,146	1,079,764	110,049	0	0	0	0	0	0	327,054	2,751	0	6,906	0	1,531,670	
1.8f) Programming produced by an Indigenous producer	0	0	108,244	0	0	0	107,661	0	0	0	10,000	0	0	0	0	225,905	
1.8g) Programming produced by an official language minority community producer	0	0	1,927,363	0	0	7,487,291	1,497,319	0	0	0	0	0	0	0	0	10,911,973	
1.8h) On-screen expenses:																	
1.8h) i) Script and concept development (programs telecast)	0	0	311,008	0	0	321,680	0	0	214,454	0	0	133,030	0	0	0	980,172	
1.8h) ii) Original, first-run programming	171,687,235	26,530,402	72,797,000	54,457,377	320,798,019	83,366,063	24,309,117	35,854,630	4,802,387	693,728	32,842,262	56,292,386	6,352,560	7,718,722	1,282,023	899,783,911	
1.8h) iii) Non first-run programming	5,002,588	2,481,564	10,336,688	4,080,990	360,500	26,758,424	12,014,954	7,743,751	507,652	494,272	2,602,462	8,071,271	435	2,214,521	875,550	83,545,622	
1.8j) Children's programming:																	
1.8j) i) Preschool children (0-5 years)	0	0	0	372,138	0	468,584	18,544	4,538,421	23,913	0	5,469	2,199	0	332,926	0	5,762,194	
1.8j) ii) Children (6-12 years)	0	0	235,951	2,616,728	0	20,267,122	2,618,543	26,886,767	203,622	278,245	588,810	907,568	0	4,520,334	0	59,123,690	
1.8j) iii) Teenagers (13-17 years)	0	25,969	563,168	354,015	0	13,782,635	621,007	24,832	90,822	20,666	6,907,257	139,989	6,339,065	23,670	0	28,893,095	
1.8j) iv) TOTAL - CHILDREN'S PROGRAMMING	0	25,969	799,119	3,342,881	0	34,518,341	3,258,094	31,450,020	318,357	298,911	7,501,536	1,049,756	6,339,065	4,876,930	0	93,778,979	
Amounts included in Total other Canadian programming for:																	
1.14a) Ownership transfer tangible benefits	0	0	128,828	0	0	0	0	0	0	0	0	0	0	0	0	128,828	
1.14b) Programming produced by an Indigenous producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.14c) Programming produced by an official language minority community producer	0	0	0	0	0	60,084	0	0	0	0	0	0	0	0	0	60,084	
Amounts included in Total Non-Canadian programming expenses:																	
2.4a) Dubbing	32,374	0	0	0	16,187	0	0	0	0	64,749	0	0	0	48,561	0	161,871	
5. PRODUCTION EXPENSES																	
5.1 Sales/syndication Canadian																1,465,376	
5.2 Sales/syndication non-Canadian																0	
5.3 Production services sold																0	
5.4 Infomercials																14,932	
5.5 Other																51,242,416	
5.6 TOTAL - PRODUCTION EXPENSES																52,722,724	
GRAND TOTAL - PROGRAM & PRODUCTION																2,412,746,225	

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - DISCRETIONARY SERVICES

2018 - Exempt	Information				Sports	Music and Entertainment								Others		Total	
	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials		
	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7a,b,f,g	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15	
(\$) Reporting units: 101																	
1. PROGRAMMING - CANADIAN																	
Canadian Programs Telecast:																	
1.1 Station production (incl coop)	814,540	205,985	38,566	43,747	1,039,673	97,755	47,501	42,003	223,264	156,601	913,299	26,726	3,579	112,613	0	3,765,852	
1.2 Produced by affiliate production	34,549	0	0	0	17,276	0	0	0	69,098	0	0	0	0	51,822	0	172,745	
1.3 Acquired from other stations	138,202	0	0	0	69,098	0	0	0	276,396	0	0	0	0	207,297	0	690,993	
1.4 Network origination	51,822	0	0	0	25,914	0	0	0	103,651	0	0	0	0	77,740	0	259,127	
1.5 Acquired from independent producers	41,457	18,750	0	0	20,733	0	0	0	82,919	33,538	0	0	0	62,193	0	259,590	
1.6 Special recognition programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.7 Other Canadian programs	27,642	0	0	0	13,816	0	0	0	4,009	55,276	0	0	0	64,305	0	165,048	
1.8 Total - Canadian programs telecast	1,108,212	224,735	38,566	43,747	1,186,510	97,755	47,501	42,003	227,273	743,941	946,837	26,726	3,579	575,970	0	5,313,355	
Other Canadian Programming Expenses:																	
1.9 Inventory write-downs - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.10 Script & concept - Canadian - not telecast	26,450	0	0	0	0	0	0	0	0	0	27,100	0	0	0	0	53,550	
1.11 Loss on equity - Canadian programs	0	8,950	0	0	0	0	0	0	0	0	37,000	0	0	0	0	45,950	
