



Canadian Radio-television and  
Telecommunications Commission

Conseil de la radiodiffusion et des  
télécommunications canadiennes



## **BROADCASTING DISTRIBUTION**

**Cable, Internet Protocol Television (IPTV) and Direct-to-Home (DTH)**

## **STATISTICAL AND FINANCIAL SUMMARIES**

**2013 - 2017**

CONSUMER AFFAIRS AND STRATEGIC POLICY

**Canada**

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## FOREWORD

### INTRODUCTION

This report presents statistical and financial data compiled from the annual returns of BDUs for the broadcast year ended 31 August 2017. Section I presents statistical and financial data for basic and non basic services by type (cable, IPTV and Direct-to-Home (DTH)) and combined on a national level. Section II presents combined statistical and financial data for cable and IPTV service providers on a regional or provincial level. Section III provides financial data of the contributions made by BDUs for the creation and production of Canadian programming.

"Set-top Box - Rental" and "Set-top Box - Net Sales" are reported separately starting with the 2013-2014 Broadcast Year.

#### **Local Programming Improvement Fund**

BDUs were required to contribute a percentage of gross revenue from broadcasting activities to this fund. The fund has been discontinued as of 1 September 2014.

**\*NEW\*** The total number of subscribers from 2015 to 2017 for undertakings operating only exempt systems with fewer than 2,000 subscribers has been added to this year's publication.

#### **Limitation on data collected**

Annual returns for the broadcast year ended 31 August 2017 were required to be filed with the Commission by 30 November 2017. Data received subsequent to the compilation date is not reflected in this publication. There are 3 entities (DERYtelecom Inc., Novus Entertainment Inc. and Câble-Axion Digitel inc.) that failed to provide their annual return and are therefore not included in this publication. The data reported for previous years has been updated to reflect any additional or adjusted information received by the Commission subsequent to the date of prior years' publications.

#### **Definitions**

##### **Basic services**

Basic service is the service distributed by a broadcasting distribution undertaking as a package consisting of programming services whose distribution is required by the Commission.

##### **Non basic services**

Non basic service is the service distributed by a broadcasting distribution undertaking consisting of programming services whose distribution is not required by the Commission.

##### **Exempt programming services**

Revenues derived from classified advertising, teleshopping/general services and infomercials.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE, IPTV AND DTH**

