



Canadian Radio-television and  
Telecommunications Commission

Conseil de la radiodiffusion et des  
télécommunications canadiennes



# **BROADCASTING DISTRIBUTION**

**Cable, Internet Protocol Television (IPTV) and Direct-to-Home (DTH)**

## **STATISTICAL AND FINANCIAL SUMMARIES**

**2014 - 2018**

CONSUMER AFFAIRS AND STRATEGIC POLICY

**Canada**

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## FOREWORD

### INTRODUCTION

This report presents a summary of statistical and financial data from the annual returns provided by broadcasting distribution undertakings (BDUs) for the broadcast year ended 31 August 2018.

Section I provides a five-year comparative financial analysis for basic and non basic services by type (cable, IPTV and Direct-to-Home (DTH)) and combined on a national level. Section II provides a five-year comparative financial analysis for combined cable and IPTV service providers at the national and regional levels. Section III provides information of contributions made by BDUs for the creation and production of Canadian programming.

**\*NEW\*** The expense line "Locally reflective news programming" refers to the contributions made by licensed BDUs to designated local television stations for the production of local news (*Broadcasting Regulatory Policy CRTC 2016-224*).

**\*NEW\*** The "Independent Local News Fund" (ILNF) is now being captured in this report. BDUs are required to contribute a percentage of their gross revenues from broadcasting activities to this fund. Contributions made in the 2017-2018 broadcast year to the ILNF can be found in the 2018 contributions table on the Creation and Production of Canadian Programming page.

There are 4 entities (AEBC Internet Corp., IAAK Technologies inc., Nor-Del Cablevision Limited and Rangtel Inc.) that failed to provide their annual return and are therefore not included in this publication.

### Limitation on data collected

Annual returns for the broadcast year ended 31 August 2018 were required to be filed with the Commission by 30 November 2018. Data received subsequent to the compilation date is not reflected in this publication. The data reported for previous years has been updated to reflect any additional or adjusted information received by the Commission subsequent to the date of prior years' publications.

### Definitions

#### Basic services

Basic service is the service distributed by a broadcasting distribution undertaking as a package consisting of programming services whose distribution is required by the Commission.

#### Non basic services

Non basic service is the service distributed by a broadcasting distribution undertaking consisting of programming services whose distribution is not required by the Commission.

#### Exempt programming services

Revenues derived from classified advertising, teleshopping/general services and infomercials.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE, IPTV AND DTH**

Canada

(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	8,045,865	8,031,002	-0.18	7,834,289	-2.45	7,570,911	-3.36	7,390,848	-2.38	-2.1
Connection	41,640	46,943	12.73	56,731	20.85	54,414	-4.08	33,784	-37.91	-5.1
Community Channel Sponsorship & Facilities Rental	3,780	3,619	-4.26	2,591	-28.41	1,596	-38.42	712	-55.40	-34.1
Set-top Box - Rental	729,251.86	765,310	4.94	796,071	4.02	875,512	9.98	914,155	4.41	5.81
Set-top Box - Net Sales	56,105.66	39,761	-29.13	39,769	0.02	27,849	-29.97	22,914	-17.72	-20.06
Other Revenue	65,730	49,385	-24.87	49,678	0.59	50,836	2.33	51,097	0.51	-6.1
<b>Total Revenue</b>	<b>8,942,373</b>	<b>8,936,021</b>	<b>-0.07</b>	<b>8,779,129</b>	<b>-1.76</b>	<b>8,581,117</b>	<b>-2.26</b>	<b>8,413,508</b>	<b>-1.95</b>	<b>-1.5</b>
<b>Expenses</b>										
Community Programming	151,845	152,683	0.55	151,426	-0.82	149,764	-1.10	111,856	-25.31	-7.4
Locally reflective news programming								47,749		n/a
Affiliation Payments	3,310,741	3,432,152	3.67	3,498,805	1.94	3,523,928	0.72	3,564,970	1.16	1.9
Technical	1,613,330	1,653,863	2.51	1,544,157	-6.63	1,330,393	-13.84	1,399,943	5.23	-3.5
Sales and Promotion	638,478	607,000	-4.93	616,488	1.56	529,363	-14.13	576,162	8.84	-2.5
Administration and General	1,426,661	1,514,246	6.14	1,580,168	4.35	1,498,214	-5.19	1,425,352	-4.86	0.0
<b>Total Expenses</b>	<b>7,141,056</b>	<b>7,359,945</b>	<b>3.07</b>	<b>7,391,043</b>	<b>0.42</b>	<b>7,031,662</b>	<b>-4.86</b>	<b>7,126,032</b>	<b>1.34</b>	<b>-0.1</b>
<b>Operating Income</b>	<b>1,801,317</b>	<b>1,576,076</b>		<b>1,388,086</b>		<b>1,549,455</b>		<b>1,287,476</b>		
Local Programming Improvement Fund	39,928									
<b>Staff</b>										
Total Remuneration (\$)	2,506,021	2,316,933	-7.55	2,420,179	4.46	2,266,927	-6.33	2,197,656	-3.06	-3.2
Total Staff Count	29,139.6	27,431.7	-5.86	26,815.0	-2.25	26,936.4	0.45	25,940.0	-3.70	
Avg Remuneration (\$)	86,001	84,462	-1.79	90,255	6.86	84,159	-6.75	84,721	0.67	-0.4
Avg Remuneration excl. Fringe Benefits (\$)	73,532	72,041	-2.03	76,524	6.22	72,048	-5.85	69,555	-3.46	-1.4
<b>Subscribers</b>										
Direct Subscribers	10,831,889	10,685,025	-1.36	10,503,511	-1.70	10,318,620	-1.76	10,164,442	-1.49	-1.58
Indirect Subscribers	492,160	584,184	18.70	586,116	0.33	580,419	-0.97	642,046	10.62	6.87
<b>Total Subscribers</b>	<b>11,324,049</b>	<b>11,269,209</b>	<b>-0.48</b>	<b>11,089,627</b>	<b>-1.59</b>	<b>10,899,039</b>	<b>-1.72</b>	<b>10,806,488</b>	<b>-0.85</b>	<b>-1.2</b>
<b>Profitability (%)</b>										
Operating Margin	20.1	17.6		15.8		18.1		15.3		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE**

