



Canadian Radio-television and
Telecommunications Commission

Conseil de la radiodiffusion et des
télécommunications canadiennes



DISCRETIONARY AND ON-DEMAND SERVICES

STATISTICAL AND FINANCIAL SUMMARIES

2013 - 2017

CONSUMER AFFAIRS AND STRATEGIC POLICY

Canada

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FOREWORD

Introduction

This report presents statistical and financial data compiled from the annual survey provided by discretionary and on-demand services for the broadcast year ended August 31, 2017.

Sections I-III provide a five-year comparative financial analysis of discretionary and on-demand services, by service category and by language.

Section IV provides detailed programming and production expenses of specialty services for the 2016-2017 broadcast year.

Pursuant to *Broadcasting Regulatory Policy CRTC 2015-86*, the terminology used for the pay, pay-per-view, video-on-demand and specialty services publication will be updated. This publication will now be titled "Discretionary and On-Demand Services" in order to reflect the new approach to licensing. The term "Discretionary services" will encompass all currently licensed pay and specialty services while the term "On-demand services" will encompass currently licensed pay-per-view and video-on-demand services.

Note: Affiliation payment information for discretionary and on-demand services may be found in the "Broadcast Distribution Undertakings" summary report. Other revenue now captures government grants.

Limitation on data collected

Annual returns for the broadcast year ended 31 August 2017 were required to be filed with the Commission by 30 November 2017. Data received subsequent to the compilation date is not reflected in this publication. The data reported for previous years has been updated to reflect any additional or adjusted information received by the Commission subsequent to the date of prior years' publications.

CRTC - FINANCIAL SUMMARY - DISCRETIONARY AND ON-DEMAND SERVICES

Total

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	230	230		228		307		292		
Revenue										
Terrestrial subscriber revenue	2,001,785,764	2,144,201,758	7.11	2,203,108,503	2.75	2,244,998,313	1.90	2,252,843,806	0.35	3.0
DTH subscriber revenue	723,352,303	763,075,731	5.49	756,790,523	-0.82	729,557,949	-3.60	687,437,931	-5.77	-1.3
Local advertising revenue	30,112,051	30,804,114	2.30	33,589,640	9.04	35,101,729	4.50	36,615,575	4.31	5.0
National advertising revenue	1,266,581,582	1,223,470,604	-3.40	1,201,663,768	-1.78	1,312,479,905	9.22	1,291,928,241	-1.57	0.5
Other revenue	69,061,017	87,294,288	26.40	94,642,611	8.42	96,174,800	1.62	96,366,248	0.20	8.7
Total Revenue	4,090,892,717	4,248,846,495	3.86	4,289,795,045	0.96	4,418,312,696	3.00	4,365,191,801	-1.20	1.6
Expenses										
Programming and Production	2,206,186,172	2,431,847,279	10.23	2,571,513,390	5.74	2,724,742,987	5.96	2,660,321,711	-2.36	4.8
Technical	145,548,880	154,610,035	6.23	162,816,877	5.31	154,805,013	-4.92	130,528,227	-15.68	-2.7
Sales and Promotion	221,078,751	195,990,647	-11.35	205,191,221	4.69	197,282,169	-3.85	183,634,781	-6.92	-4.5
Administration and General	348,072,123	344,944,448	-0.90	323,004,542	-6.36	306,237,427	-5.19	246,538,977	-19.49	-8.3
Total Expenses	2,920,885,926	3,127,392,409	7.07	3,262,526,030	4.32	3,383,067,596	3.69	3,221,023,696	-4.79	2.5
Operating Income	1,170,006,791	1,121,454,086		1,027,269,015		1,035,245,100		1,144,168,105		
Depreciation	87,737,198	98,447,232	12.21	105,320,587	6.98	106,733,611	1.34	93,826,392	-12.09	1.7
P.B.I.T.	1,082,269,593	1,023,006,854		921,948,428		928,511,489		1,050,341,713		
Interest Expense	80,380,420	72,636,084		124,951,238		152,266,513		142,039,200		
Adjustments - Gain (Loss)	41,167,455	87,314,681		-19,110,687		223,624,061		-43,198,227		
Pre-tax Profit	1,043,056,628	1,037,685,451		777,886,503		999,869,037		865,104,286		
Canadian Programming Expenses										
Acquisition of rights	684,731,224	825,288,907	20.53	952,303,358	15.39	1,078,903,675	13.29	1,149,505,783	6.54	13.8
Script & concept	13,452,669	14,813,665	10.12	14,187,747	-4.23	13,997,459	-1.34	6,424,167	-54.10	-16.9
Filler Programming + Program Production	615,816,142	651,932,566	5.86	637,170,227	-2.26	623,124,303	-2.20	588,047,248	-5.63	-1.2
Investment in Programming	9,104,101	8,066,155	-11.40	32,718,524	305.63	16,448,430	-49.73	2,764,029	-83.20	-25.8
Total Canadian Programming	1,323,104,136	1,500,101,293	13.38	1,636,379,856	9.08	1,732,473,867	5.87	1,746,741,227	0.82	7.2
Canadian Programming / Revenue (%)	32.34	35.31		38.15		39.21		40.02		
Total Remuneration (\$)	477,636,724	463,949,234	-2.87	455,234,621	-1.88	433,555,639	-4.76	416,154,290	-4.01	-3.4
Total Staff Count	6,116.3	6,202.8	1.41	5,898.9	-4.90	5,438.5	-7.80	4,984.4	-8.35	
Average Remuneration (\$)	78,093	74,797	-4.22	77,173	3.18	79,719	3.30	83,491	4.73	1.7
Avg Remuneration excl. Benefits (\$)	n/a	64,313.17	n/a	66,445	3.32	69,069	3.95	71,334	3.28	n/a
Profitability (%)										
Operating Margin	28.6	26.4		23.9		23.4		26.2		
P.B.I.T. Margin	26.5	24.1		21.5		21.0		24.1		
Pre-tax Margin	25.5	24.4		18.1		22.6		19.8		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - DISCRETIONARY AND ON-DEMAND SERVICES

English & Bilingual

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	153	156		157		160		151		
Revenue										
Terrestrial subscriber revenue	1,616,256,359	1,756,551,359	8.68	1,765,742,531	0.52	1,755,009,608	-0.61	1,763,548,203	0.49	2.2
DTH subscriber revenue	582,047,206	623,074,911	7.05	605,876,025	-2.76	604,476,036	-0.23	567,792,088	-6.07	-0.6
Local advertising revenue	11,409,515	12,876,789	12.86	17,087,002	32.70	18,617,576	8.96	21,340,953	14.63	17.0
National advertising revenue	1,052,895,756	1,001,505,883	-4.88	988,638,191	-1.28	1,109,754,371	12.25	1,097,177,950	-1.13	1.0
Other revenue	54,439,684	76,247,381	40.06	78,224,635	2.59	73,040,432	-6.63	74,070,017	1.41	8.0
Total Revenue	3,317,048,520	3,470,256,323	4.62	3,455,568,384	-0.42	3,560,898,023	3.05	3,523,929,211	-1.04	1.5
Expenses										
Programming and Production	1,779,956,974	1,965,272,584	10.41	2,009,285,467	2.24	2,143,640,256	6.69	2,060,996,518	-3.86	3.7
Technical	114,912,615	129,032,723	12.29	131,332,226	1.78	124,918,275	-4.88	103,371,106	-17.25	-2.6
Sales and Promotion	155,027,003	138,273,077	-10.81	137,042,901	-0.89	136,560,072	-0.35	122,649,809	-10.19	-5.7
Administration and General	291,594,827	289,162,837	-0.83	270,133,241	-6.58	254,739,682	-5.70	195,151,943	-23.39	-9.6
Total Expenses	2,341,491,419	2,521,741,221	7.70	2,547,793,835	1.03	2,659,858,285	4.40	2,482,169,376	-6.68	1.5
Operating Income	975,557,101	948,515,102		907,774,549		901,039,738		1,041,759,835		
Depreciation	78,177,631	84,865,909	8.56	88,613,336	4.42	89,819,331	1.36	80,479,524	-10.40	0.7
P.B.I.T.	897,379,470	863,649,193		819,161,213		811,220,407		961,280,311		
Interest Expense	77,989,386	70,240,816		112,788,260		134,489,174		124,210,895		
Adjustments - Gain (Loss)	36,445,511	84,684,393		-16,469,069		243,160,834		-37,002,979		
Pre-tax Profit	855,835,595	878,092,770		689,903,884		919,892,067		800,066,437		
Canadian Programming Expenses										
Acquisition of rights	544,974,638	677,571,417	24.33	687,382,618	1.45	800,230,547	16.42	841,606,835	5.17	11.5
Script & concept	10,050,205	10,313,795	2.62	11,597,042	12.44	11,300,306	-2.56	4,216,417	-62.69	-19.5
Filler Programming + Program Production	440,646,093	459,499,152	4.28	448,783,796	-2.33	436,736,853	-2.68	404,861,411	-7.30	-2.1
Investment in Programming	8,753,086	4,492,688	-48.67	32,741,440	628.77	16,402,197	-49.90	2,632,579	-83.95	-25.9
Total Canadian Programming	1,004,424,022	1,151,877,052	14.68	1,180,504,896	2.49	1,264,669,903	7.13	1,253,317,242	-0.90	5.7
Canadian Programming / Revenue (%)	30.28	33.19		34.16		35.52		35.57		
Total Remuneration (\$)	327,216,168	328,351,302	0.35	321,034,779	-2.23	311,686,791	-2.91	299,165,655	-4.02	-2.2
Total Staff Count	3,985.9	4,096.8	2.78	4,025.2	-1.75	3,718.8	-7.61	3,375.7	-9.23	
Average Remuneration (\$)	82,093	80,149	-2.37	79,755	-0.49	83,813	5.09	88,623	5.74	1.9
Average Remuneration excl. Benefits (\$)	n/a	69,662.66	n/a	69,714	0.07	73,235	5.05	76,046	3.84	n/a
Profitability (%)										
Operating Margin	29.4	27.3		26.3		25.3		29.6		
P.B.I.T. Margin	27.1	24.9		23.7		22.8		27.3		
Pre-tax Margin	25.8	25.3		20.0		25.8		22.7		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - DISCRETIONARY AND ON-DEMAND SERVICES

French

	(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	31	32			32		32		32		
Revenue											
Terrestrial subscriber revenue	345,966,084	348,270,296	0.67	398,608,829	14.45	451,920,591	13.37	452,058,877	0.03	6.9	
DTH subscriber revenue	131,908,030	130,385,130	-1.15	141,044,739	8.18	115,908,545	-17.82	110,675,597	-4.51	-4.3	
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	1,017	n/a	n/a	
National advertising revenue	202,247,060	211,189,414	4.42	203,911,438	-3.45	194,521,511	-4.60	186,582,361	-4.08	-2.0	
Other revenue	7,011,451	7,966,674	13.62	12,035,383	51.07	16,929,007	40.66	17,189,453	1.54	25.1	
Total Revenue	687,132,625	697,811,514	1.55	755,600,389	8.28	779,279,654	3.13	766,507,305	-1.64	2.8	
Expenses											
Programming and Production	380,558,829	419,669,586	10.28	517,190,144	23.24	535,177,121	3.48	555,093,337	3.72	9.9	
Technical	25,192,694	21,256,033	-15.63	27,694,053	30.29	24,995,904	-9.74	21,614,212	-13.53	-3.8	
Sales and Promotion	58,890,939	51,711,288	-12.19	61,791,174	19.49	54,041,515	-12.54	54,941,560	1.67	-1.7	
Administration and General	47,563,524	47,548,431	-0.03	44,574,347	-6.25	41,815,363	-6.19	41,094,214	-1.72	-3.6	
Total Expenses	512,205,986	540,185,338	5.46	651,249,718	20.56	656,029,903	0.73	672,743,323	2.55	7.1	
Operating Income	174,926,639	157,626,176		104,350,671		123,249,751		93,763,982			
Depreciation	8,124,667	12,057,977	48.41	15,333,997	27.17	15,556,904	1.45	12,028,247	-22.68	10.3	
P.B.I.T.	166,801,972	145,568,199		89,016,674		107,692,847		81,735,735			
Interest Expense	2,057,037	1,970,340		11,904,095		17,454,814		17,482,340			
Adjustments - Gain (Loss)	1,013,277	-1,654,396		-4,512,457		-22,666,027		-9,093,075			
Pre-tax Profit	165,758,212	141,943,463		72,600,122		67,572,006		55,160,320			
Canadian Programming Expenses											
Acquisition of rights	134,712,290	144,838,859	7.52	262,237,338	81.05	276,432,495	5.41	305,299,211	10.44	22.7	
Script & concept	2,745,319	3,716,571	35.38	2,010,051	-45.92	2,017,559	0.37	729,375	-63.85	-28.2	
Filler Programming + Program Production	154,453,424	170,330,723	10.28	167,043,665	-1.93	164,524,301	-1.51	161,765,922	-1.68	1.2	
Investment in Programming	351,015	2,854,695	713.27	-22,916	-100.80	46,220	-301.69	131,450	184.40	-21.8	
Total Canadian Programming	292,262,048	321,740,848	10.09	431,268,138	34.04	443,020,575	2.73	467,925,958	5.62	12.5	
Canadian Programming / Revenue (%)	42.53	46.11		57.08		56.85		61.05			
Total Remuneration (\$)	126,833,031	115,901,737	-8.62	114,907,158	-0.86	101,941,655	-11.28	97,263,558	-4.59	-6.4	
Total Staff Count	1,423.5	1,314.0	-7.69	1,347.5	2.55	1,144.8	-15.04	1,016.8	-11.19		
Average Remuneration (\$)	89,103	88,207	-1.01	85,276	-3.32	89,045	4.42	95,659	7.43	1.8	
Average Remuneration excl. Benefits (\$)	n/a	73,046.39	n/a	69,170	-5.31	73,793	6.68	79,548	7.80	n/a	
Profitability (%)											
Operating Margin	25.5	22.6		13.8		15.8		12.2			
P.B.I.T. Margin	24.3	20.9		11.8		13.8		10.7			
Pre-tax Margin	24.1	20.3		9.6		8.7		7.2			

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - DISCRETIONARY AND ON-DEMAND SERVICES