**Canada**

	(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		8,288,838	8,034,566	-3.07	8,014,888	-0.24	7,797,730	-2.71	7,529,935	-3.43	-2.4
Connection		22,467	41,130	83.07	46,646	13.41	55,901	19.84	53,546	-4.21	24.3
Community Channel Sponsorship & Facilities Rental		4,321	3,780	-12.52	3,619	-4.26	2,591	-28.41	1,596	-38.42	-22.1
Set-top Box - Rental			728,892	n/a	764,940	4.95	794,978	3.93	874,553	10.01	
Set-top Box - Net Sales			55,893	n/a	39,303	-29.68	39,004	-0.76	27,219	-30.21	
Other Revenue		478,289	65,730	n/a	49,347	-24.93	49,582	0.48	50,736	2.33	
<b>Total Revenue</b>		<b>8,793,915</b>	<b>8,929,991</b>	<b>1.55</b>	<b>8,918,743</b>	<b>-0.13</b>	<b>8,739,786</b>	<b>-2.01</b>	<b>8,537,586</b>	<b>-2.31</b>	<b>-0.7</b>
<b>Expenses</b>											
Community Programming		140,785	151,703	7.75	152,620	0.60	150,923	-1.11	149,144	-1.18	1.5
Affiliation Payments		3,103,720	3,304,773	6.48	3,424,532	3.62	3,479,728	1.61	3,503,611	0.69	3.1
Technical		1,560,914	1,608,594	3.05	1,643,603	2.18	1,522,687	-7.36	1,310,200	-13.95	-4.3
Sales and Promotion		583,498	637,955	9.33	606,045	-5.00	615,116	1.50	527,800	-14.20	-2.5
Administration and General		1,323,614	1,423,067	7.51	1,511,629	6.22	1,570,441	3.89	1,488,551	-5.21	3.0
<b>Total Expenses</b>		<b>6,712,531</b>	<b>7,126,091</b>	<b>6.16</b>	<b>7,338,428</b>	<b>2.98</b>	<b>7,338,895</b>	<b>0.01</b>	<b>6,979,306</b>	<b>-4.90</b>	<b>1.0</b>
<b>Operating Income</b>		<b>2,081,384</b>	<b>1,803,900</b>		<b>1,580,314</b>		<b>1,400,891</b>		<b>1,558,279</b>		
Local Programming Improvement Fund		75,157	39,928								
<b>Staff</b>											
Total Remuneration		2,404,717	2,503,466	4.11	2,309,861	-7.73	2,403,607	4.06	2,248,873	-6.44	-1.7
Total Staff Count		28,894.2	29,085.6	0.66	27,243.7	-6.33	26,481.0	-2.80	26,575.4	0.36	
Avg Remuneration (\$)		83,225	86,072	3.42	84,785	-1.50	90,767	7.06	84,622	-6.77	0.4
Avg Remuneration excl. Fringe Benefits (\$)		71,646	73,592	2.72	72,312	-1.74	76,943	6.40	72,429	-5.87	0.3
<b>Subscribers</b>											
Direct Subscribers		10,951,637	10,805,670	-1.33	10,652,889	-1.41	10,427,417	-2.12	10,237,727	-1.82	-1.67
Indirect Subscribers		488,764	490,242	0.30	493,624	0.69	479,945	-2.77	464,823	-3.15	-1.25
<b>Total Subscribers</b>		<b>11,440,401</b>	<b>11,295,912</b>	<b>-1.26</b>	<b>11,146,513</b>	<b>-1.32</b>	<b>10,907,362</b>	<b>-2.15</b>	<b>10,702,550</b>	<b>-1.88</b>	<b>-1.7</b>
<b>Profitability (%)</b>											
Operating Margin		23.7	20.2		17.7		16.0		18.3		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE**

**Cable - Canada**

	(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		4,902,996	4,779,658	-2.52	4,642,173	-2.88	4,360,668	-6.06	4,138,938	-5.08	-4.2
Connection		21,662	18,901	-12.75	20,472	8.31	20,352	-0.58	17,154	-15.72	-5.7
Community Channel Sponsorship & Facilities Rental		4,321	3,780	-12.52	3,619	-4.26	2,591	-28.41	1,596	-38.42	-22.1
Other Revenue		461,332	428,492	-7.12	400,869	-6.45	406,589	1.43	435,772	7.18	-1.4
<b>Total Revenue</b>		<b>5,390,313</b>	<b>5,230,830</b>	<b>-2.96</b>	<b>5,067,133</b>	<b>-3.13</b>	<b>4,790,200</b>	<b>-5.47</b>	<b>4,593,459</b>	<b>-4.11</b>	<b>-3.9</b>
<b>Expenses</b>											
Community Programming		128,746	131,974	2.51	127,084	-3.71	121,353	-4.51	115,054	-5.19	-2.8
Affiliation Payments		1,901,770	1,945,340	2.29	1,960,064	0.76	1,934,250	-1.32	1,869,015	-3.37	-0.4
Technical		812,930	791,793	-2.60	729,159	-7.91	755,167	3.57	784,042	3.82	-0.9
Sales and Promotion		291,155	321,830	10.54	320,621	-0.38	301,541	-5.95	288,010	-4.49	-0.3
Administration and General		727,246	754,109	3.69	678,593	-10.01	630,211	-7.13	681,057	8.07	-1.6
<b>Total Expenses</b>		<b>3,861,848</b>	<b>3,945,046</b>	<b>2.15</b>	<b>3,815,522</b>	<b>-3.28</b>	<b>3,742,522</b>	<b>-1.91</b>	<b>3,737,178</b>	<b>-0.14</b>	<b>-0.8</b>
<b>Operating Income</b>		<b>1,528,465</b>	<b>1,285,785</b>		<b>1,251,612</b>		<b>1,047,678</b>		<b>856,281</b>		
Local Programming Improvement Fund		44,697	22,891								
<b>Staff</b>											
Total Remuneration		1,877,051	1,938,143	3.25	1,882,927	-2.85	1,967,569	4.50	2,016,495	2.49	1.8
Total Staff Count		23,743.8	23,856.9	0.48	22,736.1	-4.70	22,098.1	-2.81	22,749.0	2.95	
Avg Remuneration (\$)		79,055	81,240	2.77	82,817	1.94	89,038	7.51	88,641	-0.45	2.9
Avg Remuneration excl. Fringe Benefits (\$)		66,281	67,561	1.93	68,958	2.07	73,376	6.41	75,345	2.68	3.3
<b>Subscribers</b>											
Direct Subscribers		6,899,118	6,494,095	-5.87	6,142,045	-5.42	5,786,202	-5.79	5,618,041	-2.91	-5.0
Indirect Subscribers		453,386	454,886	0.33	460,586	1.25	447,173	-2.91	433,228	-3.12	-1.1
<b>Total Subscribers</b>		<b>7,352,504</b>	<b>6,948,981</b>	<b>-5.49</b>	<b>6,602,631</b>	<b>-4.98</b>	<b>6,233,375</b>	<b>-5.59</b>	<b>6,051,269</b>	<b>-2.92</b>	<b>-4.8</b>
<b>Profitability (%)</b>											
Operating Margin		28.4	24.6		24.7		21.9		18.6		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - IPTV**