**Cable - Canada**

	(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		4,790,956	4,658,286	-2.77	4,397,226	-5.60	4,179,913	-4.94	4,017,038	-3.90	-4.3
Connection		19,411	20,769	6.99	21,182	1.99	18,022	-14.92	14,412	-20.03	-7.2
Community Channel Sponsorship & Facilities Rental		3,780	3,619	-4.26	2,591	-28.41	1,596	-38.42	712	-55.40	-34.1
Other Revenue		429,065	401,736	-6.37	408,544	1.69	437,460	7.08	446,244	2.01	1.0
<b>Total Revenue</b>		<b>5,243,213</b>	<b>5,084,411</b>	<b>-3.03</b>	<b>4,829,543</b>	<b>-5.01</b>	<b>4,636,990</b>	<b>-3.99</b>	<b>4,478,405</b>	<b>-3.42</b>	<b>-3.9</b>
<b>Expenses</b>											
Community Programming		132,116	127,147	-3.76	121,856	-4.16	115,674	-5.07	88,042	-23.89	-9.7
Locally reflective news programming									15,323		n/a
Affiliation Payments		1,951,308	1,967,685	0.84	1,953,326	-0.73	1,889,331	-3.28	1,892,877	0.19	-0.8
Technical		796,529	739,420	-7.17	776,638	5.03	804,235	3.55	853,835	6.17	1.8
Sales and Promotion		322,354	321,576	-0.24	302,912	-5.80	289,574	-4.40	339,999	17.41	1.3
Administration and General		757,704	681,210	-10.10	639,938	-6.06	690,720	7.94	614,485	-11.04	-5.1
<b>Total Expenses</b>		<b>3,960,011</b>	<b>3,837,038</b>	<b>-3.11</b>	<b>3,794,671</b>	<b>-1.10</b>	<b>3,789,534</b>	<b>-0.14</b>	<b>3,804,562</b>	<b>0.40</b>	<b>-1.0</b>
<b>Operating Income</b>		<b>1,283,201</b>	<b>1,247,373</b>		<b>1,034,873</b>		<b>847,457</b>		<b>673,843</b>		
Local Programming Improvement Fund		22,891									
<b>Staff</b>											
Total Remuneration (\$)		1,940,698	1,889,999	-2.61	1,984,141	4.98	2,034,542	2.54	1,986,543	-2.36	0.6
Total Staff Count		23,910.9	22,924.1	-4.13	22,432.1	-2.15	23,109.0	3.02	22,660.9	-1.94	
Avg Remuneration (\$)		81,164	82,446	1.58	88,451	7.28	88,041	-0.46	87,664	-0.43	1.9
Avg Remuneration excl. Fringe Benefits (\$)		67,502	68,661	1.72	72,928	6.21	74,858	2.65	70,986	-5.17	1.3
<b>Subscribers</b>											
Direct Suscribers		6,520,314	6,174,181	-5.31	5,862,296	-5.05	5,698,899	-2.79	5,530,803	-2.95	-4.0
Indirect Subscribers		456,804	551,146	20.65	553,344	0.40	548,824	-0.82	539,335	-1.73	4.2
<b>Total Subscribers</b>		<b>6,977,118</b>	<b>6,725,327</b>	<b>-3.61</b>	<b>6,415,640</b>	<b>-4.60</b>	<b>6,247,723</b>	<b>-2.62</b>	<b>6,070,138</b>	<b>-2.84</b>	<b>-3.4</b>
<b>Profitability (%)</b>											
Operating Margin		24.5	24.5		21.4		18.3		15.0		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - IPTV**

**IPTV - Canada**

(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	1,061,648	1,278,929	20.47	1,447,951	13.22	1,584,125	9.40	1,658,765	4.71	11.8
Connection	5,970	8,885	48.84	20,176	127.07	22,301	10.53	8,366	-62.48	8.8
Community Channel Sponsorship & Facilities Rental	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Other Revenue	217,717	275,261	26.43	331,831	20.55	378,947	14.20	407,865	7.63	17.0
<b>Total Revenue</b>	<b>1,285,335</b>	<b>1,563,075</b>	<b>21.61</b>	<b>1,799,958</b>	<b>15.15</b>	<b>1,985,374</b>	<b>10.30</b>	<b>2,074,996</b>	<b>4.51</b>	<b>12.7</b>
<b>Expenses</b>										
Community Programming	19,729	25,536	29.43	29,570	15.80	34,090	15.28	23,814	-30.14	4.8
Locally reflective news programming								20,657		n/a
Affiliation Payments	550,021	678,282	23.32	778,083	14.71	904,969	16.31	958,237	5.89	14.9
Technical	437,198	589,590	34.86	544,313	-7.68	254,984	-53.15	275,970	8.23	-10.9
Sales and Promotion	176,629	171,338	-3.00	213,637	24.69	167,951	-21.38	190,394	13.36	1.9
Administration and General	356,382	402,983	13.08	551,203	36.78	471,083	-14.54	502,282	6.62	9.0
<b>Total Expenses</b>	<b>1,539,960</b>	<b>1,867,729</b>	<b>21.28</b>	<b>2,116,805</b>	<b>13.34</b>	<b>1,833,076</b>	<b>-13.40</b>	<b>1,971,354</b>	<b>7.54</b>	<b>6.4</b>
<b>Operating Income</b>	<b>-254,625</b>	<b>-304,653</b>		<b>-316,847</b>		<b>152,298</b>		<b>103,642</b>		
Local Programming Improvement Fund	4,677									
<b>Staff</b>										
Total Remuneration (\$)	403,557	313,583	-22.30	334,820	6.77	150,356	-55.09	144,131	-4.14	-22.7
Total Staff Count	3,388.7	2,911.6	-14.08	3,063.9	5.23	2,479.4	-19.08	2,478.1	-0.05	
Avg Remuneration (\$)	119,088	107,702	-9.56	109,278	1.46	60,643	-44.51	58,163	-4.09	-16.4
Avg Remuneration excl. Fringe Benefits (\$)	114,992	104,862	-8.81	107,156	2.19	56,765	-47.03	55,362	-2.47	-16.7
<b>Subscribers</b>										
Direct Suscribers	1,786,484	2,167,250	21.31	2,465,370	13.76	2,600,522	5.48	2,781,156	6.95	11.7
Indirect Subscribers	1,489	1,424	-4.37	2,689	88.83	3,781	40.61	25,969	586.83	104.4
<b>Total Subscribers</b>	<b>1,787,973</b>	<b>2,168,674</b>	<b>21.29</b>	<b>2,468,059</b>	<b>13.80</b>	<b>2,604,303</b>	<b>5.52</b>	<b>2,807,125</b>	<b>7.79</b>	<b>11.9</b>
<b>Profitability (%)</b>										
Operating Margin	-19.8	-19.5		-17.6		7.7		5.0		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - DTH**