Ethnic

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	46	42		39		115		109		
Revenue										
Terrestrial subscriber revenue	39,563,321	39,380,103	-0.46	38,757,143	-1.58	38,068,114	-1.78	37,236,726	-2.18	-1.5
DTH subscriber revenue	9,397,067	9,615,690	2.33	9,869,759	2.64	9,173,368	-7.06	8,970,246	-2.21	-1.2
Local advertising revenue	18,702,536	17,927,325	-4.14	16,502,638	-7.95	16,484,153	-0.11	15,273,605	-7.34	-4.9
National advertising revenue	11,438,766	10,775,307	-5.80	9,114,139	-15.42	8,204,023	-9.99	8,167,930	-0.44	-8.1
Other revenue	7,609,882	3,080,233	-59.52	4,382,593	42.28	6,205,361	41.59	5,106,778	-17.70	-9.5
Total Revenue	86,711,572	80,778,658	-6.84	78,626,272	-2.66	78,135,019	-0.62	74,755,285	-4.33	-3.6
Expenses										
Programming and Production	45,670,369	46,905,109	2.70	45,037,779	-3.98	45,925,610	1.97	44,231,856	-3.69	-0.8
Technical	5,443,571	4,321,279	-20.62	3,790,598	-12.28	4,890,834	29.03	5,542,909	13.33	0.5
Sales and Promotion	7,160,809	6,006,282	-16.12	6,357,146	5.84	6,680,582	5.09	6,043,412	-9.54	-4.2
Administration and General	8,913,772	8,233,180	-7.64	8,296,954	0.77	9,682,382	16.70	10,292,820	6.30	3.7
Total Expenses	67,188,521	65,465,850	-2.56	63,482,477	-3.03	67,179,408	5.82	66,110,997	-1.59	-0.4
Operating Income	19,523,051	15,312,808		15,143,795		10,955,611		8,644,288		
Depreciation	1,434,900	1,523,346	6.16	1,373,254	-9.85	1,357,376	-1.16	1,318,621	-2.86	-2.1
P.B.I.T.	18,088,151	13,789,462		13,770,541		9,598,235		7,325,667		
Interest Expense	333,997	424,928		258,883		322,525		345,965		
Adjustments - Gain (Loss)	3,708,667	4,284,684		1,870,839		3,129,254		2,897,827		
Pre-tax Profit	21,462,821	17,649,218		15,382,497		12,404,964		9,877,529		
Canadian Programming Expenses										
Acquisition of rights	5,044,296	2,878,631	-42.93	2,683,402	-6.78	2,240,633	-16.50	2,599,737	16.03	-15.3
Script & concept	657,145	783,299	19.20	580,654	-25.87	679,594	17.04	1,478,375	117.54	22.5
Filler Programming + Program Production	20,716,625	22,102,691	6.69	21,342,766	-3.44	21,863,149	2.44	21,419,915	-2.03	0.8
Investment in Programming	0	718,772	n/a	0	-100.00	13	n/a	0	-100.00	n/a
Total Canadian Programming	26,418,066	26,483,393	0.25	24,606,822	-7.09	24,783,389	0.72	25,498,027	2.88	-0.9
Canadian Programming / Revenue (%)	30.47	32.79		31.30		31.72		34.11		
Total Remuneration (\$)	23,587,525	19,696,195	-16.50	19,292,684	-2.05	19,927,193	3.29	19,725,077	-1.01	-4.4
Total Staff Count	706.9	792.1	12.05	526.2	-33.57	574.9	9.25	591.9	2.96	
Average Remuneration (\$)	33,368	24,867	-25.47	36,665	47.44	34,663	-5.46	33,324	-3.86	0.0
Average Remuneration excl. Benefits (\$)	n/a	22,155.64	n/a	34,460	55.53	32,713	-5.07	30,353	-7.22	n/a
Profitability (%)										
Operating Margin	22.5	19.0		19.3		14.0		11.6		
P.B.I.T. Margin	20.9	17.1		17.5		12.3		9.8		
Pre-tax Margin	24.8	21.8		19.6		15.9		13.2		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - DISCRETIONARY SERVICES

Total

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	207	207		206		286		271		
Revenue										
Residential/bulk/smatv subscriber revenue	1,695,286,315	1,828,484,090	7.86	1,900,301,087	3.93	1,971,216,767	3.73	1,984,751,392	0.69	4.0
DTH subscriber revenue	679,569,126	719,808,679	5.92	716,426,983	-0.47	689,313,777	-3.78	644,354,948	-6.52	-1.3
Local advertising revenue	29,996,801	30,729,400	2.44	33,522,378	9.09	35,062,141	4.59	36,615,575	4.43	5.1
National advertising revenue	1,266,581,582	1,223,470,604	-3.40	1,201,663,768	-1.78	1,312,479,905	9.22	1,291,928,241	-1.57	0.5
Other revenue	65,375,575	80,661,627	23.38	88,527,901	9.75	91,917,094	3.83	90,571,809	-1.46	8.5
Total Revenue	3,736,809,399	3,883,154,400	3.92	3,940,442,117	1.48	4,099,989,684	4.05	4,048,221,965	-1.26	2.0
Expenses										
Programming and Production	1,946,949,016	2,157,560,782	10.82	2,286,813,795	5.99	2,483,869,070	8.62	2,439,525,144	-1.79	5.8
Technical	123,686,822	130,418,566	5.44	141,068,433	8.17	135,723,354	-3.79	124,544,490	-8.24	0.2
Sales and Promotion	213,182,755	187,662,139	-11.97	198,646,479	5.85	190,353,597	-4.17	181,574,005	-4.61	-3.9
Administration and General	307,733,018	304,122,788	-1.17	283,052,357	-6.93	267,724,427	-5.42	217,616,249	-18.72	-8.3
Total Expenses	2,591,551,611	2,779,764,275	7.26	2,909,581,064	4.67	3,077,670,448	5.78	2,963,259,888	-3.72	3.4
Operating Income	1,145,257,788	1,103,390,125		1,030,861,053		1,022,319,236		1,084,962,077		
Depreciation	63,775,240	70,293,889	10.22	76,851,386	9.33	76,795,113	-0.07	69,102,835	-10.02	2.0
P.B.I.T.	1,081,482,548	1,033,096,236		954,009,667		945,524,123		1,015,859,242		
Interest Expense	80,380,420	72,623,185		124,937,810		152,252,900		142,037,188		
Adjustments - Gain (Loss)	41,154,221	87,294,115		-19,110,687		223,624,061		-43,198,227		
Pre-tax Profit	1,042,256,349	1,047,767,166		809,961,170		1,016,895,284		830,623,827		
Canadian Programming Expenses										
Acquisition of rights	669,668,537	802,349,907	19.81	915,769,454	14.14	1,054,564,791	15.16	1,129,512,326	7.11	14.0
Script & concept	13,452,669	14,813,665	10.12	14,172,204	-4.33	13,997,459	-1.23	6,424,167	-54.10	-16.9
Filler Programming + Program Production	614,648,752	650,487,724	5.83	636,153,509	-2.20	621,752,094	-2.26	587,813,407	-5.46	-1.1
Investment in Programming	8,016,722	7,559,773	-5.70	32,718,524	332.80	16,448,430	-49.73	2,764,029	-83.20	-23.4
Total Canadian Programming	1,305,786,680	1,475,211,069	12.97	1,598,813,691	8.38	1,706,762,774	6.75	1,726,513,929	1.16	7.2
Canadian Programming / Revenue (%)	34.94	37.99		40.57		41.63		42.65		
Total Remuneration (4)	453,919,919	440,535,063	-2.95	431,031,045	-2.16	407,518,998	-5.45	407,713,744	0.05	-2.7
Average Staff Count	5,896.6	5,989.5	1.58	5,672.1	-5.30	5,205.8	-8.22	4,881.0	-6.24	
Average Remuneration (\$)	76,980	73,551	-4.45	75,991	3.32	78,282	3.01	83,530	6.70	2.1
Average Remuneration excl. Benefits (\$)	n/a	63,174.48	n/a	65,365	3.47	67,369	3.07	71,480	6.10	n/a
Profitability (%)										
Operating Margin	30.6	28.4		26.2		24.9		26.8		
P.B.I.T. Margin	28.9	26.6		24.2		23.1		25.1		
Pre-tax Margin	27.9	27.0		20.6		24.8		20.5		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

Total

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	197	197		198		278		265		
Revenue										
Terrestrial subscriber revenue	1,415,809,794	1,563,183,014	10.41	1,649,997,709	5.55	1,722,744,770	4.41	1,748,364,170	1.49	5.4
DTH subscriber revenue	519,400,097	559,522,024	7.72	555,632,420	-0.70	542,455,792	-2.37	546,283,323	0.71	1.3
Local advertising revenue	29,980,793	30,715,967	2.45	33,522,378	9.14	35,062,141	4.59	36,615,575	4.43	5.1
National advertising revenue	1,266,581,582	1,223,470,604	-3.40	1,201,663,768	-1.78	1,312,479,905	9.22	1,290,917,744	-1.64	0.5
Other revenue	60,251,924	70,912,330	17.69	76,521,138	7.91	83,051,136	8.53	81,326,977	-2.08	7.8
Total Revenue	3,292,024,190	3,447,803,939	4.73	3,517,337,413	2.02	3,695,793,744	5.07	3,703,507,789	0.21	3.0
Expenses										
Programming and Production	1,682,114,810	1,896,525,662	12.75	1,995,236,129	5.20	2,147,829,298	7.65	2,200,493,088	2.45	7.0
Technical	113,136,023	120,323,946	6.35	129,546,688	7.66	122,482,598	-5.45	113,985,018	-6.94	0.2
Sales and Promotion	186,169,181	163,824,487	-12.00	171,408,035	4.63	175,495,560	2.38	171,710,370	-2.16	-2.0
Administration and General	269,297,003	281,727,161	4.62	264,124,470	-6.25	251,869,107	-4.64	206,895,504	-17.86	-6.4
Total Expenses	2,250,717,017	2,462,401,256	9.41	2,560,315,322	3.98	2,697,676,563	5.37	2,693,083,980	-0.17	4.6
Operating Income	1,041,307,173	985,402,683		957,022,091		998,117,181		1,010,423,809		
Depreciation	59,122,117	62,972,947	6.51	66,479,606	5.57	68,629,858	3.23	63,019,546	-8.17	1.6
P.B.I.T.	982,185,056	922,429,736		890,542,485		929,487,323		947,404,263		
Interest Expense	70,765,423	69,314,390		119,670,116		153,325,707		140,655,836		
Adjustments - Gain (Loss)	9,981,168	58,865,606		-30,385,325		-52,911,118		-40,941,535		
Pre-tax Profit	921,400,801	911,980,952		740,487,044		723,250,498		765,806,892		
Canadian Programming Expenses										
Acquisition of rights	615,093,309	743,691,200	20.91	847,944,771	14.02	979,614,462	15.53	1,051,814,626	7.37	14.4
Script & concept	9,537,286	11,338,091	18.88	10,825,075	-4.52	11,363,982	4.98	4,392,130	-61.35	-17.6
Filler Programming + Program Production	604,132,450	643,020,792	6.44	627,760,723	-2.37	613,254,486	-2.31	582,627,196	-4.99	-0.9
Investment in Programming	2,814,864	5,976,783	112.33	20,318,337	239.95	3,070,208	-84.89	2,500,489	-18.56	-2.9
Total Canadian Programming	1,231,577,909	1,404,026,866	14.00	1,506,848,906	7.32	1,607,303,138	6.67	1,641,334,441	2.12	7.4
Canadian Programming / Revenue (%)	37.41	40.72		42.84		43.49		44.32		
Total Remuneration (\$)	425,571,859	424,202,130	-0.32	417,623,437	-1.55	395,835,882	-5.22	400,873,850	1.27	-1.5
Total Staff Count	5,542.2	5,751.7	3.78	5,463.1	-5.02	5,037.1	-7.80	4,793.5	-4.84	
Average Remuneration (\$)	76,788	73,752	-3.95	76,444	3.65	78,584	2.80	83,628	6.42	2.2
Average Remuneration excl. Benefits (\$)	n/a	63,236.5	n/a	65,663	3.84	67,520	2.83	71,536	5.95	n/a
Profitability (%)										
Operating Margin	31.6	28.6		27.2		27.0		27.3		
P.B.I.T. Margin	29.8	26.8		25.3		25.1		25.6		
Pre-tax Margin	28.0	26.5		21.1		19.6		20.7		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

English & Bilingual

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	125	128		130		134		127		
Revenue										
Terrestrial subscriber revenue	1,086,197,729	1,233,005,448	13.52	1,258,025,482	2.03	1,288,375,826	2.41	1,305,885,564	1.36	4.7
DTH subscriber revenue	405,529,144	446,347,635	10.07	432,484,765	-3.11	435,074,561	0.60	441,155,488	1.40	2.1
Local advertising revenue	11,294,265	12,802,075	13.35	17,019,740	32.95	18,577,988	9.16	21,340,953	14.87	17.2
National advertising revenue	1,052,895,756	1,001,505,883	-4.88	988,638,191	-1.28	1,109,754,371	12.25	1,096,167,453	-1.22	1.0
Other revenue	45,630,591	59,843,311	31.15	60,096,835	0.42	59,912,903	-0.31	59,027,819	-1.48	6.7
Total Revenue	2,601,547,485	2,753,504,352	5.84	2,756,265,013	0.10	2,911,695,649	5.64	2,923,577,277	0.41	3.0
Expenses										
Programming and Production	1,301,316,717	1,476,474,016	13.46	1,477,066,558	0.04	1,610,596,245	9.04	1,643,603,544	2.05	6.0
Technical	85,249,471	96,819,765	13.57	99,573,819	2.84	93,968,681	-5.63	87,577,920	-6.80	0.7
Sales and Promotion	122,318,365	107,764,582	-11.90	105,879,708	-1.75	116,685,719	10.21	112,691,467	-3.42	-2.0
Administration and General	216,997,174	227,709,314	4.94	212,438,659	-6.71	201,675,019	-5.07	156,609,306	-22.35	-7.8
Total Expenses	1,725,881,727	1,908,767,677	10.60	1,894,958,744	-0.72	2,022,925,664	6.75	2,000,482,237	-1.11	3.8
Operating Income	875,665,758	844,736,675		861,306,269		888,769,985		923,095,040		
Depreciation	49,707,294	50,311,102	1.21	51,958,606	3.27	53,412,146	2.80	51,049,845	-4.42	0.7
P.B.I.T.	825,958,464	794,425,573		809,347,663		835,357,839		872,045,195		
Interest Expense	69,098,339	66,920,525		107,589,201		135,574,112		122,831,302		
Adjustments - Gain (Loss)	5,259,224	56,235,318		-28,120,457		-42,346,334		-36,282,067		
Pre-tax Profit	762,119,349	783,740,366		673,638,005		657,437,393		712,931,826		
Canadian Programming Expenses										
Acquisition of rights	487,055,493	608,898,829	25.02	595,090,494	-2.27	711,052,419	19.49	759,703,538	6.84	11.8
Script & concept	6,834,822	7,538,221	10.29	8,659,384	14.87	8,798,093	1.60	2,279,032	-74.10	-24.0
Filler Programming + Program Production	432,310,118	453,170,150	4.83	442,333,474	-2.39	430,540,910	-2.67	402,612,907	-6.49	-1.8
Investment in Programming	2,814,864	2,838,080	0.82	20,275,896	614.42	3,023,975	-85.09	2,369,039	-21.66	-4.2
Total Canadian Programming	929,015,297	1,072,445,280	15.44	1,066,359,248	-0.57	1,153,415,397	8.16	1,166,964,516	1.17	5.9
Canadian Programming / Revenue (%)	35.71	38.95		38.69		39.61		39.92		
Total Remuneration (\$)	277,824,854	290,008,547	4.39	284,556,381	-1.88	274,923,550	-3.39	284,620,695	3.53	0.6
Total Staff Count	3,441.2	3,663.7	6.46	3,602.4	-1.67	3,327.4	-7.63	3,192.4	-4.06	
Average Remuneration (\$)	80,734	79,157	-1.95	78,990	-0.21	82,624	4.60	89,157	7.91	2.5
Average Remuneration excl. Benefits (\$)	n/a	68,602.39	n/a	68,932	0.48	71,418	3.61	76,638	7.31	n/a
Profitability (%)										
Operating Margin	33.7	30.7		31.2		30.5		31.6		
P.B.I.T. Margin	31.7	28.9		29.4		28.7		29.8		
Pre-tax Margin	29.3	28.5		24.4		22.6		24.4		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