**IPTV - Canada**

	(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		913,652	1,061,648	16.20	1,278,929	20.47	1,447,951	13.22	1,584,125	9.40	14.8
Connection		804	5,970	642.17	8,885	48.84	20,176	127.07	22,301	10.53	129.5
Community Channel Sponsorship & Facilities Rental		0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Other Revenue		16,950	217,717	n/a	275,261	26.43	331,831	20.55	378,947	14.20	117.5
<b>Total Revenue</b>		<b>931,407</b>	<b>1,285,335</b>	<b>38.00</b>	<b>1,563,075</b>	<b>21.61</b>	<b>1,799,958</b>	<b>15.15</b>	<b>1,985,374</b>	<b>10.30</b>	<b>20.8</b>
<b>Expenses</b>											
Community Programming		12,019	19,729	64.14	25,536	29.43	29,570	15.80	34,090	15.28	29.8
Affiliation Payments		407,920	550,021	34.84	678,282	23.32	778,083	14.71	904,969	16.31	22.0
Technical		364,438	437,198	19.97	589,590	34.86	544,313	-7.68	254,984	-53.15	-8.5
Sales and Promotion		148,390	176,629	19.03	171,338	-3.00	213,637	24.69	167,951	-21.38	3.1
Administration and General		271,997	356,382	31.02	402,983	13.08	551,203	36.78	471,083	-14.54	14.7
<b>Total Expenses</b>		<b>1,204,765</b>	<b>1,539,960</b>	<b>27.82</b>	<b>1,867,729</b>	<b>21.28</b>	<b>2,116,805</b>	<b>13.34</b>	<b>1,833,076</b>	<b>-13.40</b>	<b>11.1</b>
<b>Operating Income</b>		<b>-273,358</b>	<b>-254,625</b>		<b>-304,653</b>		<b>-316,847</b>		<b>152,298</b>		
Local Programming Improvement Fund		5,537	4,677								
<b>Staff</b>											
Total Remuneration		344,563	403,557	17.12	313,583	-22.30	334,820	6.77	150,356	-55.09	-18.7
Total Staff Count		3,177.4	3,388.7	6.65	2,911.6	-14.08	3,063.9	5.23	2,479.4	-19.08	
Avg Remuneration (\$)		108,441	119,088	9.82	107,702	-9.56	109,278	1.46	60,643	-44.51	-13.5
Avg Remuneration excl. Fringe Benefits (\$)		104,986	114,992	9.53	104,862	-8.81	107,156	2.19	56,765	-47.03	-14.3
<b>Subscribers</b>											
Direct Suscribers		1,395,155	1,786,484	28.05	2,167,250	21.31	2,465,370	13.76	2,600,522	5.48	16.8
Indirect Subscribers		1,538	1,489	-3.19	1,424	-4.37	2,689	88.83	3,781	40.61	25.2
<b>Total Subscribers</b>		<b>1,396,693</b>	<b>1,787,973</b>	<b>28.01</b>	<b>2,168,674</b>	<b>21.29</b>	<b>2,468,059</b>	<b>13.80</b>	<b>2,604,303</b>	<b>5.52</b>	<b>16.9</b>
<b>Profitability (%)</b>											
Operating Margin		-29.3	-19.8		-19.5		-17.6		7.7		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - DTH**