DTH - Canada

(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	2,193,261	2,093,786	-4.54	1,989,111	-5.00	1,806,872	-9.16	1,715,046	-5.08	-6.0
Connection	16,259	17,289	6.33	15,373	-11.08	14,092	-8.33	11,005	-21.90	-9.3
Other Revenue	204,305	177,459	-13.14	145,142	-18.21	137,789	-5.07	134,056	-2.71	-10.0
<b>Total Revenue</b>	<b>2,413,826</b>	<b>2,288,534</b>	<b>-5.19</b>	<b>2,149,627</b>	<b>-6.07</b>	<b>1,958,754</b>	<b>-8.88</b>	<b>1,860,107</b>	<b>-5.04</b>	<b>-6.3</b>
<b>Expenses</b>										
Community Programming	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Locally reflective news programming								11,769		n/a
Affiliation Payments	809,412	786,185	-2.87	767,395	-2.39	729,628	-4.92	713,856	-2.16	-3.1
Technical	379,603	324,854	-14.42	223,207	-31.29	271,174	21.49	270,138	-0.38	-8.2
Sales and Promotion	139,495	114,086	-18.21	99,939	-12.40	71,839	-28.12	45,769	-36.29	-24.3
Administration and General	312,576	430,053	37.58	389,027	-9.54	336,411	-13.52	308,585	-8.27	-0.3
<b>Total Expenses</b>	<b>1,641,085</b>	<b>1,655,178</b>	<b>0.86</b>	<b>1,479,567</b>	<b>-10.61</b>	<b>1,409,053</b>	<b>-4.77</b>	<b>1,350,117</b>	<b>-4.18</b>	<b>-4.8</b>
<b>Operating Income</b>	<b>772,741</b>	<b>633,356</b>		<b>670,060</b>		<b>549,701</b>		<b>509,991</b>		
Local Programming Improvement Fund	12,360									
<b>Staff</b>										
Total Remuneration (\$)	161,766	113,352	-29.93	101,218	-10.70	82,022	-18.97	66,975	-18.34	-19.8
Total Staff Count	1,840.0	1,596.0	-13.26	1,319.0	-17.36	1,347.0	2.12	800.0	-40.61	
Avg Remuneration (\$)	87,917	71,022	-19.22	76,738	8.05	60,892	-20.65	83,719	37.49	-1.2
Avg Remuneration excl. Fringe Benefits (\$)	75,539	60,712	-19.63	66,521	9.57	52,008	-21.82	73,077	40.51	-0.8
<b>Subscribers</b>										
Direct Subscribers	2,525,091	2,343,594	-7.19	2,175,845	-7.16	2,019,164	-7.20	1,852,472	-8.26	-7.45
Indirect Subscribers	33,867	31,614	-6.65	30,083	-4.84	27,814	-7.54	76,742	175.91	22.69
<b>Total Subscribers</b>	<b>2,558,958</b>	<b>2,375,208</b>	<b>-7.18</b>	<b>2,205,928</b>	<b>-7.13</b>	<b>2,046,978</b>	<b>-7.21</b>	<b>1,929,214</b>	<b>-5.75</b>	<b>-6.8</b>
<b>Profitability (%)</b>										
Operating Margin	32.0	27.7		31.2		28.1		27.4		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

Canada

	(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		5,852,604	5,937,216	1.45	5,845,178	-1.55	5,764,039	-1.39	5,675,802	-1.53	-0.8
Connection		25,381	29,654	16.84	41,358	39.46	40,322	-2.50	22,778	-43.51	-2.7
Community Channel Sponsorship & Facilities Rental		3,780	3,619	-4.26	2,591	-28.41	1,596	-38.42	712	-55.40	-34.1
Other Revenue		646,782	676,997	4.67	740,375	9.36	816,407	10.27	854,109	4.62	7.2
<b>Total Revenue</b>		<b>6,528,547</b>	<b>6,647,486</b>	<b>1.82</b>	<b>6,629,502</b>	<b>-0.27</b>	<b>6,622,364</b>	<b>-0.11</b>	<b>6,553,401</b>	<b>-1.04</b>	<b>0.1</b>
<b>Expenses</b>											
Community Programming		151,845	152,683	0.55	151,426	-0.82	149,764	-1.10	111,856	-25.31	-7.4
Locally reflective news programming									35,980		n/a
Affiliation Payments		2,501,329	2,645,967	5.78	2,731,409	3.23	2,794,300	2.30	2,851,114	2.03	3.3
Technical		1,233,728	1,329,010	7.72	1,320,950	-0.61	1,059,219	-19.81	1,129,806	6.66	-2.2
Sales and Promotion		498,983	492,914	-1.22	516,549	4.79	457,524	-11.43	530,393	15.93	1.5
Administration and General		1,114,086	1,084,193	-2.68	1,191,141	9.86	1,161,802	-2.46	1,116,766	-3.88	0.1
<b>Total Expenses</b>		<b>5,499,971</b>	<b>5,704,767</b>	<b>3.72</b>	<b>5,911,476</b>	<b>3.62</b>	<b>5,622,609</b>	<b>-4.89</b>	<b>5,775,915</b>	<b>2.73</b>	<b>1.2</b>
<b>Operating Income</b>		<b>1,028,576</b>	<b>942,719</b>		<b>718,026</b>		<b>999,754</b>		<b>777,486</b>		
Local Programming Improvement Fund		27,568									
<b>Staff</b>											
Total Remuneration (\$)		2,344,255	2,203,581	-6.00	2,318,961	5.24	2,184,905	-5.78	2,130,681	-2.48	-2.4
Total Staff Count		27,299.6	25,835.7	-5.36	25,496.0	-1.31	25,589.4	0.37	25,140.0	-1.76	
Avg Remuneration (\$)		85,871	85,292	-0.67	90,954	6.64	85,383	-6.12	84,753	-0.74	-0.3
Avg Remuneration excl. Fringe Benefits (\$)		73,397	72,740	-0.89	77,041	5.91	73,102	-5.11	69,443	-5.01	-1.4
<b>Subscribers</b>											
Direct Suscribers		8,306,798	8,341,431	0.42	8,327,666	-0.17	8,299,456	-0.34	8,311,970	0.15	0.0
Indirect Subscribers		458,293	552,570	20.57	556,033	0.63	552,605	-0.62	565,304	2.30	5.4
<b>Total Subscribers</b>		<b>8,765,091</b>	<b>8,894,001</b>	<b>1.47</b>	<b>8,883,699</b>	<b>-0.12</b>	<b>8,852,061</b>	<b>-0.36</b>	<b>8,877,274</b>	<b>0.28</b>	<b>0.3</b>
<b>Profitability (%)</b>											
Operating Margin		15.8	14.2		10.8		15.1		11.9		