1.12 Third-party promotion (non-VI services only)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.13 Other	0	0	0	0	0	0	0	0	0	0	0	0	0	648	0	648	
1.14 Total - Other Canadian Programming Expenses	26,450	8,950	0	0	0	0	0	0	0	0	64,100	0	0	648	0	100,148	
1.15 TOTAL CANADIAN PROGRAMMING EXPENSES	1,134,662	233,685	38,566	43,747	1,186,510	97,755	47,501	42,003	227,273	743,941	1,010,937	26,726	3,579	576,618	0	5,413,503	
2. PROGRAMMING - NON-CANADIAN																	
2.1 Non-Canadian Programs Telecast	1,021,572	28,350	0	164,176	7,915,306	333,833	327,472	5,846	62,074	1,380,014	499,745	26,987	4,725	1,124,316	0	12,894,416	
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	10,250	11,550	0	0	0	0	0	0	5,200	0	27,000	
2.3 Other	104,848	0	0	0	0	0	0	0	557	0	133,000	0	0	0	0	238,405	
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	1,126,420	28,350	0	164,176	7,915,306	344,083	339,022	5,846	62,631	1,380,014	632,745	26,987	4,725	1,129,516	0	13,159,821	
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	2,261,082	262,035	38,566	207,923	9,101,816	441,838	386,523	47,849	289,904	2,123,955	1,643,682	53,713	8,304	1,706,134	0	18,573,324	
4. CANADIAN MEDIA FUND CREDIT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Amounts included in Total Canadian Programs Telecast for:																	
1.8a) Close captioning	10,364	0	0	0	186,584	0	0	0	20,733	0	0	0	0	15,549	0	233,230	
1.8b) Described video	20,733	0	0	0	10,364	0	0	0	41,457	0	0	0	0	31,094	0	103,648	
1.8c) Dubbing	72,552	0	0	0	36,280	0	0	0	145,113	0	0	0	0	108,836	0	362,781	
1.8d) Short-form Documentary	0	8,720	0	0	0	0	0	0	0	0	0	0	0	0	0	8,720	
1.8e) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.8f) Programming produced by an Indigenous producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.8g) Programming produced by an official language minority community producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.8h) On-screen expenses:																	
1.8h) i) Script and concept development (programs telecast)	4,890	4,250	2,930	0	0	0	0	0	0	0	0	0	0	0	0	12,070	
1.8h) ii) Original, first-run programming	1,855	1,975	2,150	0	0	0	0	0	0	0	0	0	0	0	0	5,980	
1.8h) iii) Non first-run programming	2,345	2,975	1,130	0	0	0	0	0	0	0	0	0	0	0	0	6,450	
1.8j) Children's programming:																	
1.8j) i) Preschool children (0-5 years)	0	0	0	0	0	0	0	5,490	0	0	0	0	0	0	0	5,490	
1.8j) ii) Children (6-12 years)	0	0	0	0	0	0	0	50,050	0	0	0	0	0	0	0	50,050	
1.8j) iii) Teenagers (13-17 years)	0	0	0	0	0	0	0	5,100	0	0	0	0	0	0	0	5,100	
1.8j) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	0	0	0	0	0	60,640	0	0	0	0	0	0	0	60,640	
Amounts included in Total other Canadian programming for:																	
1.14a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.14b) Programming produced by an Indigenous producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.14c) Programming produced by an official language minority community producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Amounts included in Total Non-Canadian programming expenses:																	
2.4a) Dubbing	138,006	0	0	0	68,998	0	0	0	0	276,011	0	0	0	207,001	0	690,016	
5. PRODUCTION EXPENSES																	
5.1 Sales/syndication Canadian																	0
5.2 Sales/syndication non-Canadian																	7,112
5.3 Production services sold																	0
5.4 Infomercials																	0
5.5 Other																	219,882
5.6 TOTAL - PRODUCTION EXPENSES																	226,994
GRAND TOTAL - PROGRAM & PRODUCTION																	18,800,318

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - DISCRETIONARY SERVICES

2018 - Mainstream Sports and National News	Information				Sports	Music and Entertainment								Others		Total	
	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials		
	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7a,b,f,g	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15	
(\$) Reporting units: 12																	
1. PROGRAMMING - CANADIAN																	
Canadian Programs Telecast:																	
1.1 Station production (incl coop)	160,733,248	6,981,086	1,800,270	2,442,027	613,388,865	0	0	0	2,087	0	876,537	0	0	0	0	0	786,224,120