**DTH - Canada**

	(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		2,472,190	2,193,261	-11.28	2,093,786	-4.54	1,989,111	-5.00	1,806,872	-9.16	-7.5
Connection		0	16,259	n/a	17,289	6.33	15,373	-11.08	14,092	-8.33	n/a
Other Revenue		6	204,305	n/a	177,459	-13.14	145,142	-18.21	137,789	-5.07	n/a
<b>Total Revenue</b>		<b>2,472,196</b>	<b>2,413,826</b>	<b>-2.36</b>	<b>2,288,534</b>	<b>-5.19</b>	<b>2,149,627</b>	<b>-6.07</b>	<b>1,958,754</b>	<b>-8.88</b>	<b>-5.7</b>
<b>Expenses</b>											
Community Programming		20	0	-100.00	0	n/a	0	n/a	0	n/a	-100.0
Affiliation Payments		794,029	809,412	1.94	786,185	-2.87	767,395	-2.39	729,628	-4.92	-2.1
Technical		383,546	379,603	-1.03	324,854	-14.42	223,207	-31.29	271,174	21.49	-8.3
Sales and Promotion		143,953	139,495	-3.10	114,086	-18.21	99,939	-12.40	71,839	-28.12	-16.0
Administration and General		324,371	312,576	-3.64	430,053	37.58	389,027	-9.54	336,411	-13.52	0.9
<b>Total Expenses</b>		<b>1,645,918</b>	<b>1,641,085</b>	<b>-0.29</b>	<b>1,655,178</b>	<b>0.86</b>	<b>1,479,567</b>	<b>-10.61</b>	<b>1,409,053</b>	<b>-4.77</b>	<b>-3.8</b>
<b>Operating Income</b>		<b>826,278</b>	<b>772,741</b>		<b>633,356</b>		<b>670,060</b>		<b>549,701</b>		
Local Programming Improvement Fund		24,923	12,360								
<b>Staff</b>											
Total Remuneration		183,103	161,766	-11.65	113,352	-29.93	101,218	-10.70	82,022	-18.97	-18.2
Total Staff Count		1,973.0	1,840.0	-6.74	1,596.0	-13.26	1,319.0	-17.36	1,347.0	2.12	
Avg Remuneration (\$)		92,804	87,917	-5.27	71,022	-19.22	76,738	8.05	60,892	-20.65	-10.0
Avg Remuneration excl. Fringe Benefits (\$)		82,525	75,539	-8.46	60,712	-19.63	66,521	9.57	52,008	-21.82	-10.9
<b>Subscribers</b>											
Direct Subscribers		2,657,364	2,525,091	-4.98	2,343,594	-7.19	2,175,845	-7.16	2,019,164	-7.20	-6.64
Indirect Subscribers		33,840	33,867	0.08	31,614	-6.65	30,083	-4.84	27,814	-7.54	-4.78
<b>Total Subscribers</b>		<b>2,691,204</b>	<b>2,558,958</b>	<b>-4.91</b>	<b>2,375,208</b>	<b>-7.18</b>	<b>2,205,928</b>	<b>-7.13</b>	<b>2,046,978</b>	<b>-7.21</b>	<b>-6.6</b>
<b>Profitability (%)</b>											
Operating Margin		33.4	32.0		27.7		31.2		28.1		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