CAGR = Compound Annual Growth Rate.



**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

**Atlantic**

	(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		424,794	459,365	8.14	476,598	3.75	456,890	-4.14	433,851	-5.04	0.5
Connection		1,566	2,620	67.29	2,324	-11.30	2,420	4.10	2,048	-15.34	6.9
Community Channel Sponsorship & Facilities Rental		115	131	14.46	131	-0.05	96	-27.16	384	301.80	35.3
Other Revenue		57,150	41,707	-27.02	43,208	3.60	48,772	12.88	49,158	0.79	-3.7
<b>Total Revenue</b>		<b>483,625</b>	<b>503,824</b>	<b>4.18</b>	<b>522,261</b>	<b>3.66</b>	<b>508,177</b>	<b>-2.70</b>	<b>485,441</b>	<b>-4.47</b>	<b>0.1</b>
<b>Expenses</b>											
Community Programming		10,999	11,545	4.96	10,478	-9.24	10,622	1.38	9,655	-9.11	-3.2
Locally reflective news programming									1,004		n/a
Affiliation Payments		180,856	208,736	15.42	233,656	11.94	226,837	-2.92	239,108	5.41	7.2
Technical		41,186	59,954	45.57	36,807	-38.61	55,920	51.93	63,090	12.82	11.3
Sales and Promotion		29,298	28,105	-4.07	43,344	54.22	33,759	-22.11	37,539	11.20	6.4
Administration and General		58,202	62,883	8.04	113,861	81.07	95,128	-16.45	86,923	-8.63	10.6
<b>Total Expenses</b>		<b>320,542</b>	<b>371,224</b>	<b>15.81</b>	<b>438,147</b>	<b>18.03</b>	<b>422,267</b>	<b>-3.62</b>	<b>437,320</b>	<b>3.56</b>	<b>8.1</b>
<b>Operating Income</b>		<b>163,083</b>	<b>132,601</b>		<b>84,114</b>		<b>85,910</b>		<b>48,122</b>		
Local Programming Improvement Fund		1,276									
<b>Staff</b>											
Total Remuneration (\$)		123,835	132,272	6.81	130,022	-1.70	130,475	0.35	137,715	5.55	2.7
Total Staff Count		1,765.4	1,808.0	2.42	1,690.0	-6.53	1,659.1	-1.82	1,745.3	5.19	
Avg Remuneration (\$)		70,148	73,159	4.29	76,937	5.16	78,640	2.21	78,908	0.34	3.0
Avg Remuneration excl. Fringe Benefits (\$)		60,288	62,375	3.46	65,147	4.44	66,422	1.96	66,621	0.30	2.5
<b>Subscribers</b>											
Direct Suscribers		592,575	597,235	0.79	601,911	0.78	602,335	0.07	618,037	2.61	1.1
Indirect Subscribers		10,742	10,987	2.28	11,252	2.41	10,937	-2.80	9,971	-8.83	-1.8
<b>Total Subscribers</b>		<b>603,317</b>	<b>608,222</b>	<b>0.81</b>	<b>613,163</b>	<b>0.81</b>	<b>613,272</b>	<b>0.02</b>	<b>628,008</b>	<b>2.40</b>	<b>1.0</b>
<b>Profitability (%)</b>											
Operating Margin		33.7	26.3		16.1		16.9		9.9		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

Quebec

(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	1,306,117	1,345,421	3.01	1,343,883	-0.11	1,348,821	0.37	1,333,533	-1.13	0.5
Connection	6,714	6,700	-0.21	13,082	95.25	12,053	-7.86	6,181	-48.72	-2.1
Community Channel Sponsorship & Facilities Rental	433	629	45.08	90	-85.76	151	68.61	114	-24.38	-28.4
Other Revenue	181,786	217,198	19.48	246,443	13.47	275,531	11.80	302,158	9.66	13.6
<b>Total Revenue</b>	<b>1,495,051</b>	<b>1,569,947</b>	<b>5.01</b>	<b>1,603,498</b>	<b>2.14</b>	<b>1,636,556</b>	<b>2.06</b>	<b>1,641,986</b>	<b>0.33</b>	<b>2.4</b>
<b>Expenses</b>										
Community Programming	39,420	40,059	1.62	40,616	1.39	36,925	-9.09	28,868	-21.82	-7.5
Locally reflective news programming								8,178		n/a
Affiliation Payments	549,033	612,090	11.49	629,600	2.86	632,046	0.39	631,474	-0.09	3.6
Technical	337,037	325,718	-3.36	355,170	9.04	393,449	10.78	417,225	6.04	5.5
Sales and Promotion	170,029	174,115	2.40	166,714	-4.25	156,975	-5.84	164,477	4.78	-0.8
Administration and General	268,782	272,138	1.25	285,230	4.81	282,106	-1.10	292,796	3.79	2.2
<b>Total Expenses</b>	<b>1,364,301</b>	<b>1,424,121</b>	<b>4.38</b>	<b>1,477,330</b>	<b>3.74</b>	<b>1,501,501</b>	<b>1.64</b>	<b>1,543,018</b>	<b>2.77</b>	<b>3.1</b>
<b>Operating Income</b>	<b>130,750</b>	<b>145,826</b>		<b>126,168</b>		<b>135,054</b>		<b>98,968</b>		
Local Programming Improvement Fund	6,087									
<b>Staff</b>										
Total Remuneration (\$)	604,102	579,833	-4.02	647,165	11.61	659,644	1.93	694,169	5.23	3.5
Total Staff Count	7,993.4	7,458.0	-6.70	7,251.7	-2.77	7,981.8	10.07	8,103.9	1.53	
Avg Remuneration (\$)	75,575	77,746	2.87	89,244	14.79	82,643	-7.40	85,658	3.65	3.2
Avg Remuneration excl. Fringe Benefits (\$)	58,321	59,768	2.48	68,150	14.02	69,689	2.26	64,814	-7.00	2.7
<b>Subscribers</b>										
Direct Suscribers	2,292,469	2,402,805	4.81	2,400,907	-0.08	2,356,065	-1.87	2,355,994	0.00	0.7
Indirect Subscribers	22,178	112,445	407.01	125,842	11.91	134,892	7.19	145,444	7.82	60.0
<b>Total Subscribers</b>	<b>2,314,647</b>	<b>2,515,250</b>	<b>8.67</b>	<b>2,526,749</b>	<b>0.46</b>	<b>2,490,957</b>	<b>-1.42</b>	<b>2,501,438</b>	<b>0.42</b>	<b>2.0</b>
<b>Profitability (%)</b>										
Operating Margin	8.7	9.3		7.9		8.3		6.0		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