French

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	27	28		29		29		29		
Revenue										
Terrestrial subscriber revenue	290,164,303	290,894,437	0.25	353,215,084	21.42	396,300,830	12.20	405,241,880	2.26	8.7
DTH subscriber revenue	104,473,886	103,558,699	-0.88	113,277,896	9.39	98,207,863	-13.30	96,157,589	-2.09	-2.1
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	1,017	n/a	n/a
National advertising revenue	202,247,060	211,189,414	4.42	203,911,438	-3.45	194,521,511	-4.60	186,582,361	-4.08	-2.0
Other revenue	7,011,451	7,988,786	13.94	12,041,710	50.73	16,932,872	40.62	17,192,380	1.53	25.1
Total Revenue	603,896,700	613,631,336	1.61	682,446,128	11.21	705,963,076	3.45	705,175,227	-0.11	4.0
Expenses										
Programming and Production	335,218,569	373,209,056	11.33	473,131,792	26.77	491,307,443	3.84	512,657,688	4.35	11.2
Technical	22,481,889	19,210,806	-14.55	26,182,271	36.29	23,623,083	-9.77	20,864,189	-11.68	-1.9
Sales and Promotion	56,694,756	50,055,047	-11.71	59,171,181	18.21	52,129,259	-11.90	52,975,491	1.62	-1.7
Administration and General	43,389,433	45,786,605	5.52	43,388,857	-5.24	40,511,706	-6.63	39,993,378	-1.28	-2.0
Total Expenses	457,784,647	488,261,514	6.66	601,874,101	23.27	607,571,491	0.95	626,490,746	3.11	8.2
Operating Income	146,112,053	125,369,822		80,572,027		98,391,585		78,684,481		
Depreciation	7,994,010	11,140,785	39.36	13,147,746	18.01	13,860,336	5.42	10,651,080	-23.15	7.4
P.B.I.T.	138,118,043	114,229,037		67,424,281		84,531,249		68,033,401		
Interest Expense	1,334,869	1,970,340		11,822,032		17,429,070		17,478,569		
Adjustments - Gain (Loss)	1,013,277	-1,654,396		-4,135,707		-13,694,038		-7,557,295		
Pre-tax Profit	137,796,451	110,604,301		51,466,542		53,408,141		42,997,537		
Canadian Programming Expenses										
Acquisition of rights	122,993,520	131,913,740	7.25	250,170,875	89.65	266,321,410	6.46	289,511,351	8.71	23.9
Script & concept	2,045,319	3,016,571	47.49	1,585,037	-47.46	1,886,295	19.01	634,723	-66.35	-25.4
Filler Programming + Program Production	151,130,768	167,755,266	11.00	164,084,483	-2.19	160,850,427	-1.97	158,594,374	-1.40	1.2
Investment in Programming	0	2,419,931	n/a	42,441	-98.25	46,220	8.90	131,450	184.40	n/a
Total Canadian Programming	276,169,607	305,105,508	10.48	415,882,836	36.31	429,104,352	3.18	448,871,898	4.61	12.9
Canadian Programming / Revenue (%)	45.73	49.72		60.94		60.78		63.65		
Total Remuneration (\$)	124,179,741	114,497,388	-7.80	113,774,372	-0.63	100,985,139	-11.24	96,528,078	-4.41	-6.1
Total Staff Count	1,394.5	1,296.0	-7.06	1,334.5	2.97	1,134.8	-14.96	1,009.3	-11.06	
Average Remuneration (\$)	89,053	88,348	-0.79	85,257	-3.50	88,987	4.37	95,641	7.48	1.8
Average Remuneration excl. Benefits (\$)	n/a	73,174.22	n/a	69,142	-5.51	73,723	6.63	79,551	7.90	n/a
Profitability (%)										
Operating Margin	24.2	20.4		11.8		13.9		11.2		
P.B.I.T. Margin	22.9	18.6		9.9		12.0		9.6		
Pre-tax Margin	22.8	18.0		7.5		7.6		6.1		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

Ethnic

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	45	41		39		115		109		
Revenue										
Terrestrial subscriber revenue	39,447,762	39,283,129	-0.42	38,757,143	-1.34	38,068,114	-1.78	37,236,726	-2.18	-1.4
DTH subscriber revenue	9,397,067	9,615,690	2.33	9,869,759	2.64	9,173,368	-7.06	8,970,246	-2.21	-1.2
Local advertising revenue	18,686,528	17,913,892	-4.13	16,502,638	-7.88	16,484,153	-0.11	15,273,605	-7.34	-4.9
National advertising revenue	11,438,766	10,775,307	-5.80	9,114,139	-15.42	8,204,023	-9.99	8,167,930	-0.44	-8.1
Other revenue	7,609,882	3,080,233	-59.52	4,382,593	42.28	6,205,361	41.59	5,106,778	-17.70	-9.5
Total Revenue	86,580,005	80,668,251	-6.83	78,626,272	-2.53	78,135,019	-0.62	74,755,285	-4.33	-3.6
Expenses										
Programming and Production	45,579,524	46,842,590	2.77	45,037,779	-3.85	45,925,610	1.97	44,231,856	-3.69	-0.8
Technical	5,404,663	4,293,375	-20.56	3,790,598	-11.71	4,890,834	29.03	5,542,909	13.33	0.6
Sales and Promotion	7,156,060	6,004,858	-16.09	6,357,146	5.87	6,680,582	5.09	6,043,412	-9.54	-4.1
Administration and General	8,910,396	8,231,242	-7.62	8,296,954	0.80	9,682,382	16.70	10,292,820	6.30	3.7
Total Expenses	67,050,643	65,372,065	-2.50	63,482,477	-2.89	67,179,408	5.82	66,110,997	-1.59	-0.4
Operating Income	19,529,362	15,296,186		15,143,795		10,955,611		8,644,288		
Depreciation	1,420,813	1,521,060	7.06	1,373,254	-9.72	1,357,376	-1.16	1,318,621	-2.86	-1.9
P.B.I.T.	18,108,549	13,775,126		13,770,541		9,598,235		7,325,667		
Interest Expense	332,215	423,525		258,883		322,525		345,965		
Adjustments - Gain (Loss)	3,708,667	4,284,684		1,870,839		3,129,254		2,897,827		
Pre-tax Profit	21,485,001	17,636,285		15,382,497		12,404,964		9,877,529		
Canadian Programming Expenses										
Acquisition of rights	5,044,296	2,878,631	-42.93	2,683,402	-6.78	2,240,633	-16.50	2,599,737	16.03	-15.3
Script & concept	657,145	783,299	19.20	580,654	-25.87	679,594	17.04	1,478,375	117.54	22.5
Filler Programming + Program Production	20,691,564	22,095,376	6.78	21,342,766	-3.41	21,863,149	2.44	21,419,915	-2.03	0.9
Investment in Programming	0	718,772	n/a	0	-100.00	13	n/a	0	-100.00	n/a
Total Canadian Programming	26,393,005	26,476,078	0.31	24,606,822	-7.06	24,783,389	0.72	25,498,027	2.88	-0.9
Canadian Programming / Revenue (%)	30.48	32.82		31.30		31.72		34.11		
Total Remuneration (\$)	23,567,264	19,696,195	-16.43	19,292,684	-2.05	19,927,193	3.29	19,725,077	-1.01	-4.4
Total Staff Count	706.5	792.1	12.11	526.2	-33.57	574.9	9.25	591.9	2.96	
Average Remuneration (\$)	33,359	24,867	-25.46	36,665	47.44	34,663	-5.46	33,324	-3.86	0.0
Average Remuneration excl. Benefits (\$)	n/a	22,155.64	n/a	34,460	55.53	32,713	-5.07	30,353	-7.22	n/a
Profitability (%)										
Operating Margin	22.6	19.0		19.3		14.0		11.6		
P.B.I.T. Margin	20.9	17.1		17.5		12.3		9.8		
Pre-tax Margin	24.8	21.9		19.6		15.9		13.2		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

Category A

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	60	63		64		64		62		
Revenue										
Terrestrial subscriber revenue	598,892,990	676,238,097	12.91	687,842,018	1.72	685,847,624	-0.29	677,435,016	-1.23	3.1
DTH subscriber revenue	228,853,413	234,506,478	2.47	239,558,771	2.15	218,719,457	-8.70	214,100,401	-2.11	-1.7
Local advertising revenue	23,749,306	23,528,623	-0.93	25,692,143	9.20	27,538,401	7.19	28,626,690	3.95	4.8
National advertising revenue	856,993,412	794,802,273	-7.26	748,242,015	-5.86	696,224,557	-6.95	650,765,111	-6.53	-6.7
Other revenue	25,674,226	25,990,939	1.23	24,694,453	-4.99	27,224,212	10.24	25,608,630	-5.93	-0.1
Total Revenue	1,734,163,347	1,755,066,410	1.21	1,726,029,400	-1.65	1,655,554,251	-4.08	1,596,535,848	-3.56	-2.1
Expenses										
Programming and Production	796,782,544	863,285,593	8.35	846,482,044	-1.95	819,030,648	-3.24	841,958,687	2.80	1.4
Technical	54,394,837	63,430,948	16.61	64,464,660	1.63	62,269,651	-3.40	53,004,340	-14.88	-0.7
Sales and Promotion	106,068,321	91,470,004	-13.76	87,011,847	-4.87	84,775,323	-2.57	83,742,470	-1.22	-5.7
Administration and General	146,623,597	139,977,829	-4.53	132,698,673	-5.20	123,123,227	-7.22	102,092,360	-17.08	-8.7
Total Expenses	1,103,869,299	1,158,164,374	4.92	1,130,657,224	-2.38	1,089,198,849	-3.67	1,080,797,857	-0.77	-0.5
Operating Income	630,294,048	596,902,036		595,372,176		566,355,402		515,737,991		
Depreciation	27,718,165	32,984,095	19.00	33,828,721	2.56	34,912,336	3.20	27,974,662	-19.87	0.2
P.B.I.T.	602,575,883	563,917,941		561,543,455		531,443,066		487,763,329		
Interest Expense	39,937,541	37,951,914		89,685,111		97,489,602		91,752,127		
Adjustments - Gain (Loss)	2,750,143	63,334,181		-13,503,842		-58,347,893		-16,614,011		
Pre-tax Profit	565,388,485	589,300,208		458,354,502		375,605,571		379,397,191		
Canadian Programming Expenses										
Acquisition of rights	364,093,544	393,655,872	8.12	362,825,092	-7.83	361,376,907	-0.40	380,145,870	5.19	1.1
Script & concept	8,524,931	10,145,554	19.01	9,783,089	-3.57	10,179,192	4.05	3,072,771	-69.81	-22.5
Filler Programming + Program Production	213,344,826	227,519,445	6.64	199,974,237	-12.11	184,335,910	-7.82	178,505,426	-3.16	-4.4
Investment in Programming	1,447,453	4,464,688	208.45	17,461,483	291.10	388,938	-97.77	370,272	-4.80	-28.9
Total Canadian Programming	587,410,754	635,785,559	8.24	590,043,901	-7.19	556,280,947	-5.72	562,094,339	1.05	-1.1
Canadian Programming / Revenue (%)	33.87	36.23		34.19		33.60		35.21		
Total Remuneration (\$)	183,230,858	174,327,972	-4.86	169,442,055	-2.80	150,489,165	-11.19	145,229,333	-3.50	-5.7
Total Staff Count	2,509.6	2,509.4	-0.01	2,571.7	2.48	2,254.5	-12.33	2,027.4	-10.07	
Average Remuneration (\$)	73,013	69,470	-4.85	65,888	-5.16	66,751	1.31	71,635	7.32	-0.5
Average Remuneration excl. Benefits (\$)	n/a	60,934.89	n/a	57,764	-5.2	58,319	0.96	62,492	7.16	n/a
Profitability (%)										
Operating Margin	36.3	34.0		34.5		34.2		32.3		
P.B.I.T. Margin	34.7	32.1		32.5		32.1		30.6		
Pre-tax Margin	32.6	33.6		26.6		22.7		23.8		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

Category B

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	127	124		124		204		193		
Revenue										
Terrestrial subscriber revenue	212,452,286	212,960,951	0.24	231,630,500	8.77	247,961,580	7.05	253,472,490	2.22	4.5
DTH subscriber revenue	94,202,553	91,425,930	-2.95	87,690,079	-4.09	89,197,759	1.72	88,469,356	-0.82	-1.6
Local advertising revenue	6,190,443	7,187,344	16.10	7,830,235	8.94	7,523,740	-3.91	7,782,465	3.44	5.9
National advertising revenue	105,271,468	112,387,544	6.76	104,675,600	-6.86	116,488,176	11.28	116,263,913	-0.19	2.5
Other revenue	19,174,356	18,236,500	-4.89	21,061,123	15.49	23,237,848	10.34	21,559,625	-7.22	3.0
Total Revenue	437,291,106	442,198,269	1.12	452,887,537	2.42	484,409,103	6.96	487,547,849	0.65	2.8
Expenses										
Programming and Production	187,069,470	196,652,921	5.12	203,078,425	3.27	224,686,707	10.64	221,088,838	-1.60	4.3
Technical	38,700,405	35,888,236	-7.27	38,658,082	7.72	37,763,094	-2.32	36,550,191	-3.21	-1.4
Sales and Promotion	31,288,884	22,188,573	-29.08	23,028,937	3.79	25,436,069	10.45	23,084,745	-9.24	-7.3
Administration and General	61,269,120	68,747,344	12.21	59,250,549	-13.81	64,104,630	8.19	39,881,456	-37.79	-10.2
Total Expenses	318,327,879	323,477,074	1.62	324,015,993	0.17	351,990,500	8.63	320,605,230	-8.92	0.2
Operating Income	118,963,227	118,721,195		128,871,544		132,418,603		166,942,619		
Depreciation	7,612,888	6,803,799	-10.63	6,611,371	-2.83	6,180,272	-6.52	6,848,277	10.81	-2.6
P.B.I.T.	111,350,339	111,917,396		122,260,173		126,238,331		160,094,342		
Interest Expense	4,760,218	4,292,971		3,401,952		29,680,583		30,202,869		
Adjustments - Gain (Loss)	-4,936,323	-1,733,455		-8,655,325		11,619,756		-16,182,353		
Pre-tax Profit	101,653,798	105,890,970		110,202,896		108,177,504		113,709,120		
Canadian Programming Expenses										
Acquisition of rights	38,986,475	35,454,997	-9.06	41,263,014	16.38	41,995,667	1.78	40,892,327	-2.63	1.2
Script & concept	1,012,355	1,192,537	17.80	1,041,986	-12.62	1,184,790	13.70	1,319,359	11.36	6.9
Filler Programming + Program Production	40,435,861	39,339,355	-2.71	34,040,075	-13.47	36,162,176	6.23	31,082,164	-14.05	-6.4
Investment in Programming	1,367,411	1,512,095	10.58	2,815,538	86.20	2,643,050	-6.13	2,107,030	-20.28	11.4
Total Canadian Programming	81,802,102	77,498,984	-5.26	79,160,613	2.14	81,985,683	3.57	75,400,880	-8.03	-2.0
Canadian Programming / Revenue (%)	18.71	17.53		17.48		16.92		15.47		
Total Remuneration (\$)	58,957,348	50,710,099	-13.99	48,765,962	-3.83	51,346,877	5.29	52,775,532	2.78	-2.7
Total Staff Count	970.7	1,052.0	8.37	779.2	-25.93	845.1	8.46	868.1	2.71	
Average Remuneration (\$)	60,734	48,205	-20.63	62,587	29.84	60,757	-2.92	60,797	0.07	0.0
Average Remuneration excl. Benefits (\$)	n/a	41,710.84	n/a	55,934	34.1	55,198	-1.32	54,948	-0.45	n/a
Profitability (%)										
Operating Margin	27.2	26.8		28.5		27.3		34.2		
P.B.I.T. Margin	25.5	25.3		27.0		26.1		32.8		
Pre-tax Margin	23.2	23.9		24.3		22.3		23.3		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