1.2 Produced by affiliate production	0	0	616,000	0	0	0	0	0	0	0	0	0	0	0	0	0	616,000
1.3 Acquired from other stations	6,829,872	0	0	0	3,549,879	0	0	0	0	0	0	0	0	0	0	0	10,379,751
1.4 Network origination	0	153,365	324,417	0	0	0	0	0	0	0	0	0	0	0	0	0	477,782
1.5 Acquired from independent producers	0	-21,081	857,114	449,604	8,062,649	0	0	0	0	0	0	0	0	0	0	0	9,348,286
1.6 Special recognition programs	0	0	36,489	0	0	0	0	0	0	0	0	0	0	0	0	0	36,489
1.7 Other Canadian programs	0	0	1,197,065	0	207,802,524	0	0	0	0	0	0	0	0	0	0	0	208,999,589
1.8 Total - Canadian programs telecast	167,563,120	7,113,370	4,831,355	2,891,631	832,803,917	0	0	0	2,087	0	876,537	0	0	0	0	0	1,016,082,017
Other Canadian Programming Expenses:																	
1.9 Inventory write-downs - Canadian programs	0	0	38,453	0	0	0	0	0	0	0	0	0	0	0	0	0	38,453
1.10 Script & concept - Canadian - not telecast	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.12 Third-party promotion (non-VI services only)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.13 Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.14 Total - Other Canadian Programming Expenses	0	0	38,453	0	0	0	0	0	0	0	0	0	0	0	0	0	38,453
1.15 TOTAL CANADIAN PROGRAMMING EXPENSES	167,563,120	7,113,370	4,869,808	2,891,631	832,803,917	0	0	0	2,087	0	876,537	0	0	0	0	0	1,016,120,470
2. PROGRAMMING - NON-CANADIAN																	
2.1 Non-Canadian Programs Telecast	0	0	941,859	0	144,760,331	0	7,868	0	0	0	4,481	0	0	0	0	0	145,714,539
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.3 Other	0	0	0	0	146,167	0	0	0	0	0	0	0	0	0	0	0	146,167
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	0	0	941,859	0	144,906,498	0	7,868	0	0	0	4,481	0	0	0	0	0	145,860,706
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	167,563,120	7,113,370	5,811,667	2,891,631	977,710,415	0	7,868	0	2,087	0	881,018	0	0	0	0	0	1,161,981,176
4. CANADIAN MEDIA FUND CREDIT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Canadian Programs Telecast for:																	
1.8a) Close captioning	2,200,351	134,552	117,561	89,096	2,439,027	0	0	0	0	0	1,635	0	0	520	0	0	4,982,742
1.8b) Described video	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8c) Dubbing	0	0	0	0	485,093	0	0	0	0	0	0	0	0	0	0	0	485,093
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8e) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8f) Programming produced by an Indigenous producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8g) Programming produced by an official language minority community producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8h) On-screen expenses:																	
1.8h) i) Script and concept development (programs telecast)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8h) ii) Original, first-run programming	135,592,592	5,682,666	1,280,424	413,379	320,301,558	0	0	0	0	0	876,537	0	0	0	0	0	464,147,156
1.8h) iii) Non first-run programming	4,977,518	1,430,704	3,550,928	0	0	0	0	0	2,087	0	0	0	0	0	0	0	9,961,237
1.8i) Children's programming:																	
1.8i) i) Preschool children (0-5 years)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8i) ii) Children (6-12 years)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8i) iii) Teenagers (13-17 years)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8i) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total other Canadian programming for:																	
1.14a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.14b) Programming produced by an Indigenous producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.14c) Programming produced by an official language minority community producer	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Non-Canadian programming expenses:																	
2.4a) Dubbing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5. PRODUCTION EXPENSES																	
5.1 Sales/syndication Canadian																	0
5.2 Sales/syndication non-Canadian																	0
5.3 Production services sold																	0
5.4 Infomercials																	0
5.5 Other																	11,008,840
5.6 TOTAL - PRODUCTION EXPENSES																	11,008,840
GRAND TOTAL - PROGRAM & PRODUCTION																	1,172,990,016