**Ontario**

	(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		2,126,182	2,118,147	-0.38	2,033,169	-4.01	1,982,581	-2.49	1,962,742	-1.00	-2.0
Connection		12,722	16,810	32.13	18,598	10.64	17,131	-7.89	7,046	-58.87	-13.7
Community Channel Sponsorship & Facilities Rental		1,175	1,293	10.08	1,192	-7.82	856	-28.23	19	-97.76	-64.3
Other Revenue		259,794	276,675	6.50	300,844	8.74	356,373	18.46	365,463	2.55	8.9
<b>Total Revenue</b>		<b>2,399,873</b>	<b>2,412,925</b>	<b>0.54</b>	<b>2,353,804</b>	<b>-2.45</b>	<b>2,356,942</b>	<b>0.13</b>	<b>2,335,270</b>	<b>-0.92</b>	<b>-0.7</b>
<b>Expenses</b>											
Community Programming		56,123	54,765	-2.42	57,446	4.89	52,235	-9.07	37,759	-27.71	-9.4
Locally reflective news programming									16,276		n/a
Affiliation Payments		857,692	896,496	4.52	954,339	6.45	958,852	0.47	984,475	2.67	3.5
Technical		320,180	275,023	-14.10	258,749	-5.92	318,456	23.08	365,525	14.78	3.4
Sales and Promotion		189,152	193,876	2.50	207,814	7.19	184,826	-11.06	231,777	25.40	5.2
Administration and General		415,046	398,971	-3.87	424,793	6.47	462,003	8.76	399,290	-13.57	-1.0
<b>Total Expenses</b>		<b>1,838,193</b>	<b>1,819,130</b>	<b>-1.04</b>	<b>1,903,141</b>	<b>4.62</b>	<b>1,976,372</b>	<b>3.85</b>	<b>2,035,101</b>	<b>2.97</b>	<b>2.6</b>
<b>Operating Income</b>		<b>561,680</b>	<b>593,795</b>		<b>450,663</b>		<b>380,570</b>		<b>300,169</b>		
Local Programming Improvement Fund		11,707									
<b>Staff</b>											
Total Remuneration (\$)		589,609	498,627	-15.43	529,493	6.19	562,673	6.27	560,473	-0.39	-1.3
Total Staff Count		6,562.6	5,772.0	-12.05	5,559.4	-3.68	5,571.5	0.22	5,907.4	6.03	
Avg Remuneration (\$)		89,845	86,388	-3.85	95,242	10.25	100,992	6.04	94,877	-6.05	1.4
Avg Remuneration excl. Fringe Benefits (\$)		75,530	71,585	-5.22	78,305	9.39	82,507	5.37	75,336	-8.69	-0.1
<b>Subscribers</b>											
Direct Suscribers		2,689,561	2,629,888	-2.22	2,650,221	0.77	2,624,123	-0.98	2,642,043	0.68	-0.4
Indirect Subscribers		212,018	209,091	-1.38	209,020	-0.03	205,958	-1.46	218,797	6.23	0.8
<b>Total Subscribers</b>		<b>2,901,579</b>	<b>2,838,979</b>	<b>-2.16</b>	<b>2,859,241</b>	<b>0.71</b>	<b>2,830,081</b>	<b>-1.02</b>	<b>2,860,840</b>	<b>1.09</b>	<b>-0.4</b>
<b>Profitability (%)</b>											
Operating Margin		23.4	24.6		19.1		16.1		12.9		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