**Canada**

	(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		5,816,648	5,841,305	0.42	5,921,102	1.37	5,808,619	-1.90	5,723,063	-1.47	-0.4
Connection		22,467	24,870	10.70	29,357	18.04	40,528	38.05	39,454	-2.65	15.1
Community Channel Sponsorship & Facilities Rental		4,321	3,780	-12.52	3,619	-4.26	2,591	-28.41	1,596	-38.42	-22.1
Other Revenue		478,283	646,209	35.11	676,130	4.63	738,421	9.21	814,719	10.33	14.2
<b>Total Revenue</b>		<b>6,321,719</b>	<b>6,516,165</b>	<b>3.08</b>	<b>6,630,209</b>	<b>1.75</b>	<b>6,590,159</b>	<b>-0.60</b>	<b>6,578,832</b>	<b>-0.17</b>	<b>1.0</b>
<b>Expenses</b>											
Community Programming		140,766	151,703	7.77	152,620	0.60	150,923	-1.11	149,144	-1.18	1.5
Affiliation Payments		2,309,690	2,495,361	8.04	2,638,346	5.73	2,712,333	2.80	2,773,983	2.27	4.7
Technical		1,177,368	1,228,991	4.38	1,318,749	7.30	1,299,480	-1.46	1,039,026	-20.04	-3.1
Sales and Promotion		439,545	498,460	13.40	491,959	-1.30	515,177	4.72	455,961	-11.49	0.9
Administration and General		999,243	1,110,491	11.13	1,081,576	-2.60	1,181,414	9.23	1,152,140	-2.48	3.6
<b>Total Expenses</b>		<b>5,066,612</b>	<b>5,485,006</b>	<b>8.26</b>	<b>5,683,250</b>	<b>3.61</b>	<b>5,859,327</b>	<b>3.10</b>	<b>5,570,254</b>	<b>-4.93</b>	<b>2.4</b>
<b>Operating Income</b>		<b>1,255,107</b>	<b>1,031,159</b>		<b>946,958</b>		<b>730,831</b>		<b>1,008,578</b>		
Local Programming Improvement Fund		50,234	27,568								
<b>Staff</b>											
Total Remuneration		2,221,614	2,341,699	5.41	2,196,510	-6.20	2,302,389	4.82	2,166,851	-5.89	-0.6
Total Staff Count		26,921.2	27,245.6	1.21	25,647.7	-5.86	25,162.0	-1.89	25,228.4	0.26	
Avg Remuneration (\$)		82,523	85,948	4.15	85,642	-0.36	91,503	6.84	85,889	-6.13	1.0
Avg Remuneration excl. Fringe Benefits (\$)		70,849	73,460	3.69	73,034	-0.58	77,489	6.10	73,519	-5.12	0.9
<b>Subscribers</b>											
Direct Suscribers		8,294,273	8,280,579	-0.17	8,309,295	0.35	8,251,572	-0.69	8,218,563	-0.40	-0.2
Indirect Subscribers		454,924	456,375	0.32	462,010	1.23	449,862	-2.63	437,009	-2.86	-1.0
<b>Total Subscribers</b>		<b>8,749,197</b>	<b>8,736,954</b>	<b>-0.14</b>	<b>8,771,305</b>	<b>0.39</b>	<b>8,701,434</b>	<b>-0.80</b>	<b>8,655,572</b>	<b>-0.53</b>	<b>-0.3</b>
<b>Profitability (%)</b>											
Operating Margin		19.9	15.8		14.3		11.1		15.3		

CAGR = Compound Annual Growth Rate.