Category B - Exempt

	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
						107		102		
Reporting Units										
Revenue										
Terrestrial subscriber revenue						29,470,717		37,937,278	28.73	n/a
DTH subscriber revenue						7,601,997		11,187,248	47.16	n/a
Local advertising revenue						2,159,937		3,080,757	42.63	n/a
National advertising revenue						11,264,461		10,724,541	-4.79	n/a
Other revenue						4,147,245		2,570,363	-38.02	n/a
Total Revenue						54,644,357		65,500,187	19.87	n/a
Expenses										
Programming and Production						32,371,959		35,393,294	9.33	n/a
Technical						3,198,679		4,359,162	36.28	n/a
Sales and Promotion						2,905,592		2,438,879	-16.06	n/a
Administration and General						5,608,118		5,810,478	3.61	n/a
Total Expenses						44,084,348		48,001,813	8.89	n/a
Operating Income						10,560,009		17,498,374		
Depreciation						958,415		1,481,478	54.58	n/a
P.B.I.T.						9,601,594		16,016,896		
Interest Expense						15,312,726		14,634,536		
Adjustments - Gain (Loss)						44,546		-7,920,187		
Pre-tax Profit						-5,666,586		-6,537,827		
Canadian Programming Expenses										
Acquisition of rights						825,404		1,255,548	52.11	n/a
Script & concept						443,223		1,125,069	153.84	n/a
Filler Programming + Program Production						3,830,458		5,103,711	33.24	n/a
Investment in Programming						33,314		39,514	18.61	n/a
Total Canadian Programming						5,132,399		7,523,842	46.60	n/a
Canadian Programming / Revenue (%)						9.39		11.49		
Total Remuneration (\$)						5,693,603		7,296,297	28.15	n/a
Total Staff Count						184.3		216.3	17.40	
Average Remuneration (\$)						30,898		33,728	9.16	n/a
Average Remuneration excl. Benefits (\$)						29,049		31,507	8.46	n/a
Profitability (%)										
Operating Margin						19.3		26.7		
P.B.I.T. Margin						17.6		24.5		
Pre-tax Margin						-10.4		-10.0		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

Category B - Licensed

	(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units							97		91		
Revenue											
Terrestrial subscriber revenue							218,490,863		215,535,212	-1.35	n/a
DTH subscriber revenue							81,595,762		77,282,108	-5.29	n/a
Local advertising revenue							5,363,803		4,701,708	-12.34	n/a
National advertising revenue							105,223,715		105,539,372	0.30	n/a
Other revenue							19,090,603		18,989,262	-0.53	n/a
Total Revenue							429,764,746		422,047,662	-1.80	n/a
Expenses											
Programming and Production							192,314,748		185,695,544	-3.44	n/a
Technical							34,564,415		32,191,029	-6.87	n/a
Sales and Promotion							22,530,477		20,645,866	-8.36	n/a
Administration and General							58,496,512		34,070,978	-41.76	n/a
Total Expenses							307,906,152		272,603,417	-11.47	n/a
Operating Income							121,858,594		149,444,245		
Depreciation							5,221,857		5,366,799	2.78	n/a
P.B.I.T.							116,636,737		144,077,446		
Interest Expense							14,367,857		15,568,333		
Adjustments - Gain (Loss)							11,575,210		-8,262,166		
Pre-tax Profit							113,844,090		120,246,947		
Canadian Programming Expenses											
Acquisition of rights							41,170,263		39,636,779	-3.72	n/a
Script & concept							741,567		194,290	-73.80	n/a
Filler Programming + Program Production							32,331,718		25,978,453	-19.65	n/a
Investment in Programming							2,609,736		2,067,516	-20.78	n/a
Total Canadian Programming							76,853,284		67,877,038	-11.68	n/a
Canadian Programming / Revenue (%)							17.88		16.08		
Total Remuneration (\$)							45,653,274		45,479,235	-0.38	n/a
Total Staff Count							660.9		651.7	-1.38	
Average Remuneration (\$)							69,083		69,782	1.01	n/a
Average Remuneration excl. Benefits (\$)							62,490		62,728	0.38	n/a
Profitability (%)											
Operating Margin							28.4		35.4		
P.B.I.T. Margin							27.1		34.1		
Pre-tax Margin							26.5		28.5		

CAGR = Compound Annual Growth Rate

CRTC - FINANCIAL SUMMARY - SPECIALTY SERVICES

Category C

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	10	10		10		10		10		
Revenue										
Terrestrial subscriber revenue	604,464,518	673,983,966	11.50	730,525,191	8.39	788,935,566	8.00	817,456,664	3.62	7.8
DTH subscriber revenue	196,344,131	233,589,616	18.97	228,383,570	-2.23	234,538,576	2.70	243,713,566	3.91	5.6
Local advertising revenue	41,044	0	-100.00	0	n/a	0	n/a	206,420	n/a	49.8
National advertising revenue	304,316,702	316,280,787	3.93	348,746,153	10.26	499,767,172	43.30	523,888,720	4.83	14.6
Other revenue	15,403,342	26,684,891	73.24	30,765,562	15.29	32,589,076	5.93	34,158,722	4.82	22.0
Total Revenue	1,120,569,737	1,250,539,260	11.60	1,338,420,476	7.03	1,555,830,390	16.24	1,619,424,092	4.09	9.6
Expenses										
Programming and Production	698,262,796	836,587,148	19.81	945,675,660	13.04	1,104,111,943	16.75	1,137,445,563	3.02	13.0
Technical	20,040,781	21,004,762	4.81	26,423,946	25.80	22,449,853	-15.04	24,430,487	8.82	5.1
Sales and Promotion	48,811,976	50,165,910	2.77	61,367,251	22.33	65,284,168	6.38	64,883,155	-0.61	7.4
Administration and General	61,404,286	73,001,988	18.89	72,175,248	-1.13	64,641,250	-10.44	64,921,688	0.43	1.4
Total Expenses	828,519,839	980,759,808	18.37	1,105,642,105	12.73	1,256,487,214	13.64	1,291,680,893	2.80	11.7
Operating Income	292,049,898	269,779,452		232,778,371		299,343,176		327,743,199		
Depreciation	23,791,064	23,185,053	-2.55	26,039,514	12.31	27,537,250	5.75	28,196,607	2.39	4.3
P.B.I.T.	268,258,834	246,594,399		206,738,857		271,805,926		299,546,592		
Interest Expense	26,067,664	27,069,505		26,583,053		26,155,522		18,700,840		
Adjustments - Gain (Loss)	12,167,348	-2,735,120		-8,226,158		-6,182,981		-8,145,171		
Pre-tax Profit	254,358,518	216,789,774		171,929,646		239,467,423		272,700,581		
Canadian Programming Expenses										
Acquisition of rights	212,013,290	314,580,331	48.38	443,856,665	41.09	576,241,888	29.83	630,776,429	9.46	31.3
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production	350,351,763	376,161,992	7.37	393,746,411	4.67	392,756,400	-0.25	373,039,606	-5.02	1.6
Investment in Programming	0	0	n/a	41,316	n/a	38,220	-7.49	23,187	-39.33	n/a
Total Canadian Programming	562,365,053	690,742,323	22.83	837,644,392	21.27	969,036,508	15.69	1,003,839,222	3.59	15.6
Canadian Programming / Revenue (%)	50.19	55.24		62.58		62.28		61.99		
Total Remuneration (\$)	183,383,653	199,164,059	8.61	199,415,420	0.13	193,999,840	-2.72	202,868,985	4.57	2.6
Total Staff Count	2,061.9	2,190.4	6.23	2,112.3	-3.56	1,937.5	-8.27	1,898.1	-2.03	
Average Remuneration (\$)	88,941	90,928	2.23	94,408	3.83	100,128	6.06	106,878	6.74	4.7
Average Remuneration excl. Benefits (\$)	n/a	76,211.61	n/a	78,868	3.49	83,600	6.00	88,781	6.20	n/a
Profitability (%)										
Operating Margin	26.1	21.6		17.4		19.2		20.2		
P.B.I.T. Margin	23.9	19.7		15.4		17.5		18.5		
Pre-tax Margin	22.7	17.3		12.8		15.4		16.8		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - PAY SERVICES

Total

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	10	10		8		8		6		
Revenue										
Terrestrial subscriber revenue	279,476,521	265,301,076	-5.07	250,303,378	-5.65	248,471,997	-0.73	236,387,222	-4.86	-4.1
DTH subscriber revenue	160,169,029	160,286,655	0.07	160,794,563	0.32	146,857,985	-8.67	98,071,625	-33.22	-11.5
Local advertising revenue	16,008	13,433	-16.09	0	-100.00	0	n/a	0	n/a	-100.0
National advertising revenue	0	0	n/a	0	n/a	0	n/a	1,010,497	n/a	n/a
Other revenue	5,123,651	9,749,297	90.28	12,006,763	23.16	8,865,958	-26.16	9,244,832	4.27	15.9
Total Revenue	444,785,209	435,350,461	-2.12	423,104,704	-2.81	404,195,940	-4.47	344,714,176	-14.72	-6.2
Expenses										
Programming and Production	264,834,206	261,035,120	-1.43	291,577,666	11.70	336,039,772	15.25	239,032,056	-28.87	-2.5
Technical	10,550,799	10,094,620	-4.32	11,521,745	14.14	13,240,756	14.92	10,559,472	-20.25	0.0
Sales and Promotion	27,013,574	23,837,652	-11.76	27,238,444	14.27	14,858,037	-45.45	9,863,635	-33.61	-22.3
Administration and General	38,436,015	22,395,627	-41.73	18,927,887	-15.48	15,855,320	-16.23	10,720,745	-32.38	-27.3
Total Expenses	340,834,594	317,363,019	-6.89	349,265,742	10.05	379,993,885	8.80	270,175,908	-28.90	-5.6
Operating Income	103,950,615	117,987,442		73,838,962		24,202,055		74,538,268		
Depreciation	4,653,123	7,320,942	57.33	10,371,780	41.67	8,165,255	-21.27	6,083,289	-25.50	6.9
P.B.I.T.	99,297,492	110,666,500		63,467,182		16,036,800		68,454,979		
Interest Expense	9,614,997	3,308,795		5,267,694		-1,072,807		1,381,352		
Adjustments - Gain (Loss)	31,173,053	28,428,509		11,274,638		276,535,179		-2,256,692		
Pre-tax Profit	120,855,548	135,786,214		69,474,126		293,644,786		64,816,935		
Canadian Programming Expenses										
Acquisition of rights	54,575,228	58,658,707	7.48	67,824,683	15.63	74,950,329	10.51	77,697,700	3.67	9.2
Script & concept	3,915,383	3,475,574	-11.23	3,347,129	-3.70	2,633,477	-21.32	2,032,037	-22.84	-15.1
Filler Programming + Program Production	10,516,302	7,466,932	-29.00	8,392,786	12.40	8,497,608	1.25	5,186,211	-38.97	-16.2
Investment in Programming	5,201,858	1,582,990	-69.57	12,400,187	683.34	13,378,222	7.89	263,540	-98.03	-52.6
Total Canadian Programming	74,208,771	71,184,203	-4.08	91,964,785	29.19	99,459,636	8.15	85,179,488	-14.36	3.5
Canadian Programming / Revenue (%)	16.68	16.35		21.74		24.61		24.71		
Total Remuneration (\$)	28,348,060	16,332,933	-42.38	13,407,608	-17.91	11,683,116	-12.86	6,839,894	-41.45	-29.9
Total Staff Count	354.4	237.8	-32.90	209.0	-12.11	168.7	-19.29	87.5	-48.13	
Average Remuneration (\$)	79,982	68,681	-14.13	64,151	-6.59	69,258	7.96	78,170	12.87	-0.6
Average Remuneration excl. Benefits (\$)	n/a	61,674.4	n/a	57,583	-6.63	62,859	9.16	68,414	8.84	n/a
Profitability (%)										
Operating Margin	23.4	27.1		17.5		6.0		21.6		
P.B.I.T. Margin	22.3	25.4		15.0		4.0		19.9		
Pre-tax Margin	27.2	31.2		16.4		72.6		18.8		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - ON-DEMAND SERVICES

Total

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	23	23		22		21		21		
Revenue										
Terrestrial subscriber revenue	306,499,449	315,717,668	3.01	302,807,416	-4.09	273,781,546	-9.59	268,092,414	-2.08	-3.3
DTH subscriber revenue	43,783,177	43,267,052	-1.18	40,363,540	-6.71	40,244,172	-0.30	43,082,983	7.05	-0.4
Local advertising revenue	115,250	74,714	-35.17	67,262	-9.97	39,588	-41.14	0	-100.00	-100.0
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Other revenue	3,685,442	6,632,661	79.97	6,114,710	-7.81	4,257,706	-30.37	5,794,439	36.09	12.0
Total Revenue	354,083,318	365,692,095	3.28	349,352,928	-4.47	318,323,012	-8.88	316,969,836	-0.43	-2.7
Expenses										
Programming and Production	259,237,156	274,286,497	5.81	284,699,595	3.80	240,873,917	-15.39	220,796,567	-8.34	-3.9
Technical	21,862,058	24,191,469	10.66	21,748,444	-10.10	19,081,659	-12.26	5,983,737	-68.64	-27.7
Sales and Promotion	7,895,996	8,328,508	5.48	6,544,742	-21.42	6,928,572	5.86	2,060,776	-70.26	-28.5
Administration and General	40,339,105	40,821,660	1.20	39,952,185	-2.13	38,513,000	-3.60	28,922,728	-24.90	-8.0
Total Expenses	329,334,315	347,628,134	5.55	352,944,966	1.53	305,397,148	-13.47	257,763,808	-15.60	-5.9
Operating Income	24,749,003	18,063,961		-3,592,038		12,925,864		59,206,028		
Depreciation	23,961,958	28,153,343	17.49	28,469,201	1.12	29,938,498	5.16	24,723,557	-17.42	0.8
P.B.I.T.	787,045	-10,089,382		-32,061,239		-17,012,634		34,482,471		
Interest Expense	0	12,899		13,428		13,613		2,012		
Adjustments - Gain (Loss)	13,234	20,566		0		0		0		
Pre-tax Profit	800,279	-10,081,715		-32,074,667		-17,026,247		34,480,459		
Canadian Programming Expenses										
Acquisition of rights	15,062,687	22,939,000	52.29	36,533,904	59.27	24,338,884	-33.38	19,993,457	-17.85	7.3
Script & concept	0	0	n/a	15,543	n/a	0	-100.00	0	n/a	n/a
Filler Programming + Program Production	1,167,390	1,444,842	23.77	1,016,718	-29.63	1,372,209	34.96	233,841	-82.96	-33.1
Investment in Programming	1,087,379	506,382	-53.43	0	-100.00	0	n/a	0	n/a	-100.0
Total Canadian Programming	17,317,456	24,890,224	43.73	37,566,165	50.93	25,711,093	-31.56	20,227,298	-21.33	4.0
Canadian Programming / Revenue (%)	4.89	6.81		10.75		8.08		6.38		
Total Remuneration (\$)	23,716,805	23,414,171	-1.28	24,203,576	3.37	26,036,641	7.57	8,440,546	-67.58	-22.8
Total Staff Count	219.7	213.3	-2.94	226.8	6.35	232.7	2.61	103.4	-55.59	
Average Remuneration (\$)	107,946	109,797	1.71	106,718	-2.80	111,875	4.83	81,662	-27.01	-6.7
Average Remuneration excl. Benefits (\$)	n/a	96,295.5	n/a	93,460	-2.94	107,096	14.59	64,460	-39.81	n/a
Profitability (%)										
Operating Margin	7.0	4.9		-1.0		4.1		18.7		
P.B.I.T. Margin	0.2	-2.8		-9.2		-5.3		10.9		
Pre-tax Margin	0.2	-2.8		-9.2		-5.3		10.9		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - PAY-PER-VIEW SERVICES