**Prairies**

	(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		1,082,365	1,107,928	2.36	1,079,230	-2.59	1,056,180	-2.14	1,042,760	-1.27	-0.9
Connection		2,594	1,719	-33.74	4,792	178.77	6,676	39.31	4,028	-39.67	11.6
Community Channel Sponsorship & Facilities Rental		1,981	1,482	-25.19	1,098	-25.91	426	-61.24	119	-71.96	-50.5
Other Revenue		81,417	74,504	-8.49	87,113	16.92	80,433	-7.67	80,152	-0.35	-0.4
<b>Total Revenue</b>		<b>1,168,357</b>	<b>1,185,632</b>	<b>1.48</b>	<b>1,172,232</b>	<b>-1.13</b>	<b>1,143,714</b>	<b>-2.43</b>	<b>1,127,059</b>	<b>-1.46</b>	<b>-0.9</b>
<b>Expenses</b>											
Community Programming		24,176	24,819	2.66	22,852	-7.93	26,771	17.15	17,752	-33.69	-7.4
Locally reflective news programming									5,937		n/a
Affiliation Payments		497,545	507,347	1.97	496,721	-2.09	525,121	5.72	534,166	1.72	1.8
Technical		213,736	339,860	59.01	340,186	0.10	159,587	-53.09	156,933	-1.66	-7.4
Sales and Promotion		63,988	56,088	-12.35	54,897	-2.12	48,122	-12.34	54,234	12.70	-4.1
Administration and General		169,151	148,754	-12.06	159,937	7.52	141,759	-11.37	156,321	10.27	-2.0
<b>Total Expenses</b>		<b>968,597</b>	<b>1,076,868</b>	<b>11.18</b>	<b>1,074,593</b>	<b>-0.21</b>	<b>901,362</b>	<b>-16.12</b>	<b>925,343</b>	<b>2.66</b>	<b>-1.1</b>
<b>Operating Income</b>		<b>199,761</b>	<b>108,764</b>		<b>97,639</b>		<b>242,353</b>		<b>201,716</b>		
Local Programming Improvement Fund		4,816									
<b>Staff</b>											
Total Remuneration (\$)		501,063	480,874	-4.03	481,790	0.19	401,421	-16.68	365,478	-8.95	-7.6
Total Staff Count		5,425.9	5,288.9	-2.53	5,285.3	-0.07	5,015.6	-5.10	4,642.1	-7.45	
Avg Remuneration (\$)		92,346	90,921	-1.54	91,158	0.26	80,034	-12.20	78,731	-1.63	-3.9
Avg Remuneration excl. Fringe Benefits (\$)		83,836	83,533	-0.36	83,447	-0.10	71,597	-14.20	70,907	-0.96	-4.1
<b>Subscribers</b>											
Direct Suscribers		1,442,563	1,442,645	0.01	1,424,575	-1.25	1,447,765	1.63	1,442,964	-0.33	0.0
Indirect Subscribers		109,256	119,203	9.10	114,031	-4.34	104,956	-7.96	100,143	-4.59	-2.2
<b>Total Subscribers</b>		<b>1,551,819</b>	<b>1,561,848</b>	<b>0.65</b>	<b>1,538,606</b>	<b>-1.49</b>	<b>1,552,721</b>	<b>0.92</b>	<b>1,543,107</b>	<b>-0.62</b>	<b>-0.1</b>
<b>Profitability (%)</b>											
Operating Margin		17.1	9.2		8.3		21.2		17.9		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

**British Columbia and Territories**

(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	913,146	906,355	-0.74	912,297	0.66	919,567	0.80	902,916	-1.81	-0.3
Connection	1,784	1,805	1.17	2,561	41.90	2,042	-20.26	3,475	70.19	18.1
Community Channel Sponsorship & Facilities Rental	76	84	10.23	80	-4.42	68	-15.52	75	10.29	-0.5
Other Revenue	66,636	66,914	0.42	62,768	-6.20	55,299	-11.90	57,178	3.40	-3.8
<b>Total Revenue</b>	<b>981,642</b>	<b>975,158</b>	<b>-0.66</b>	<b>977,706</b>	<b>0.26</b>	<b>976,975</b>	<b>-0.07</b>	<b>963,645</b>	<b>-1.36</b>	<b>-0.5</b>
<b>Expenses</b>										
Community Programming	21,127	21,495	1.74	20,035	-6.79	23,210	15.85	17,823	-23.21	-4.2
Locally reflective news programming								4,586		n/a
Affiliation Payments	416,202	421,298	1.22	417,094	-1.00	451,444	8.24	461,890	2.31	2.6
Technical	321,589	328,454	2.13	330,038	0.48	131,806	-60.06	127,033	-3.62	-20.7
Sales and Promotion	46,516	40,730	-12.44	43,778	7.48	33,842	-22.70	42,366	25.19	-2.3
Administration and General	202,905	201,446	-0.72	207,320	2.92	180,806	-12.79	181,436	0.35	-2.8
<b>Total Expenses</b>	<b>1,008,339</b>	<b>1,013,423</b>	<b>0.50</b>	<b>1,018,266</b>	<b>0.48</b>	<b>821,108</b>	<b>-19.36</b>	<b>835,133</b>	<b>1.71</b>	<b>-4.6</b>
<b>Operating Income</b>	<b>-26,697</b>	<b>-38,266</b>		<b>-40,559</b>		<b>155,868</b>		<b>128,511</b>		
Local Programming Improvement Fund	3,683									
<b>Staff</b>										
Total Remuneration (\$)	525,645	511,976	-2.60	530,490	3.62	430,692	-18.81	372,847	-13.43	-8.2
Total Staff Count	5,552.4	5,508.8	-0.79	5,709.7	3.65	5,361.4	-6.10	4,741.3	-11.57	
Avg Remuneration (\$)	94,670	92,938	-1.83	92,910	-0.03	80,332	-13.54	78,638	-2.11	-4.5
Avg Remuneration excl. Fringe Benefits (\$)	86,547	84,554	-2.30	84,694	0.17	71,886	-15.12	69,620	-3.15	-5.3
<b>Subscribers</b>										
Direct Suscribers	1,289,630	1,268,858	-1.61	1,250,052	-1.48	1,269,168	1.53	1,252,932	-1.28	-0.7
Indirect Subscribers	104,099	100,844	-3.13	95,888	-4.91	95,862	-0.03	90,949	-5.13	-3.3
<b>Total Subscribers</b>	<b>1,393,729</b>	<b>1,369,702</b>	<b>-1.72</b>	<b>1,345,940</b>	<b>-1.73</b>	<b>1,365,030</b>	<b>1.42</b>	<b>1,343,881</b>	<b>-1.55</b>	<b>-0.9</b>
<b>Profitability (%)</b>										
Operating Margin	-2.7	-3.9		-4.1		16.0		13.3		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

Canada

(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	4,983	4,069	-18.34	3,763	-7.51	2,668	-29.11	1,009	-62.17	-32.9
Other Revenue	14,615	12,846	-12.10	15,027	16.99	8,695	-42.14	8,827	1.51	-11.8
<b>Total Revenue</b>	<b>19,598</b>	<b>16,915</b>	<b>-13.69</b>	<b>18,791</b>	<b>11.09</b>	<b>11,363</b>	<b>-39.53</b>	<b>9,836</b>	<b>-13.44</b>	<b>-15.8</b>
<b>Expenses</b>										
Affiliation Payments	442	741	67.48	23	-96.88	132	471.36	1	-99.46	-79.9
Technical	415	918	121.09	274	-70.20	319	16.44	52	-83.65	-40.5
Sales and Promotion	1,194	721	-39.64	359	-50.14	339	-5.74	241	-28.76	-33.0
Administration and General	682	555	-18.67	56	-89.91	46	-18.23	63	37.53	-44.9
<b>Total Expenses</b>	<b>2,733</b>	<b>2,934</b>	<b>7.35</b>	<b>712</b>	<b>-75.73</b>	<b>835</b>	<b>17.29</b>	<b>357</b>	<b>-57.25</b>	<b>-39.9</b>
<b>Operating Income</b>	<b>16,864</b>	<b>13,981</b>		<b>18,079</b>		<b>10,528</b>		<b>9,479</b>		
<b>Profitability (%)</b>										
Operating Margin	86.1	82.7		96.2		92.6		96.4		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