**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

Atlantic

(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	403,616	424,794	5.25	459,365	8.14	476,598	3.75	456,890	-4.14	3.2
Connection	1,296	1,566	20.90	2,620	67.29	2,324	-11.30	2,420	4.10	16.9
Community Channel Sponsorship & Facilities Rental	119	115	-3.17	131	14.46	131	-0.05	96	-27.16	-5.2
Other Revenue	59,160	57,150	-3.40	41,707	-27.02	43,208	3.60	48,772	12.88	-4.7
<b>Total Revenue</b>	<b>464,190</b>	<b>483,625</b>	<b>4.19</b>	<b>503,824</b>	<b>4.18</b>	<b>522,261</b>	<b>3.66</b>	<b>508,177</b>	<b>-2.70</b>	<b>2.3</b>
<b>Expenses</b>										
Community Programming	9,639	10,999	14.11	11,545	4.96	10,478	-9.24	10,622	1.38	2.5
Affiliation Payments	167,002	180,856	8.30	208,736	15.42	233,656	11.94	226,837	-2.92	8.0
Technical	42,946	41,186	-4.10	59,954	45.57	36,807	-38.61	55,920	51.93	6.8
Sales and Promotion	24,705	29,298	18.59	28,105	-4.07	43,344	54.22	33,759	-22.11	8.1
Administration and General	41,405	58,202	40.57	62,883	8.04	113,861	81.07	95,128	-16.45	23.1
<b>Total Expenses</b>	<b>285,697</b>	<b>320,542</b>	<b>12.20</b>	<b>371,224</b>	<b>15.81</b>	<b>438,147</b>	<b>18.03</b>	<b>422,267</b>	<b>-3.62</b>	<b>10.3</b>
<b>Operating Income</b>	<b>178,493</b>	<b>163,083</b>		<b>132,601</b>		<b>84,114</b>		<b>85,910</b>		
Local Programming Improvement Fund	2,431	1,276								
<b>Staff</b>										
Total Remuneration	128,027	123,835	-3.27	132,272	6.81	130,022	-1.70	130,475	0.35	0.5
Total Staff Count	1,922.0	1,765.4	-8.15	1,808.0	2.42	1,690.0	-6.53	1,659.1	-1.82	
Avg Remuneration (\$)	66,611	70,148	5.31	73,159	4.29	76,937	5.16	78,640	2.21	4.2
Avg Remuneration excl. Fringe Benefits (\$)	57,143	60,288	5.51	62,375	3.46	65,147	4.44	66,422	1.96	3.8
<b>Subscribers</b>										
Direct Suscribers	609,737	592,575	-2.81	597,235	0.79	601,911	0.78	602,335	0.07	-0.3
Indirect Subscribers	11,041	10,742	-2.71	10,987	2.28	11,252	2.41	10,937	-2.80	-0.2
<b>Total Subscribers</b>	<b>620,778</b>	<b>603,317</b>	<b>-2.81</b>	<b>608,222</b>	<b>0.81</b>	<b>613,163</b>	<b>0.81</b>	<b>613,272</b>	<b>0.02</b>	<b>-0.3</b>
<b>Profitability (%)</b>										
Operating Margin	38.5	33.7		26.3		16.1		16.9		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

Quebec

(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	1,294,352	1,294,819	0.04	1,329,307	2.66	1,311,627	-1.33	1,312,608	0.07	0.4
Connection	6,301	6,204	-1.55	6,403	3.21	12,253	91.36	11,185	-8.71	15.4
Community Channel Sponsorship & Facilities Rental	444	433	-2.28	629	45.08	90	-85.76	151	68.61	-23.6
Other Revenue	125,764	181,213	44.09	216,331	19.38	245,080	13.29	274,297	11.92	21.5
<b>Total Revenue</b>	<b>1,426,861</b>	<b>1,482,669</b>	<b>3.91</b>	<b>1,552,669</b>	<b>4.72</b>	<b>1,569,049</b>	<b>1.05</b>	<b>1,598,242</b>	<b>1.86</b>	<b>2.9</b>
<b>Expenses</b>										
Community Programming	36,313	39,278	8.16	39,996	1.83	40,370	0.94	36,569	-9.42	0.2
Affiliation Payments	500,487	543,065	8.51	604,470	11.31	613,059	1.42	614,367	0.21	5.3
Technical	339,894	332,300	-2.23	315,458	-5.07	334,618	6.07	374,056	11.79	2.4
Sales and Promotion	155,337	169,506	9.12	173,160	2.16	165,555	-4.39	155,633	-5.99	0.1
Administration and General	239,746	265,187	10.61	269,521	1.63	278,221	3.23	275,302	-1.05	3.5
<b>Total Expenses</b>	<b>1,271,777</b>	<b>1,349,336</b>	<b>6.10</b>	<b>1,402,605</b>	<b>3.95</b>	<b>1,431,823</b>	<b>2.08</b>	<b>1,455,927</b>	<b>1.68</b>	<b>3.4</b>
<b>Operating Income</b>	<b>155,083</b>	<b>133,333</b>		<b>150,065</b>		<b>137,225</b>		<b>142,314</b>		
Local Programming Improvement Fund	11,362	6,087								
<b>Staff</b>										
Total Remuneration	562,784	601,546	6.89	572,761	-4.79	634,400	10.76	645,604	1.77	3.5
Total Staff Count	7,663.1	7,939.4	3.61	7,270.0	-8.43	6,983.7	-3.94	7,690.8	10.13	
Avg Remuneration (\$)	73,441	75,768	3.17	78,784	3.98	90,841	15.30	83,945	-7.59	3.4
Avg Remuneration excl. Fringe Benefits (\$)	58,816	58,436	-0.65	60,468	3.48	69,180	14.41	70,743	2.26	4.7
<b>Subscribers</b>										
Direct Suscribers	2,196,645	2,266,250	3.17	2,370,669	4.61	2,334,161	-1.54	2,284,755	-2.12	1.0
Indirect Subscribers	19,663	20,260	3.04	22,040	8.79	20,429	-7.31	20,088	-1.67	0.5
<b>Total Subscribers</b>	<b>2,216,308</b>	<b>2,286,510</b>	<b>3.17</b>	<b>2,392,709</b>	<b>4.64</b>	<b>2,354,590</b>	<b>-1.59</b>	<b>2,304,843</b>	<b>-2.11</b>	<b>1.0</b>
<b>Profitability (%)</b>										
Operating Margin	10.9	9.0		9.7		8.7		8.9		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