Total

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	8	8		8		7		7		
Revenue										
Terrestrial subscriber revenue	52,183,481	51,404,443	-1.49	48,664,497	-5.33	43,331,397	-10.96	50,549,583	16.66	-0.8
DTH subscriber revenue	43,783,177	43,267,052	-1.18	40,363,540	-6.71	40,244,172	-0.30	43,082,983	7.05	-0.4
Local advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Other revenue	3,685,442	6,654,773	80.57	6,121,037	-8.02	4,261,571	-30.38	5,755,445	35.05	11.8
Total Revenue	99,652,100	101,326,268	1.68	95,149,074	-6.10	87,837,140	-7.68	99,388,011	13.15	-0.1
Expenses										
Programming and Production	71,118,106	73,842,420	3.83	92,174,868	24.83	66,223,502	-28.15	70,443,481	6.37	-0.2
Technical	5,060,479	6,499,744	28.44	3,494,284	-46.24	1,602,926	-54.13	2,859,139	78.37	-13.3
Sales and Promotion	1,183,801	1,107,422	-6.45	535,516	-51.64	431,402	-19.44	216,372	-49.84	-34.6
Administration and General	10,746,970	10,439,394	-2.86	9,843,908	-5.70	10,076,919	2.37	6,414,892	-36.34	-12.1
Total Expenses	88,109,356	91,888,980	4.29	106,048,576	15.41	78,334,749	-26.13	79,933,884	2.04	-2.4
Operating Income	11,542,744	9,437,288		-10,899,502		9,502,391		19,454,127		
Depreciation	1,000,157	1,101,394	10.12	9,375	-99.15	0	-100.00	0	n/a	-100.0
P.B.I.T.	10,542,587	8,335,894		-10,908,877		9,502,391		19,454,127		
Interest Expense	0	0		-4,989		0		0		
Adjustments - Gain (Loss)	13,234	20,566		0		0		0		
Pre-tax Profit	10,555,821	8,356,460		-10,903,888		9,502,391		19,454,127		
Canadian Programming Expenses										
Acquisition of rights	3,158,099	4,370,998	38.41	15,163,022	246.90	6,406,936	-57.75	6,209,087	-3.09	18.4
Script & concept	0	0	n/a	15,543	n/a	0	-100.00	0	n/a	n/a
Filler Programming + Program Production	907,814	1,102,842	21.48	565,612	-48.71	587,681	3.90	348,317	-40.73	-21.3
Investment in Programming	621,794	506,382	-18.56	0	-100.00	0	n/a	0	n/a	-100.0
Total Canadian Programming	4,687,707	5,980,222	27.57	15,744,177	163.27	6,994,617	-55.57	6,557,404	-6.25	8.8
Canadian Programming / Revenue (%)	4.70	5.90		16.55		7.96		6.60		
Total Remuneration (\$)	3,220,846	3,171,857	-1.52	3,564,073	12.37	3,575,302	0.32	2,169,084	-39.33	-9.4
Total Staff Count	31.0	31.2	0.77	35.5	13.64	36.3	2.11	32.3	-11.03	
Average Remuneration (\$)	103,898	101,532	-2.28	100,396	-1.12	98,629	-1.76	67,258	-31.81	-10.3
Average Remuneration excl. Benefits (\$)	n/a	92,181.91	n/a	89,921	-2.45	88,166	-1.95	59,221	-32.83	n/a
Profitability (%)										
Operating Margin	11.6	9.3		-11.5		10.8		19.6		
P.B.I.T. Margin	10.6	8.2		-11.5		10.8		19.6		
Pre-tax Margin	10.6	8.2		-11.5		10.8		19.6		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - FINANCIAL SUMMARY - VIDEO ON-DEMAND SERVICES

Total

(\$)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
Reporting Units	15	15		14		14		14		
Revenue										
Terrestrial subscriber revenue	254,315,968	264,313,225	3.93	254,142,919	-3.85	230,450,149	-9.32	217,542,831	-5.60	-3.8
DTH subscriber revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Local advertising revenue	115,250	74,714	-35.17	67,262	-9.97	39,588	-41.14	0	-100.00	-100.0
National advertising revenue	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Other revenue	0	-22,112	n/a	-6,327	-71.39	-3,865	-38.91	38,994	n/a	n/a
Total Revenue	254,431,218	264,365,827	3.90	254,203,854	-3.84	230,485,872	-9.33	217,581,825	-5.60	-3.8
Expenses										
Programming and Production	188,119,050	200,444,077	6.55	192,524,727	-3.95	174,650,415	-9.28	150,353,086	-13.91	-5.5
Technical	16,801,579	17,691,725	5.30	18,254,160	3.18	17,478,733	-4.25	3,124,598	-82.12	-34.3
Sales and Promotion	6,712,195	7,221,086	7.58	6,009,226	-16.78	6,497,170	8.12	1,844,404	-71.61	-27.6
Administration and General	29,592,135	30,382,266	2.67	30,108,277	-0.90	28,436,081	-5.55	22,507,836	-20.85	-6.6
Total Expenses	241,224,959	255,739,154	6.02	246,896,390	-3.46	227,062,399	-8.03	177,829,924	-21.68	-7.3
Operating Income	13,206,259	8,626,673		7,307,464		3,423,473		39,751,901		
Depreciation	22,961,801	27,051,949	17.81	28,459,826	5.20	29,938,498	5.20	24,723,557	-17.42	1.9
P.B.I.T.	-9,755,542	-18,425,276		-21,152,362		-26,515,025		15,028,344		
Interest Expense	0	12,899		18,417		13,613		2,012		
Adjustments - Gain (Loss)	0	0		0		0		0		
Pre-tax Profit	-9,755,542	-18,438,175		-21,170,779		-26,528,638		15,026,332		
Canadian Programming Expenses										
Acquisition of rights	11,904,588	18,568,002	55.97	21,370,882	15.10	17,931,948	-16.09	13,784,370	-23.13	3.7
Script & concept	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Filler Programming + Program Production	259,576	342,000	31.75	451,106	31.90	784,528	73.91	-114,476	-114.59	n/a
Investment in Programming	465,585	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Total Canadian Programming	12,629,749	18,910,002	49.73	21,821,988	15.40	18,716,476	-14.23	13,669,894	-26.96	2.0
Canadian Programming / Revenue (%)	4.96	7.15		8.58		8.12		6.28		
Total Remuneration (\$)	20,495,959	20,242,314	-1.24	20,639,503	1.96	22,461,339	8.83	6,271,462	-72.08	-25.6
Total Staff Count	188.7	182.0	-3.55	191.3	5.10	196.5	2.71	71.1	-63.81	
Average Remuneration (\$)	108,611	111,215	2.40	107,891	-2.99	114,319	5.96	88,194	-22.85	-5.1
Average Remuneration excl. Benefits (\$)	n/a	97,001.55	n/a	94,117	-2.97	110,588	17.50	66,836	-39.56	n/a
Profitability (%)										
Operating Margin	5.2	3.3		2.9		1.5		18.3		
P.B.I.T. Margin	-3.8	-7.0		-8.3		-11.5		6.9		
Pre-tax Margin	-3.8	-7.0		-8.3		-11.5		6.9		

CAGR = Compound Annual Growth Rate

* Fringe benefits data was not collected prior to the 2014 Broadcast Year.

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - SPECIALTY SERVICES

2017 - Total	Information				Sports	Music and Entertainment								Others		Total
(\$)	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
Reporting units: 265	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN																
Canadian Programs Telecast:																
1.1 Station production (incl coop)	224,877,460	17,419,234	3,356,803	15,848,357	642,623,403	4,873,236	488,867	189,093	4,834,214	201,502	14,102,139	1,323,942	298,382	5,412,354	1,500	935,850,486
1.2 Produced by affiliate production	101,473	13,531,070	9,042,508	5,297,607	26,428	646,555	74,482	4,783,362	2,149,380	152,938	5,524,696	3,920,431	6,545,147	5,564,758	0	57,360,835
1.3 Acquired from other stations	7,403,878	294,400	522,898	500,575	708,497	2,043,426	7,000	0	10,000	422,797	189,000	0	0	752,408	0	12,854,879
1.4 Network origination	79,276	130,047	269,218	164,859	4,906,979	0	0	0	0	168,552	77,472	0	0	466,234	0	6,262,637
1.5 Acquired from independent producers	792,036	3,692,047	80,895,735	67,648,327	9,522,079	73,201,271	9,626,998	29,790,867	10,145,472	3,714,595	26,771,228	70,911,123	233,386	1,795,248	0	388,740,412
1.6 Special recognition programs	0	0	55,711	297,666	0	1,061,587	21,981	0	0	0	2,747,278	0	0	0	0	4,184,223
1.7 Other Canadian programs	62,274	142,485	1,487,626	843,559	194,472,315	14,190,113	1,891,847	3,061,987	69,985	220,412	381,720	461,550	1,000	250,854	0	217,537,727
1.8 Total - Canadian programs telecast	233,316,397	35,209,283	95,630,499	90,600,950	852,259,701	96,016,188	12,111,175	37,825,309	17,209,051	4,880,796	47,046,255	79,364,324	7,077,915	14,241,856	1,500	1,622,791,199
Other Canadian Programming Expenses:																
1.9 Inventory write-downs - Canadian programs	400	2,108	136,066	0	0	0	0	0	259,148	0	313,518	7,026	0	1,470,085	0	2,188,351
1.10 Script & concept - Canadian - not telecast	1,000	1,841	549,057	197,142	0	969,740	27,008	213,554	530,734	6,520	24,747	29,025	219	1,306	0	2,551,893
1.11 Loss on equity - Canadian programs	0	9,564	0	0	0	0	0	0	0	0	0	0	0	0	0	9,564
1.12 Other	2,120,595	123,908	1,922,423	3,548,464	584,030	2,600,522	361,036	114,817	1,531,216	9,543	-360,552	30,870	0	1,206,559	0	13,793,431
1.13 Total - Other Canadian Programming Expenses	2,121,995	137,421	2,607,546	3,745,606	584,030	3,570,262	388,044	328,371	2,321,098	16,063	-22,287	66,921	219	2,677,950	0	18,543,239
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	235,438,392	35,346,704	98,238,045	94,346,556	852,843,731	99,586,450	12,499,219	38,153,680	19,530,149	4,896,859	47,023,968	79,431,245	7,078,134	16,919,806	1,500	1,641,334,438
2. PROGRAMMING - NON-CANADIAN																
2.1 Non-Canadian Programs Telecast	4,401,895	3,000,597	52,997,508	8,507,174	143,652,649	133,854,942	32,145,447	39,618,538	1,439,802	3,080,099	35,617,173	38,047,338	668,119	11,162,482	0	508,193,763
2.2 Inventory write-downs - Non-Canadian programs	0	0	1,667	0	0	0	-2,825,216	0	0	0	7,750	0	0	253,800	0	-2,561,999
2.3 Other	102,400	0	32,589	431,595	1,866,233	1,174,612	11,890	0	10,577	23,719	83,332	93,180	0	807,196	0	4,637,323
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	4,504,295	3,000,597	53,031,764	8,938,769	145,518,882	135,029,554	29,332,121	39,618,538	1,450,379	3,103,818	35,708,255	38,140,518	668,119	12,223,478	0	510,269,087
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	239,942,687	38,347,301	151,269,809	103,285,325	998,362,613	234,616,004	41,831,340	77,772,218	20,980,528	8,000,677	82,732,223	117,571,763	7,746,253	29,143,284	1,500	2,151,603,525
4. CANADIAN MEDIA FUND CREDIT	0	0	3,170,000	76,000	466,814	7,200,869	0	0	0	0	0	0	0	0	0	10,913,683
Amounts included in Total Canadian Programs Telecast for:																
1.8a) Close captioning	4,078,029	420,649	630,912	941,475	2,833,519	936,730	333,231	211,774	48,615	44,154	173,996	346,139	1,724	65,595	0	11,066,542
1.8b) Described video	38,429	215,446	624,951	91,676	211,848	1,384,941	198,388	316,476	31,885	83,723	179,898	61,488	519	88,312	0	3,527,980
1.8c) Dubbing	110,982	13,000	3,368,164	3,471,427	566,979	612,796	65,897	89,283	67,595	217,054	806,269	6,352,628	0	486,348	0	16,228,422
1.8d) Short-form Documentary	0	9,862	0	0	0	0	0	0	0	0	0	0	0	0	0	9,862
1.8e) Ownership transfer tangible benefits	0	0	1,918,049	0	0	0	0	0	25,800	0	19,318	0	0	47,273	0	2,010,440
1.8f) On-screen expenses:																
1.8f) i) Script and concept development (programs telecast)	5,629	22,488	455,207	164,331	0	858,043	0	0	511,373	556	38,938	4,467	0	3,496	0	2,064,528
1.8f) ii) Original, first-run programming	163,491,217	28,719,782	82,899,144	74,575,136	292,541,866	56,029,801	5,484,778	33,386,328	7,594,736	2,423,839	36,019,449	72,576,484	6,793,699	10,781,667	0	873,317,926
1.8f) iii) Non first-run programming	5,644,127	2,483,539	8,250,780	2,934,670	784,741	24,660,355	4,632,689	3,637,964	532,538	343,699	2,535,606	5,815,248	0	1,337,892	0	63,593,848
1.8g) Children's programming:																
1.8g) i) Preschool children (0-5 years)	0	0	0	736,559	0	330,327	50,715	5,486,330	146,504	0	6,258	0	0	494,358	0	7,251,051
1.8g) ii) Children (6-12 years)	0	0	60,230	1,407,583	1,883	6,677,000	149,739	26,588,950	17,116	557,923	2,584,802	69,695	35,275	573,216	0	38,723,412
1.8g) iii) Teenagers (13-17 years)	0	0	572,457	306,788	0	10,638,401	14,793	75,369	32,360	266,332	4,617,095	176,581	6,588,762	17,288	0	23,306,226
1.8g) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	632,687	2,450,930	1,883	17,645,728	215,247	32,150,649	195,980	824,255	7,208,155	246,276	6,624,037	1,084,862	0	69,280,689
Amounts included in Total Non-Canadian Programs Telecast for:																
2.1a) Ownership transfer tangible benefits	0	0	0	0	370,000	112,500	0	0	0	0	0	0	0	40,353	0	522,853
2.1b) Dubbing	201,992	0	364,158	0	100,987	527,530	143,468	46,225	0	403,972	11,802	0	0	353,033	0	2,153,167
5. PRODUCTION EXPENSES																
5.1 Sales/syndication Canadian																932,219
5.2 Sales/syndication non-Canadian																256
5.3 Production services sold																0
5.4 Infomercials																18,334
5.5 Other																47,938,728
5.6 TOTAL - PRODUCTION EXPENSES																48,889,537
GRAND TOTAL - PROGRAM & PRODUCTION																2,200,493,062