Atlantic

(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	397	644	62.30	76	-88.20	52	-31.54	39	-25.09	-44.0
Other Revenue	3,139	2,695	-14.17	1,865	-30.78	1,138	-38.97	1,124	-1.28	-22.7
<b>Total Revenue</b>	<b>3,536</b>	<b>3,339</b>	<b>-5.58</b>	<b>1,941</b>	<b>-41.86</b>	<b>1,190</b>	<b>-38.68</b>	<b>1,163</b>	<b>-2.32</b>	<b>-24.3</b>
<b>Expenses</b>										
Affiliation Payments	258	666	158.03	17	-97.51	0	-100.00	0	n/a	-100.0
Technical	267	530	98.69	45	-91.52	0	-100.00	2	n/a	-70.7
Sales and Promotion	689	312	-54.73	37	-88.17	72	95.49	28	-60.93	-55.0
Administration and General	394	338	-14.16	21	-93.77	2	-92.23	18	>999±	-53.5
<b>Total Expenses</b>	<b>1,607</b>	<b>1,845</b>	<b>14.82</b>	<b>119</b>	<b>-93.53</b>	<b>74</b>	<b>-38.23</b>	<b>49</b>	<b>-34.25</b>	<b>-58.3</b>
<b>Operating Income</b>	<b>1,929</b>	<b>1,493</b>		<b>1,822</b>		<b>1,117</b>		<b>1,114</b>		
<b>Profitability (%)</b>										
Operating Margin	54.6	44.7		93.8		93.8		95.8		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

Quebec

(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	634	447	-29.48	383	-14.36	137	-64.30	281	105.63	-18.4
Other Revenue	0	6	>999±	15	141.28	201	>999±	0	-100.00	22.5
<b>Total Revenue</b>	<b>634</b>	<b>454</b>	<b>-28.50</b>	<b>398</b>	<b>-12.22</b>	<b>338</b>	<b>-15.20</b>	<b>281</b>	<b>-16.69</b>	<b>-18.4</b>
<b>Expenses</b>										
Affiliation Payments	3	0	-100.00	0	n/a	0	-29.91	1	858.67	-29.5
Technical	0	206	n/a	221	7.58	125	-43.58	50	-59.82	n/a
Sales and Promotion	0	0	n/a	1	n/a	1	127.26	0	-76.95	n/a
Administration and General	44	43	-2.39	41	-3.56	43	5.28	45	3.32	0.6
<b>Total Expenses</b>	<b>46</b>	<b>248</b>	<b>433.87</b>	<b>263</b>	<b>5.96</b>	<b>169</b>	<b>-35.56</b>	<b>96</b>	<b>-43.46</b>	<b>19.8</b>
<b>Operating Income</b>	<b>588</b>	<b>205</b>		<b>135</b>		<b>168</b>		<b>185</b>		
<b>Profitability (%)</b>										
Operating Margin	92.7	45.3		34.0		49.8		65.9		

CAGR = Compound Annual Growth Rate



**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

**Ontario**

(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	1,962	1,716	-12.52	1,789	4.24	921	-48.53	486	-47.18	-29.4
Other Revenue	7,765	6,939	-10.63	10,261	47.87	5,584	-45.58	4,758	-14.80	-11.5
<b>Total Revenue</b>	<b>9,727</b>	<b>8,655</b>	<b>-11.01</b>	<b>12,050</b>	<b>39.22</b>	<b>6,505</b>	<b>-46.01</b>	<b>5,244</b>	<b>-19.39</b>	<b>-14.3</b>
<b>Expenses</b>										
Affiliation Payments	103	56	-46.03	6	-89.37	132	>999±	0	-100.00	-100.0
Technical	106	75	-29.39	0	-100.00	192	n/a	0	-100.00	-100.0
Sales and Promotion	251	162	-35.30	-1	-100.41	0	-100.00	0	n/a	-100.0
Administration and General	182	155	-15.00	-7	-104.31	0	-100.00	0	n/a	-100.0
<b>Total Expenses</b>	<b>641</b>	<b>447</b>	<b>-30.29</b>	<b>-1</b>	<b>-100.32</b>	<b>324</b>	<b>&gt;999±</b>	<b>0</b>	<b>-100.00</b>	<b>-100.0</b>
<b>Operating Income</b>	<b>9,085</b>	<b>8,208</b>		<b>12,051</b>		<b>6,181</b>		<b>5,244</b>		
<b>Profitability (%)</b>										
Operating Margin	93.4	94.8		100.0		95.0		100.0		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

**Prairies**

(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	1,225	543	-55.66	890	63.71	859	-3.46	190	-77.84	-37.2
Other Revenue	2,156	1,754	-18.65	1,445	-17.61	840	-41.87	1,410	67.88	-10.1
<b>Total Revenue</b>	<b>3,381</b>	<b>2,297</b>	<b>-32.06</b>	<b>2,334</b>	<b>1.62</b>	<b>1,699</b>	<b>-27.23</b>	<b>1,600</b>	<b>-5.79</b>	<b>-17.1</b>
<b>Expenses</b>										
Affiliation Payments	66	15	-78.05	0	-98.33	0	-100.00	0	n/a	-100.0
Technical	38	108	181.49	8	-93.01	0	-93.71	0	-100.00	-100.0
Sales and Promotion	253	247	-2.26	322	30.50	264	-18.08	213	-19.45	-4.2
Administration and General	53	19	-65.20	1	-96.71	0	-71.78	0	-100.00	-100.0
<b>Total Expenses</b>	<b>411</b>	<b>388</b>	<b>-5.56</b>	<b>331</b>	<b>-14.78</b>	<b>265</b>	<b>-19.97</b>	<b>213</b>	<b>-19.65</b>	<b>-15.2</b>
<b>Operating Income</b>	<b>2,970</b>	<b>1,909</b>		<b>2,003</b>		<b>1,434</b>		<b>1,388</b>		
<b>Profitability (%)</b>										
Operating Margin	87.8	83.1		85.8		84.4		86.7		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