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - SPECIALTY SERVICES

2017 - English & Bilingual	Information				Sports	Music and Entertainment								Others		Total
	News	Analysis / Interpretation	Long Form Documentary	Other	Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)		Total	
													Cat 12, 13&15	Cat 14		
(\$) Reporting units: 127	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN																
Canadian Programs Telecast:																
1.1 Station production (incl coop)	151,066,451	11,523,783	524,487	11,728,202	514,138,749	165,318	268,043	0	297,220	38,540	9,762,871	528,046	0	2,699,772	0	702,741,482
1.2 Produced by affiliate production	12,847	13,530,834	8,861,256	1,985,016	6,423	159,371	14,257	4,585,610	2,143,228	70,327	3,932,684	211,544	6,545,147	5,502,198	0	47,560,742
1.3 Acquired from other stations	76,456	250,000	497,898	496,450	526,693	2,006,576	7,000	0	10,000	102,772	189,000	0	0	372,386	0	4,535,231
1.4 Network origination	19,270	130,047	265,218	66,763	4,876,979	0	0	0	0	48,540	77,472	0	0	204,699	0	5,688,988
1.5 Acquired from independent producers	15,416	878,672	43,292,979	41,396,983	1,762,364	46,949,377	8,359,327	29,468,911	3,512,510	1,501,507	10,002,442	58,376,767	154,543	1,039,933	0	246,711,731
1.6 Special recognition programs	0	0	55,711	297,666	0	1,061,587	21,981	0	0	0	2,747,278	0	0	0	0	4,184,223
1.7 Other Canadian programs	10,277	128,065	660,509	521,474	128,413,474	7,575,474	1,461,928	2,890,898	2,123	60,430	76,685	145,883	0	188,324	0	142,135,544
1.8 Total - Canadian programs telecast	151,200,717	26,441,401	54,158,058	56,492,554	649,724,682	57,917,703	10,132,536	36,945,419	5,965,081	1,822,116	24,041,154	62,009,518	6,699,690	10,007,312	0	1,153,557,941
Other Canadian Programming Expenses:																
1.9 Inventory write-downs - Canadian programs	0	0	13,750	0	0	0	0	0	0	0	0	0	0	1,465,285	0	1,479,035
1.10 Script & concept - Canadian - not telecast	0	0	453,618	20,000	0	835,373	26,899	209,534	530,597	0	11,750	22,500	0	0	0	2,110,271
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.12 Other	2,120,595	122,745	1,795,361	810,455	574,335	1,917,016	242,027	59,051	697,757	9,543	257,001	30,870	0	1,180,517	0	9,817,273
1.13 Total - Other Canadian Programming Expenses	2,120,595	122,745	2,262,729	830,455	574,335	2,752,389	268,926	268,585	1,228,354	9,543	268,751	53,370	0	2,645,802	0	13,406,579
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	153,321,312	26,564,146	56,420,787	57,323,009	650,299,017	60,670,092	10,401,462	37,214,004	7,193,435	1,831,659	24,309,905	62,062,888	6,699,690	12,653,114	0	1,166,964,520
2. PROGRAMMING - NON-CANADIAN																
2.1 Non-Canadian Programs Telecast	2,638,236	2,850,680	46,457,180	7,098,300	131,130,837	106,559,737	28,358,260	37,588,485	219,837	2,154,062	31,705,677	32,834,671	664,069	10,138,218	0	440,398,249
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	0	-2,825,216	0	0	0	7,750	0	0	253,800	0	-2,563,666
2.3 Other	0	0	0	0	1,830,494	0	0	0	0	0	0	0	0	17,455	0	1,847,949
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	2,638,236	2,850,680	46,457,180	7,098,300	132,961,331	106,559,737	25,533,044	37,588,485	219,837	2,154,062	31,713,427	32,834,671	664,069	10,409,473	0	439,682,532
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	155,959,548	29,414,826	102,877,967	64,421,309	783,260,348	167,229,829	35,934,506	74,802,489	7,413,272	3,985,721	56,023,332	94,897,559	7,363,759	23,062,587	0	1,606,647,052
4. CANADIAN MEDIA FUND CREDIT	0	0	3,170,000	76,000	466,814	7,200,869	0	0	0	0	0	0	0	0	0	10,913,683
Amounts included in Total Canadian Programs Telecast for:																
1.8a) Close captioning	2,906,970	264,882	132,660	435,327	1,449,069	102,241	228,637	168,791	10,618	9,392	17,797	72,914	665	42,528	0	5,842,491
1.8b) Described video	14,428	212,753	471,063	50,575	199,847	559,282	93,231	277,182	22,782	33,829	144,324	11,479	0	52,026	0	2,142,801
1.8c) Dubbing	26,977	0	26,480	0	13,489	55,737	175	89,283	6,635	54,460	0	0	0	364,402	0	637,638
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8e) Ownership transfer tangible benefits	0	0	1,918,049	0	0	0	0	0	25,800	0	19,318	0	0	47,273	0	2,010,440
1.8f) On-screen expenses:																
1.8f) i) Script and concept development (programs telecast)	0	12,843	88,110	0	0	799,531	0	0	511,373	556	8,058	4,467	0	3,496	0	1,428,434
1.8f) ii) Original, first-run programming	118,964,078	23,403,177	47,132,939	49,214,233	191,855,612	36,493,978	4,861,548	33,224,018	3,023,898	1,263,945	20,591,679	60,587,721	6,699,690	8,225,044	0	605,541,560
1.8f) iii) Non first-run programming	25,070	704,263	3,532,462	1,914,343	684,741	9,766,170	3,429,225	3,085,460	10,286	243,911	1,726,791	1,284,194	0	531,086	0	26,938,002
1.8g) Children's programming:																
1.8g) i) Preschool children (0-5 years)	0	0	0	363,487	0	130,901	0	4,923,173	146,504	0	0	0	0	362,714	0	5,926,779
1.8g) ii) Children (6-12 years)	0	0	7,800	164,646	1,883	2,654,059	131,694	26,358,637	0	298,165	96,513	0	0	561,883	0	30,275,280
1.8g) iii) Teenagers (13-17 years)	0	0	369,177	306,788	0	5,756,420	1,014	45,157	0	68,539	2,349,451	90,407	6,545,147	16,318	0	15,548,418
1.8g) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	376,977	834,921	1,883	8,541,380	132,708	31,326,967	146,504	366,704	2,445,964	90,407	6,545,147	940,915	0	51,750,477
Amounts included in Total Non-Canadian Programs Telecast for:																
2.1a) Ownership transfer tangible benefits	0	0	0	0	370,000	112,500	0	0	0	0	0	0	0	40,353	0	522,853
2.1b) Dubbing	120,505	0	0	0	60,252	0	0	0	0	241,008	0	0	0	180,756	0	602,521
5. PRODUCTION EXPENSES																
5.1 Sales/syndication Canadian																719,511
5.2 Sales/syndication non-Canadian																0
5.3 Production services sold																0
5.4 Infomercials																0
5.5 Other																36,236,987
5.6 TOTAL - PRODUCTION EXPENSES																36,956,498
GRAND TOTAL - PROGRAM & PRODUCTION																1,643,603,550

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - SPECIALTY SERVICES

2017 - French	Information				Sports	Music and Entertainment								Others		Total
(\$) Reporting units: 29	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN																
Canadian Programs Telecast:																
1.1 Station production (incl coop)	70,789,595	4,272,233	1,445,069	3,911,621	127,901,769	1,801,987	203,769	155,590	44,202	0	410,078	777,678	13,946	142,692	0	211,870,229
1.2 Produced by affiliate production	0	236	181,252	3,312,591	0	484,184	60,225	197,752	6,152	2,600	1,592,012	3,708,887	0	2,554	0	9,548,445
1.3 Acquired from other stations	6,796,227	12,000	25,000	4,125	101,793	36,850	0	0	0	0	0	0	0	140,000	0	7,115,995
1.4 Network origination	0	0	0	0	0	0	0	0	0	0	0	0	0	171,524	0	171,524
1.5 Acquired from independent producers	0	2,793,999	37,317,917	25,987,285	7,735,714	25,670,894	1,267,671	321,956	6,632,962	2,117,079	16,733,560	12,534,356	78,843	652,519	0	139,844,755
1.6 Special recognition programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.7 Other Canadian programs	0	14,420	827,117	322,085	66,042,837	6,614,639	429,919	171,089	67,862	99,788	305,035	315,667	1,000	14,528	0	75,225,986
1.8 Total - Canadian programs telecast	77,585,822	7,092,888	39,796,355	33,537,707	201,782,113	34,608,554	1,961,584	846,387	6,751,178	2,219,467	19,040,685	17,336,588	93,789	1,123,817	0	443,776,934
Other Canadian Programming Expenses:																
1.9 Inventory write-downs - Canadian programs	0	2,108	122,316	0	0	0	0	0	259,148	0	313,518	7,026	0	0	0	704,116
1.10 Script & concept - Canadian - not telecast	0	0	93,598	167,142	0	133,447	109	136	137	995	12,077	6,525	219	306	0	414,691
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.12 Other	0	1,163	127,062	2,738,009	9,695	683,506	119,009	55,766	833,459	0	-617,553	0	0	26,042	0	3,976,158
1.13 Total - Other Canadian Programming Expenses	0	3,271	342,976	2,905,151	9,695	816,953	119,118	55,902	1,092,744	995	-291,958	13,551	219	26,348	0	5,094,965
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	77,585,822	7,096,159	40,139,331	36,442,858	201,791,808	35,425,507	2,080,702	902,289	7,843,922	2,220,462	18,748,727	17,350,139	94,008	1,150,165	0	448,871,899
2. PROGRAMMING - NON-CANADIAN																
2.1 Non-Canadian Programs Telecast	0	20,440	6,540,328	944,031	11,778,703	23,420,973	3,214,570	2,029,178	443,319	41,046	464,772	5,193,266	0	305,950	0	54,396,576
2.2 Inventory write-downs - Non-Canadian programs	0	0	1,667	0	0	0	0	0	0	0	0	0	0	0	0	1,667
2.3 Other	0	0	32,589	431,595	22,310	-106,825	0	0	0	0	0	93,180	0	0	0	472,849
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	0	20,440	6,574,584	1,375,626	11,801,013	23,314,148	3,214,570	2,029,178	443,319	41,046	464,772	5,286,446	0	305,950	0	54,871,092
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	77,585,822	7,116,599	46,713,915	37,818,484	213,592,821	58,739,655	5,295,272	2,931,467	8,287,241	2,261,508	19,213,499	22,636,585	94,008	1,456,115	0	503,742,991
4. CANADIAN MEDIA FUND CREDIT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Canadian Programs Telecast for:																
1.8a) Close captioning	1,158,058	155,767	498,252	506,148	1,378,448	834,489	104,594	42,983	37,197	11,536	156,199	273,225	859	4,644	0	5,162,399
1.8b) Described video	0	2,693	153,888	41,101	0	825,659	105,157	39,294	9,103	3,441	35,574	50,009	519	1,047	0	1,267,485
1.8c) Dubbing	0	13,000	3,341,684	3,471,427	511,483	557,059	65,722	0	60,960	0	806,269	6,352,628	0	0	0	15,180,232
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8e) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8f) On-screen expenses:																
1.8f) i) Script and concept development (programs telecast)	0	5,000	113,640	164,331	0	58,512	0	0	0	0	30,880	0	0	0	0	372,363
1.8f) ii) Original, first-run programming	44,522,810	5,314,436	35,287,483	25,347,998	100,686,254	19,455,236	623,230	162,310	4,484,949	1,159,894	15,316,657	11,988,763	94,009	731,584	0	265,175,613
1.8f) iii) Non first-run programming	5,616,360	1,776,008	4,087,085	952,573	100,000	14,303,212	1,203,464	552,504	458,161	99,788	549,552	4,531,054	0	210,225	0	34,439,986
1.8g) Children's programming:																
1.8g) i) Preschool children (0-5 years)	0	0	0	373,072	0	199,426	50,715	557,223	0	0	6,258	0	0	98,188	0	1,284,882
1.8g) ii) Children (6-12 years)	0	0	52,430	1,242,937	0	4,022,941	18,045	225,539	17,116	259,758	2,488,289	69,695	35,275	6,969	0	8,438,994
1.8g) iii) Teenagers (13-17 years)	0	0	203,280	0	0	4,881,981	13,779	24,716	32,360	197,793	2,267,644	86,174	43,615	0	0	7,751,342
1.8g) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	255,710	1,616,009	0	9,104,348	82,539	807,478	49,476	457,551	4,762,191	155,869	78,890	105,157	0	17,475,218
Amounts included in Total Non-Canadian Programs Telecast for:																
2.1a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.1b) Dubbing	0	0	364,158	0	0	527,530	143,468	46,225	0	0	11,802	0	0	50,060	0	1,143,243
5. PRODUCTION EXPENSES																
5.1 Sales/syndication Canadian																51,675
5.2 Sales/syndication non-Canadian																0
5.3 Production services sold																0
5.4 Infomercials																0
5.5 Other																8,863,020
5.6 TOTAL - PRODUCTION EXPENSES																8,914,695
GRAND TOTAL - PROGRAM & PRODUCTION																512,657,686

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - SPECIALTY SERVICES

2017 - Ethnic	Information				Sports	Music and Entertainment								Others		Total
(\$) Reporting units: 109	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN																
Canadian Programs Telecast:																
1.1 Station production (incl coop)	3,021,414	1,623,218	1,387,247	208,534	582,885	2,905,931	17,055	33,503	4,492,792	162,962	3,929,190	18,218	284,436	2,569,890	1,500	21,238,775
1.2 Produced by affiliate production	88,626	0	0	0	20,005	3,000	0	0	0	80,011	0	0	0	60,006	0	251,648
1.3 Acquired from other stations	531,195	32,400	0	0	80,011	0	0	0	0	320,025	0	0	0	240,022	0	1,203,653
1.4 Network origination	60,006	0	4,000	98,096	30,000	0	0	0	0	120,012	0	0	0	90,011	0	402,125
1.5 Acquired from independent producers	776,620	19,376	284,839	264,059	24,001	581,000	0	0	0	96,009	35,226	0	0	102,796	0	2,183,926
1.6 Special recognition programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.7 Other Canadian programs	51,997	0	0	0	16,004	0	0	0	0	60,194	0	0	0	48,002	0	176,197
1.8 Total - Canadian programs telecast	4,529,858	1,674,994	1,676,086	570,689	752,906	3,489,931	17,055	33,503	4,492,792	839,213	3,964,416	18,218	284,436	3,110,727	1,500	25,456,324
Other Canadian Programming Expenses:																
1.9 Inventory write-downs - Canadian programs	400	0	0	0	0	0	0	0	0	0	0	0	0	4,800	0	5,200
1.10 Script & concept - Canadian - not telecast	1,000	1,841	1,841	10,000	0	920	0	3,884	0	5,525	920	0	0	1,000	0	26,931
1.11 Loss on equity - Canadian programs	0	9,564	0	0	0	0	0	0	0	0	0	0	0	0	0	9,564
1.12 Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.13 Total - Other Canadian Programming Expenses	1,400	11,405	1,841	10,000	0	920	0	3,884	0	5,525	920	0	0	5,800	0	41,695
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	4,531,258	1,686,399	1,677,927	580,689	752,906	3,490,851	17,055	37,387	4,492,792	844,738	3,965,336	18,218	284,436	3,116,527	1,500	25,498,019
2. PROGRAMMING - NON-CANADIAN																
2.1 Non-Canadian Programs Telecast	1,763,659	129,477	0	464,843	743,109	3,874,232	572,617	875	776,646	884,991	3,446,724	19,401	4,050	718,314	0	13,398,938
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.3 Other	102,400	0	0	0	13,429	1,281,437	11,890	0	10,577	23,719	83,332	0	0	789,741	0	2,316,525
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	1,866,059	129,477	0	464,843	756,538	5,155,669	584,507	875	787,223	908,710	3,530,056	19,401	4,050	1,508,055	0	15,715,463
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	6,397,317	1,815,876	1,677,927	1,045,532	1,509,444	8,646,520	601,562	38,262	5,280,015	1,753,448	7,495,392	37,619	288,486	4,624,582	1,500	41,213,482
4. CANADIAN MEDIA FUND CREDIT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Canadian Programs Telecast for:																
1.8a) Close captioning	13,001	0	0	0	6,002	0	0	0	800	23,226	0	0	200	18,423	0	61,652
1.8b) Described video	24,001	0	0	0	12,001	0	0	0	0	46,453	0	0	0	35,239	0	117,694
1.8c) Dubbing	84,005	0	0	0	42,007	0	0	0	0	162,594	0	0	0	121,946	0	410,552
1.8d) Short-form Documentary	0	9,862	0	0	0	0	0	0	0	0	0	0	0	0	0	9,862
1.8e) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8f) On-screen expenses:																
1.8f) i) Script and concept development (programs telecast)	5,629	4,645	253,457	0	0	0	0	0	0	0	0	0	0	0	0	263,731
1.8f) ii) Original, first-run programming	4,329	2,169	478,722	12,905	0	80,587	0	0	85,889	0	111,113	0	0	1,825,039	0	2,600,753
1.8f) iii) Non first-run programming	2,697	3,268	631,233	67,754	0	590,973	0	0	64,091	0	259,263	0	0	596,581	0	2,215,860
1.8g) Children's programming:																
1.8g) i) Preschool children (0-5 years)	0	0	0	0	0	0	0	5,934	0	0	0	0	0	33,456	0	39,390
1.8g) ii) Children (6-12 years)	0	0	0	0	0	0	0	4,774	0	0	0	0	0	4,364	0	9,138
1.8g) iii) Teenagers (13-17 years)	0	0	0	0	0	0	0	5,496	0	0	0	0	0	970	0	6,466
1.8g) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	0	0	0	0	0	16,204	0	0	0	0	0	38,790	0	54,994
Amounts included in Total Non-Canadian Programs Telecast for:																
2.1a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.1b) Dubbing	81,487	0	0	0	40,735	0	0	0	0	162,964	0	0	0	122,217	0	407,403
5. PRODUCTION EXPENSES																
5.1 Sales/syndication Canadian																161,033
5.2 Sales/syndication non-Canadian																256
5.3 Production services sold																0
5.4 Infomercials																18,334
5.5 Other																2,838,721
5.6 TOTAL - PRODUCTION EXPENSES																3,018,344
GRAND TOTAL - PROGRAM & PRODUCTION																44,231,826

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - SPECIALTY SERVICES

2017 - Category A	Information				Sports	Music and Entertainment								Others		Total
(\$) Reporting units: 62	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN																
Canadian Programs Telecast:																
1.1 Station production (incl coop)	64,302,947	9,646,827	1,589,122	12,062,618	17,169,744	3,842,005	53,476	0	3,930,843	0	12,144,981	551,186	281,488	4,963,875	0	130,539,112
1.2 Produced by affiliate production	0	13,498,572	5,781,214	3,910,561	0	248,206	15,865	4,037,185	2,143,228	30,697	3,803,732	228,750	6,545,147	3,881,041	0	44,124,198
1.3 Acquired from other stations	396,254	294,400	522,898	500,575	601,000	1,092,944	7,000	0	10,000	0	189,000	0	0	435,307	0	4,049,378
1.4 Network origination	0	0	0	85,302	0	0	0	0	0	0	77,472	0	0	0	0	162,774
1.5 Acquired from independent producers	597,120	2,704,855	70,830,421	64,099,684	696	67,608,830	7,936,896	26,754,963	10,053,039	2,956,792	25,706,497	65,036,883	233,386	1,554,821	0	346,074,883
1.6 Special recognition programs	0	0	55,711	297,666	0	1,061,587	18,365	0	0	0	1,986,828	0	0	0	0	3,420,157
1.7 Other Canadian programs	0	129,933	766,478	523,403	0	12,304,116	1,573,862	2,756,398	8,577	39,875	69,787	343,745	0	163,965	0	18,680,139
1.8 Total - Canadian programs telecast	65,296,321	26,274,587	79,545,844	81,479,809	17,771,440	86,157,688	9,605,464	33,548,546	16,145,687	3,027,364	41,991,469	68,147,392	7,060,021	10,999,009	0	547,050,641
Other Canadian Programming Expenses:																
1.9 Inventory write-downs - Canadian programs	0	0	95,321	0	0	0	0	0	259,148	0	313,518	0	0	0	0	667,987
1.10 Script & concept - Canadian - not telecast	0	0	547,216	187,142	0	968,820	27,008	209,670	530,734	995	23,827	29,025	219	306	0	2,524,962
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.12 Other	2,120,595	123,908	1,922,423	2,080,050	214,030	2,600,522	361,036	114,817	1,531,216	9,543	-360,552	30,870	0	1,102,295	0	11,850,753
1.13 Total - Other Canadian Programming Expenses	2,120,595	123,908	2,564,960	2,267,192	214,030	3,569,342	388,044	324,487	2,321,098	10,538	-23,207	59,895	219	1,102,601	0	15,043,702
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	67,416,916	26,398,495	82,110,804	83,747,001	17,985,470	89,727,030	9,993,508	33,873,033	18,466,785	3,037,902	41,968,262	68,207,287	7,060,240	12,101,610	0	562,094,343
2. PROGRAMMING - NON-CANADIAN																
2.1 Non-Canadian Programs Telecast	361,042	2,359,060	35,578,265	6,387,676	10,103,675	91,957,983	17,836,775	24,703,195	1,109,467	790,709	23,653,946	30,100,537	612,249	2,872,003	0	248,426,582
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.3 Other	0	0	3,514	52,261	35,739	1,164,244	0	0	10,577	23,719	0	0	0	0	0	1,290,054
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	361,042	2,359,060	35,581,779	6,439,937	10,139,414	93,122,227	17,836,775	24,703,195	1,120,044	814,428	23,653,946	30,100,537	612,249	2,872,003	0	249,716,636
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	67,777,958	28,757,555	117,692,583	90,186,938	28,124,884	182,849,257	27,830,283	58,576,228	19,586,829	3,852,330	65,622,208	98,307,824	7,672,489	14,973,613	0	811,810,979
4. CANADIAN MEDIA FUND CREDIT	0	0	3,170,000	0	0	7,200,869	0	0	0	0	0	0	0	0	0	10,370,869
Amounts included in Total Canadian Programs Telecast for:																
1.8a) Close captioning	1,583,933	203,606	454,165	591,472	396,243	575,612	57,806	162,923	43,408	11,270	99,528	180,875	1,329	14,200	0	4,376,370
1.8b) Described video	6,720	215,446	624,951	91,676	195,993	1,384,941	198,388	316,476	31,885	21,854	179,898	61,488	519	41,512	0	3,371,747
1.8c) Dubbing	0	0	2,493,421	1,838,534	0	599,602	65,897	89,283	67,595	505	181,468	2,460,999	0	323,935	0	8,121,239
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8e) Ownership transfer tangible benefits	0	0	1,582,167	0	0	0	0	0	0	0	0	0	0	0	0	1,582,167
1.8f) On-screen expenses:																
1.8f) i) Script and concept development (programs telecast)	0	17,843	414,250	164,331	0	826,441	0	0	511,373	556	37,864	3,139	0	0	0	1,975,797
1.8f) ii) Original, first-run programming	35,432,654	21,820,035	71,427,497	71,482,967	305,010	52,822,992	5,047,878	30,512,433	7,421,479	2,027,690	33,402,091	65,811,691	6,778,753	9,906,558	0	414,199,728
1.8f) iii) Non first-run programming	25,070	589,935	4,159,626	1,999,924	601,000	19,577,653	3,742,938	2,862,908	448,084	41,932	1,221,601	1,381,869	0	1,233,239	0	37,885,779
1.8g) Children's programming:																
1.8g) i) Preschool children (0-5 years)	0	0	0	353,979	0	174,901	25,600	4,367,951	146,504	0	0	0	0	357,615	0	5,426,550
1.8g) ii) Children (6-12 years)	0	0	52,430	973,311	0	4,241,779	96,127	24,101,903	17,116	199,363	2,576,216	69,695	35,275	546,427	0	32,909,642
1.8g) iii) Teenagers (13-17 years)	0	0	572,457	305,009	0	10,622,810	13,779	55,886	32,360	197,793	4,508,912	86,174	6,588,762	0	0	22,983,942
1.8g) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	624,887	1,632,299	0	15,039,490	135,506	28,525,740	195,980	397,156	7,085,128	155,869	6,624,037	904,042	0	61,320,134
Amounts included in Total Non-Canadian Programs Telecast for:																
2.1a) Ownership transfer tangible benefits	0	0	0	0	0	112,500	0	0	0	0	0	0	0	0	0	112,500
2.1b) Dubbing	0	0	364,158	0	0	527,530	143,468	46,225	0	0	11,802	0	0	50,060	0	1,143,243
5. PRODUCTION EXPENSES																
5.1 Sales/syndication Canadian																788,252
5.2 Sales/syndication non-Canadian																0
5.3 Production services sold																0
5.4 Infomercials																13,334
5.5 Other																29,346,124
5.6 TOTAL - PRODUCTION EXPENSES																30,147,710
GRAND TOTAL - PROGRAM & PRODUCTION																841,958,689

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - SPECIALTY SERVICES

2017 - Category B	Information				Sports	Music and Entertainment								Others		Total
(\$) Reporting units: 193	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN																
Canadian Programs Telecast:																
1.1 Station production (incl coop)	6,253,494	285,225	83,563	1,421,472	1,960,849	1,031,231	435,391	189,093	903,371	201,502	1,215,039	772,756	2,948	448,479	1,500	15,205,913
1.2 Produced by affiliate production	101,473	32,498	3,261,294	1,387,046	26,428	398,349	58,617	746,177	6,152	122,241	1,720,964	3,691,681	0	1,683,717	0	13,236,637
1.3 Acquired from other stations	211,397	0	0	0	105,704	950,482	0	0	0	422,797	0	0	0	317,101	0	2,007,481
1.4 Network origination	79,276	0	4,000	79,557	4,906,979	0	0	0	0	168,552	0	0	0	466,234	0	5,704,598
1.5 Acquired from independent producers	194,916	923,743	7,593,086	3,082,555	963,779	5,592,441	1,690,102	3,035,904	92,433	757,803	1,057,704	5,874,240	0	240,427	0	31,099,133
1.6 Special recognition programs	0	0	0	0	0	0	3,616	0	0	0	0	760,450	0	0	0	764,066
1.7 Other Canadian programs	62,274	0	234,980	320,156	21,142	1,885,997	317,985	305,589	61,408	180,537	311,933	117,805	0	86,889	0	3,906,695
1.8 Total - Canadian programs telecast	6,902,830	1,241,466	11,176,923	6,290,786	7,984,881	9,858,500	2,505,711	4,276,763	1,063,364	1,853,432	4,305,640	11,216,932	2,948	3,242,847	1,500	71,924,523
Other Canadian Programming Expenses:																
1.9 Inventory write-downs - Canadian programs	400	0	26,692	0	0	0	0	0	0	0	0	0	0	1,470,085	0	1,497,177
1.10 Script & concept - Canadian - not telecast	1,000	1,841	1,841	10,000	0	920	0	3,884	0	5,525	920	0	0	1,000	0	26,931
1.11 Loss on equity - Canadian programs	0	9,564	0	0	0	0	0	0	0	0	0	0	0	0	0	9,564
1.12 Other	0	0	0	1,468,414	370,000	0	0	0	0	0	0	0	0	104,264	0	1,942,678
1.13 Total - Other Canadian Programming Expenses	1,400	11,405	28,533	1,478,414	370,000	920	0	3,884	0	5,525	920	0	0	1,575,349	0	3,476,350
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	6,904,230	1,252,871	11,205,456	7,769,200	8,354,881	9,859,420	2,505,711	4,280,647	1,063,364	1,858,957	4,306,560	11,216,932	2,948	4,818,196	1,500	75,400,873
2. PROGRAMMING - NON-CANADIAN																
2.1 Non-Canadian Programs Telecast	4,040,853	641,537	16,159,168	2,119,498	11,047,777	41,896,959	14,292,895	14,915,343	330,335	2,289,390	11,963,227	7,946,801	55,870	8,290,479	0	135,990,132
2.2 Inventory write-downs - Non-Canadian programs	0	0	1,667	0	0	0	-2,825,216	0	0	0	7,750	0	0	253,800	0	-2,561,999
2.3 Other	102,400	0	29,075	379,334	1,830,494	10,368	11,890	0	0	0	83,332	93,180	0	807,196	0	3,347,269
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	4,143,253	641,537	16,189,910	2,498,832	12,878,271	41,907,327	11,479,569	14,915,343	330,335	2,289,390	12,054,309	8,039,981	55,870	9,351,475	0	136,775,402
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	11,047,483	1,894,408	27,395,366	10,268,032	21,233,152	51,766,747	13,985,280	19,195,990	1,393,699	4,148,347	16,360,869	19,256,913	58,818	14,169,671	1,500	212,176,275
4. CANADIAN MEDIA FUND CREDIT	0	0	0	76,000	466,814	0	0	0	0	0	0	0	0	0	0	542,814
Amounts included in Total Canadian Programs Telecast for:																
1.8a) Close captioning	51,203	47,224	120,891	270,372	171,115	361,118	275,041	48,851	5,207	32,884	74,386	165,264	200	50,970	0	1,674,726
1.8b) Described video	31,709	0	0	0	15,855	0	0	0	0	61,869	0	0	0	46,800	0	156,233
1.8c) Dubbing	110,982	13,000	874,743	1,632,893	55,496	13,194	0	0	0	216,549	624,801	3,891,629	0	162,413	0	7,595,700
1.8d) Short-form Documentary	0	9,862	0	0	0	0	0	0	0	0	0	0	0	0	0	9,862
1.8e) Ownership transfer tangible benefits	0	0	335,882	0	0	0	0	0	25,800	0	19,318	0	0	47,273	0	428,273
1.8f) On-screen expenses:																
1.8f) i) Script and concept development (programs telecast)	5,629	4,645	40,957	0	0	31,602	0	0	0	0	1,074	1,328	0	3,496	0	88,731
1.8f) ii) Original, first-run programming	4,329	859,584	9,744,093	2,258,047	0	3,206,809	436,900	2,873,895	173,257	396,149	1,868,213	6,764,793	0	875,109	0	29,461,178
1.8f) iii) Non first-run programming	2,697	238,430	896,923	927,720	183,741	5,082,702	889,751	775,056	84,454	301,767	1,314,005	4,426,353	0	104,653	0	15,228,252
1.8g) Children's programming:																
1.8g) i) Preschool children (0-5 years)	0	0	0	382,580	0	155,426	25,115	1,118,379	0	0	6,258	0	0	136,743	0	1,824,501
1.8g) ii) Children (6-12 years)	0	0	7,800	434,272	1,883	2,435,221	53,612	2,487,047	0	358,560	8,586	0	0	26,789	0	5,813,770
1.8g) iii) Teenagers (13-17 years)	0	0	0	1,779	0	15,591	1,014	19,483	0	68,539	108,183	90,407	0	17,288	0	322,284
1.8g) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	7,800	818,631	1,883	2,606,238	79,741	3,624,909	0	427,099	123,027	90,407	0	180,820	0	7,960,555
Amounts included in Total Non-Canadian Programs Telecast for:																
2.1a) Ownership transfer tangible benefits	0	0	0	0	370,000	0	0	0	0	0	0	0	0	40,353	0	410,353
2.1b) Dubbing	201,992	0	0	0	100,987	0	0	0	0	403,972	0	0	0	302,973	0	1,009,924
5. PRODUCTION EXPENSES																
5.1 Sales/syndication Canadian																143,967
5.2 Sales/syndication non-Canadian																256
5.3 Production services sold																0
5.4 Infomercials																5,000
5.5 Other																8,763,315
5.6 TOTAL - PRODUCTION EXPENSES																8,912,538
GRAND TOTAL - PROGRAM & PRODUCTION																221,088,813