**British Columbia & Territories**

(\$000)	2014	2015	Var %	2016	Var %	2017	Var %	2018	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	765	718	-6.07	626	-12.85	699	11.76	12	-98.23	-64.3
Other Revenue	1,555	1,452	-6.62	1,442	-0.70	931	-35.39	1,535	64.81	-0.3
<b>Total Revenue</b>	<b>2,319</b>	<b>2,170</b>	<b>-6.44</b>	<b>2,067</b>	<b>-4.72</b>	<b>1,631</b>	<b>-21.12</b>	<b>1,547</b>	<b>-5.12</b>	<b>-9.6</b>
<b>Expenses</b>										
Affiliation Payments	12	5	-60.91	0	-93.70	0	-100.00	0	n/a	-100.0
Technical	5	0	-94.67	0	-100.00	1	n/a	0	-100.00	-100.0
Sales and Promotion	1	-1	-142.81	0	-100.00	1	n/a	0	-100.00	-100.0
Administration and General	9	1	-89.35	0	-100.00	1	n/a	0	-100.00	-100.0
<b>Total Expenses</b>	<b>27</b>	<b>5</b>	<b>-80.58</b>	<b>0</b>	<b>-94.51</b>	<b>3</b>	<b>&gt;999±</b>	<b>0</b>	<b>-100.00</b>	<b>-100.0</b>
<b>Operating Income</b>	<b>2,292</b>	<b>2,165</b>		<b>2,067</b>		<b>1,628</b>		<b>1,547</b>		
<b>Profitability (%)</b>										
Operating Margin	98.8	99.8		100.0		99.8		100.0		

CAGR = Compound Annual Growth Rate

**CRTC - COMPANIES OPERATING ONLY EXEMPT SYSTEMS WITH FEWER THAN 2,000 SUBSCRIBERS**

	<b>2015-2016</b>	<b>2016-2017</b>	<b>2017-2018</b>
	<b>Subscribers</b>	<b>Subscribers</b>	<b>Subscribers</b>
<b>Canada*</b>	<b>88,614</b>	<b>86,706</b>	<b>86,140</b>

\* Revenues are not reported. The number of subscribers reported in the table above are excluded from the rest of this publication.

**CRTC - CONTRIBUTIONS TABLE - CREATION AND PRODUCTION OF CANADIAN PROGRAMMING**

TYPE / REGION		2018							
				Local Expression					
		Canada Media Fund (CMF)	Certified Independent Production Funds (CIPF)	Licensee's own community channel	Community programming in other markets operated by the licensee	Locally reflective news programming	Total Local Expression	Independent Local News Fund (ILNF)	Total Contributions
CABLE & IPTV	Atlantic	5,516,374	1,379,093	9,610,458	7,442	1,003,835	10,621,735	740,939	18,258,141
	Quebec	30,839,797	7,709,949	28,692,909	616,911	8,178,215	37,488,035	4,000,844	80,038,625
	Ontario	44,239,707	11,020,716	38,678,042	1,810,762	16,275,566	56,764,370	5,951,740	117,976,533
	Prairies	23,399,619	5,737,115	16,883,685	124,358	5,936,906	22,944,949	2,815,558	54,897,241
	British Columbia & Territories	17,133,735	4,274,496	16,891,874	38,597	4,585,816	21,516,287	2,259,373	45,183,891
<b>CABLE &amp; IPTV - TOTAL</b>		<b>121,129,232</b>	<b>30,121,369</b>	<b>110,756,968</b>	<b>2,598,070</b>	<b>35,980,338</b>	<b>149,335,376</b>	<b>15,768,454</b>	<b>316,354,431</b>
DIRECT-TO-HOME		70,611,326	10,053,013	-	-	11,768,555	11,768,555	5,890,508	98,323,402
PPV & VOD		1,312,487	6,034,812	-	-	-	-	-	7,347,299
<b>TOTAL - CANADA</b>		<b>193,053,045</b>	<b>46,209,194</b>	<b>110,756,968</b>	<b>2,598,070</b>	<b>47,748,893</b>	<b>161,103,931</b>	<b>21,658,962</b>	<b>422,025,132</b>

TYPE / REGION		2016				2017			
		Canada Media Fund (CMF)	Certified Independent Production Funds (CIPF)	Local Expression	Total Contributions	Canada Media Fund (CMF)	Certified Independent Production Funds (CIPF)	Local Expression	Total Contributions
CABLE & IPTV	Atlantic	6,546,545	1,389,240	10,478,162	18,413,947	5,778,956	1,444,743	10,622,350	17,846,049
	Quebec	32,652,694	8,163,175	40,615,721	81,431,590	32,405,286	7,246,691	38,826,374	78,478,351
	Ontario	48,202,981	11,826,028	57,445,722	117,474,731	48,346,852	12,084,987	52,235,147	112,666,986
	Prairies	25,238,151	5,786,772	24,991,207	56,016,130	24,702,700	5,412,650	28,927,284	59,042,634
	British Columbia & Territories	19,897,999	4,994,447	20,034,751	44,927,197	19,167,607	4,749,852	23,209,949	47,127,408
<b>CABLE &amp; IPTV - TOTAL</b>		<b>132,538,370</b>	<b>32,159,662</b>	<b>153,565,563</b>	<b>318,263,595</b>	<b>130,401,401</b>	<b>30,938,923</b>	<b>153,821,104</b>	<b>315,161,428</b>
DIRECT-TO-HOME		81,713,968	21,062,130	-	102,776,098	74,784,257	18,687,736	-	93,471,993
PPV & VOD		586,220	9,398,037	-	9,984,257	492,278	7,966,270	-	8,458,548
<b>TOTAL - CANADA</b>		<b>214,838,558</b>	<b>62,619,829</b>	<b>153,565,563</b>	<b>431,023,950</b>	<b>205,677,936</b>	<b>57,592,929</b>	<b>153,821,104</b>	<b>417,091,969</b>