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - SPECIALTY SERVICES

2017 - Category B - Exempt	Information				Sports	Music and Entertainment								Others		Total	
	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials		
	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15	
(\$) Reporting units: 102																	
1. PROGRAMMING - CANADIAN																	
Canadian Programs Telecast:																	
1.1 Station production (incl coop)	683,495	127,616	29,809	109,550	47,546	106,297	17,055	32,003	773,480	151,085	629,842	18,218	1,948	92,817	1,500	2,822,261	
1.2 Produced by affiliate production	36,043	0	0	0	18,025	101,700	0	379,812	0	72,093	0	0	0	54,069	0	661,742	
1.3 Acquired from other stations	144,176	0	0	0	72,093	0	0	0	0	288,355	0	0	0	216,268	0	720,892	
1.4 Network origination	54,069	0	0	53,944	27,030	0	0	0	0	108,135	0	0	0	81,104	0	324,282	
1.5 Acquired from independent producers	85,633	19,376	0	7,081	21,625	1,031,205	0	563,004	0	399,882	35,226	350,130	0	64,879	0	2,578,041	
1.6 Special recognition programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.7 Other Canadian programs	28,830	0	0	0	14,420	89,409	3,792	121,516	0	57,675	0	0	0	66,480	0	382,122	
1.8 Total - Canadian programs telecast	1,032,246	146,992	29,809	170,575	200,739	1,328,611	20,847	1,096,335	773,480	1,077,225	665,068	368,348	1,948	575,617	1,500	7,489,340	
Other Canadian Programming Expenses:																	
1.9 Inventory write-downs - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.10 Script & concept - Canadian - not telecast	0	1,841	1,841	10,000	0	920	0	3,884	0	5,525	920	0	0	0	0	24,931	
1.11 Loss on equity - Canadian programs	0	9,564	0	0	0	0	0	0	0	0	0	0	0	0	0	9,564	
1.12 Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.13 Total - Other Canadian Programming Expenses	0	11,405	1,841	10,000	0	920	0	3,884	0	5,525	920	0	0	0	0	34,495	
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	1,032,246	158,397	31,650	180,575	200,739	1,329,531	20,847	1,100,219	773,480	1,082,750	665,988	368,348	1,948	575,617	1,500	7,523,835	
2. PROGRAMMING - NON-CANADIAN																	
2.1 Non-Canadian Programs Telecast	1,065,085	24,300	0	135,000	474,173	11,379,085	1,306,837	3,918,964	16,200	1,524,041	654,379	14,425	4,050	6,361,606	0	26,878,145	
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
2.3 Other	0	0	0	0	0	10,368	11,890	0	0	0	83,332	0	0	6,476	0	112,066	
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	1,065,085	24,300	0	135,000	474,173	11,389,453	1,318,727	3,918,964	16,200	1,524,041	737,711	14,425	4,050	6,368,082	0	26,990,211	
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	2,097,331	182,697	31,650	315,575	674,912	12,718,984	1,339,574	5,019,183	789,680	2,606,791	1,403,699	382,773	5,998	6,943,699	1,500	34,514,046	
4. CANADIAN MEDIA FUND CREDIT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Amounts included in Total Canadian Programs Telecast for:																	
1.8a) Close captioning	10,813	0	0	0	5,408	1,828	522	531	0	21,179	0	600	0	15,643	0	56,524	
1.8b) Described video	21,625	0	0	0	10,813	0	0	0	0	41,703	0	0	0	31,275	0	105,416	
1.8c) Dubbing	75,691	0	0	0	37,850	0	0	0	0	145,967	0	0	0	109,476	0	368,984	
1.8d) Short-form Documentary	0	9,862	0	0	0	0	0	0	0	0	0	0	0	0	0	9,862	
1.8e) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1.8f) On-screen expenses:																	
1.8f) i) Script and concept development (programs telecast)	5,629	4,645	3,457	0	0	0	0	0	0	0	0	0	0	0	0	13,731	
1.8f) ii) Original, first-run programming	4,329	2,169	2,369	0	0	1,182,590	0	748,253	0	313,374	0	350,130	0	0	0	2,603,214	
1.8f) iii) Non first-run programming	2,697	3,268	1,648	0	0	36,552	0	316,078	0	0	0	0	0	0	0	360,243	
1.8g) Children's programming:																	
1.8g) i) Preschool children (0-5 years)	0	0	0	0	0	0	0	528,944	0	0	0	0	0	0	0	528,944	
1.8g) ii) Children (6-12 years)	0	0	0	0	0	1,182,590	0	546,095	0	258,772	0	0	0	0	0	1,987,457	
1.8g) iii) Teenagers (13-17 years)	0	0	0	0	0	0	0	5,496	0	54,602	0	63,954	0	0	0	124,052	
1.8g) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	0	0	0	1,182,590	0	1,080,535	0	313,374	0	63,954	0	0	0	2,640,453	
Amounts included in Total Non-Canadian Programs Telecast for:																	
2.1a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
2.1b) Dubbing	152,410	0	0	0	76,197	0	0	0	0	304,812	0	0	0	228,602	0	762,021	
5. PRODUCTION EXPENSES																	
5.1 Sales/syndication Canadian																0	
5.2 Sales/syndication non-Canadian																256	
5.3 Production services sold																0	
5.4 Infomercials																5,000	
5.5 Other																873,975	
5.6 TOTAL - PRODUCTION EXPENSES																879,231	
GRAND TOTAL - PROGRAM & PRODUCTION																35,393,277	

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - SPECIALTY SERVICES

2017 - Category B - Licensed	Information				Sports	Music and Entertainment								Others		Total
(\$) Reporting units: 91	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN																
Canadian Programs Telecast:																
1.1 Station production (incl coop)	5,569,999	157,609	53,754	1,311,922	1,913,303	924,934	418,336	157,090	129,891	50,417	585,197	754,538	1,000	355,662	0	12,383,652
1.2 Produced by affiliate production	65,430	32,498	3,261,294	1,387,046	8,403	296,649	58,617	366,365	6,152	50,148	1,720,964	3,691,681	0	1,629,648	0	12,574,895
1.3 Acquired from other stations	67,221	0	0	0	33,611	950,482	0	0	0	134,442	0	0	0	100,833	0	1,286,589
1.4 Network origination	25,207	0	4,000	25,613	4,879,949	0	0	0	0	60,417	0	0	0	385,130	0	5,380,316
1.5 Acquired from independent producers	109,283	904,367	7,593,086	3,075,474	942,154	4,561,236	1,690,102	2,472,900	92,433	357,921	1,022,478	5,524,110	0	175,548	0	28,521,092
1.6 Special recognition programs	0	0	0	0	0	0	3,616	0	0	0	0	760,450	0	0	0	764,066
1.7 Other Canadian programs	33,444	0	234,980	320,156	6,722	1,796,588	314,193	184,073	61,408	122,862	311,933	117,805	0	20,409	0	3,524,573
1.8 Total - Canadian programs telecast	5,870,584	1,094,474	11,147,114	6,120,211	7,784,142	8,529,889	2,484,864	3,180,428	289,884	776,207	3,640,572	10,848,584	1,000	2,667,230	0	64,435,183
Other Canadian Programming Expenses:																
1.9 Inventory write-downs - Canadian programs	400	0	26,692	0	0	0	0	0	0	0	0	0	0	1,470,085	0	1,497,177
1.10 Script & concept - Canadian - not telecast	1,000	0	0	0	0	0	0	0	0	0	0	0	0	1,000	0	2,000
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.12 Other	0	0	0	1,468,414	370,000	0	0	0	0	0	0	0	0	104,264	0	1,942,678
1.13 Total - Other Canadian Programming Expenses	1,400	0	26,692	1,468,414	370,000	0	0	0	0	0	0	0	0	1,575,349	0	3,441,855
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	5,871,984	1,094,474	11,173,806	7,588,625	8,154,142	8,529,889	2,484,864	3,180,428	289,884	776,207	3,640,572	10,848,584	1,000	4,242,579	0	67,877,038
2. PROGRAMMING - NON-CANADIAN																
2.1 Non-Canadian Programs Telecast	2,975,768	617,237	16,159,168	1,984,498	10,573,604	30,517,874	12,986,058	10,996,379	314,135	765,349	11,308,848	7,932,376	51,820	1,928,873	0	109,111,987
2.2 Inventory write-downs - Non-Canadian programs	0	0	1,667	0	0	0	-2,825,216	0	0	0	7,750	0	0	253,800	0	-2,561,999
2.3 Other	102,400	0	29,075	379,334	1,830,494	0	0	0	0	0	0	93,180	0	800,720	0	3,235,203
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	3,078,168	617,237	16,189,910	2,363,832	12,404,098	30,517,874	10,160,842	10,996,379	314,135	765,349	11,316,598	8,025,556	51,820	2,983,393	0	109,785,191
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	8,950,152	1,711,711	27,363,716	9,952,457	20,558,240	39,047,763	12,645,706	14,176,807	604,019	1,541,556	14,957,170	18,874,140	52,820	7,225,972	0	177,662,229
4. CANADIAN MEDIA FUND CREDIT	0	0	0	76,000	466,814	0	0	0	0	0	0	0	0	0	0	542,814
Amounts included in Total Canadian Programs Telecast for:																
1.8a) Close captioning	40,390	47,224	120,891	270,372	165,707	359,290	274,519	48,320	5,207	11,705	74,386	164,664	200	35,327	0	1,618,202
1.8b) Described video	10,084	0	0	0	5,042	0	0	0	0	20,166	0	0	0	15,525	0	50,817
1.8c) Dubbing	35,291	13,000	874,743	1,632,893	17,646	13,194	0	0	0	70,582	624,801	3,891,629	0	52,937	0	7,226,716
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8e) Ownership transfer tangible benefits	0	0	335,882	0	0	0	0	0	25,800	0	19,318	0	0	47,273	0	428,273
1.8f) On-screen expenses:																
1.8f) i) Script and concept development (programs telecast)	0	0	37,500	0	0	31,602	0	0	0	0	1,074	1,328	0	3,496	0	75,000
1.8f) ii) Original, first-run programming	0	857,415	9,741,724	2,258,047	0	2,024,219	436,900	2,125,642	173,257	82,775	1,868,213	6,414,663	0	875,109	0	26,857,964
1.8f) iii) Non first-run programming	0	235,162	895,275	927,720	183,741	5,046,150	889,751	458,978	84,454	301,767	1,314,005	4,426,353	0	104,653	0	14,868,009
1.8g) Children's programming:																
1.8g) i) Preschool children (0-5 years)	0	0	0	382,580	0	155,426	25,115	589,435	0	0	6,258	0	0	136,743	0	1,295,557
1.8g) ii) Children (6-12 years)	0	0	7,800	434,272	1,883	1,252,631	53,612	1,940,952	0	99,788	8,586	0	0	26,789	0	3,826,313
1.8g) iii) Teenagers (13-17 years)	0	0	0	1,779	0	15,591	1,014	13,987	0	13,937	108,183	26,453	0	17,288	0	198,232
1.8g) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	7,800	818,631	1,883	1,423,648	79,741	2,544,374	0	113,725	123,027	26,453	0	180,820	0	5,320,102
Amounts included in Total Non-Canadian Programs Telecast for:																
2.1a) Ownership transfer tangible benefits	0	0	0	0	370,000	0	0	0	0	0	0	0	0	40,353	0	410,353
2.1b) Dubbing	49,582	0	0	0	24,790	0	0	0	0	99,160	0	0	0	74,371	0	247,903
5. PRODUCTION EXPENSES																
5.1 Sales/syndication Canadian																143,967
5.2 Sales/syndication non-Canadian																0
5.3 Production services sold																0
5.4 Infomercials																0
5.5 Other																7,889,340
5.6 TOTAL - PRODUCTION EXPENSES																8,033,307
GRAND TOTAL - PROGRAM & PRODUCTION																185,695,536

CRTC - PROGRAMMING AND PRODUCTION EXPENSES - SPECIALTY SERVICES

2017 - Category C	Information				Sports	Music and Entertainment								Others		Total
(\$) Reporting units: 10	News	Analysis / Interpretation	Long Form Documentary	Other		Drama	Films	Animation	Music / Variety	Game Shows	Human Interest	Reality Television	Award Shows	(excl. Infomercials)	Infomercials	
	Cat 1	Cat 2a	Cat 2b	Cat 3 to 5	Cat 6	Cat 7	Cat 7c & 7d	Cat 7e	Cat 8 & 9	Cat 10	Cat 11a	Cat 11b	not in 11a	Cat 12, 13&15	Cat 14	Cat 1 to 15
1. PROGRAMMING - CANADIAN																
Canadian Programs Telecast:																
1.1 Station production (incl coop)	154,321,019	7,487,182	1,684,118	2,364,267	623,492,810	0	0	0	0	0	742,119	0	13,946	0	0	790,105,461
1.2 Produced by affiliate production	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.3 Acquired from other stations	6,796,227	0	0	0	1,793	0	0	0	0	0	0	0	0	0	0	6,798,020
1.4 Network origination	0	130,047	265,218	0	0	0	0	0	0	0	0	0	0	0	0	395,265
1.5 Acquired from independent producers	0	63,449	2,472,228	466,088	8,557,604	0	0	0	0	0	7,027	0	0	0	0	11,566,396
1.6 Special recognition programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.7 Other Canadian programs	0	12,552	486,168	0	194,451,173	0	0	0	0	0	0	0	1,000	0	0	194,950,893
1.8 Total - Canadian programs telecast	161,117,246	7,693,230	4,907,732	2,830,355	826,503,380	0	0	0	0	0	749,146	0	14,946	0	0	1,003,816,035
Other Canadian Programming Expenses:																
1.9 Inventory write-downs - Canadian programs	0	2,108	14,053	0	0	0	0	0	0	0	0	7,026	0	0	0	23,187
1.10 Script & concept - Canadian - not telecast	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.11 Loss on equity - Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.12 Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.13 Total - Other Canadian Programming Expenses	0	2,108	14,053	0	0	0	0	0	0	0	0	7,026	0	0	0	23,187
1.14 TOTAL CANADIAN PROGRAMMING EXPENSES	161,117,246	7,695,338	4,921,785	2,830,355	826,503,380	0	0	0	0	0	749,146	7,026	14,946	0	0	1,003,839,222
2. PROGRAMMING - NON-CANADIAN																
2.1 Non-Canadian Programs Telecast	0	0	1,260,075	0	122,501,197	0	15,777	0	0	0	0	0	0	0	0	123,777,049
2.2 Inventory write-downs - Non-Canadian programs	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.3 Other	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.4 TOTAL NON-CANADIAN PROGRAMMING EXPENSES	0	0	1,260,075	0	122,501,197	0	15,777	0	0	0	0	0	0	0	0	123,777,049
3. TOTAL - PROGRAMMING - CANADIAN & NON-CANADIAN	161,117,246	7,695,338	6,181,860	2,830,355	949,004,577	0	15,777	0	0	0	749,146	7,026	14,946	0	0	1,127,616,271
4. CANADIAN MEDIA FUND CREDIT	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Canadian Programs Telecast for:																
1.8a) Close captioning	2,442,893	169,819	55,856	79,631	2,266,161	0	384	0	0	0	82	0	195	425	0	5,015,446
1.8b) Described video	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8c) Dubbing	0	0	0	0	511,483	0	0	0	0	0	0	0	0	0	0	511,483
1.8d) Short-form Documentary	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8e) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8f) On-screen expenses:																
1.8f) i) Script and concept development (programs telecast)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8f) ii) Original, first-run programming	128,054,234	6,040,163	1,727,554	834,122	292,236,856	0	0	0	0	0	749,145	0	14,946	0	0	429,657,020
1.8f) iii) Non first-run programming	5,616,360	1,655,174	3,194,231	7,026	0	0	0	0	0	0	0	7,026	0	0	0	10,479,817
1.8g) Children's programming:																
1.8g) i) Preschool children (0-5 years)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8g) ii) Children (6-12 years)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8g) iii) Teenagers (13-17 years)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
1.8g) iv) TOTAL - CHILDREN'S PROGRAMMING	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Amounts included in Total Non-Canadian Programs Telecast for:																
2.1a) Ownership transfer tangible benefits	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2.1b) Dubbing	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
5. PRODUCTION EXPENSES																
5.1 Sales/syndication Canadian																0
5.2 Sales/syndication non-Canadian																0
5.3 Production services sold																0
5.4 Infomercials																0
5.5 Other																9,829,289
5.6 TOTAL - PRODUCTION EXPENSES																9,829,289
GRAND TOTAL - PROGRAM & PRODUCTION																1,137,445,560