**Ontario**

	(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		2,198,918	2,126,182	-3.31	2,118,147	-0.38	2,033,169	-4.01	1,982,581	-2.49	-2.6
Connection		7,999	12,722	59.04	16,810	32.13	18,598	10.64	17,131	-7.89	21.0
Community Channel Sponsorship & Facilities Rental		1,206	1,175	-2.59	1,293	10.08	1,192	-7.82	856	-28.23	-8.2
Other Revenue		199,580	259,794	30.17	276,675	6.50	300,844	8.74	356,373	18.46	15.6
<b>Total Revenue</b>		<b>2,407,703</b>	<b>2,399,873</b>	<b>-0.33</b>	<b>2,412,925</b>	<b>0.54</b>	<b>2,353,804</b>	<b>-2.45</b>	<b>2,356,942</b>	<b>0.13</b>	<b>-0.5</b>
<b>Expenses</b>											
Community Programming		55,318	56,123	1.46	54,765	-2.42	57,446	4.89	52,235	-9.07	-1.4
Affiliation Payments		802,901	857,692	6.82	896,496	4.52	954,339	6.45	958,852	0.47	4.5
Technical		313,807	320,180	2.03	275,023	-14.10	258,749	-5.92	318,456	23.08	0.4
Sales and Promotion		153,441	189,152	23.27	193,876	2.50	207,814	7.19	184,826	-11.06	4.8
Administration and General		394,549	415,046	5.19	398,971	-3.87	424,793	6.47	462,003	8.76	4.0
<b>Total Expenses</b>		<b>1,720,016</b>	<b>1,838,193</b>	<b>6.87</b>	<b>1,819,130</b>	<b>-1.04</b>	<b>1,903,141</b>	<b>4.62</b>	<b>1,976,372</b>	<b>3.85</b>	<b>3.5</b>
<b>Operating Income</b>		<b>687,687</b>	<b>561,680</b>		<b>593,795</b>		<b>450,663</b>		<b>380,570</b>		
Local Programming Improvement Fund		20,542	11,707								
<b>Staff</b>											
Total Remuneration		556,199	589,609	6.01	498,627	-15.43	529,493	6.19	562,673	6.27	0.3
Total Staff Count		6,549.1	6,562.6	0.21	5,772.0	-12.05	5,559.4	-3.68	5,571.5	0.22	
Avg Remuneration (\$)		84,927	89,845	5.79	86,388	-3.85	95,242	10.25	100,992	6.04	4.4
Avg Remuneration excl. Fringe Benefits (\$)		70,412	75,530	7.27	71,585	-5.22	78,305	9.39	82,507	5.37	4.0
<b>Subscribers</b>											
Direct Suscribers		2,760,381	2,689,561	-2.57	2,629,888	-2.22	2,650,231	0.77	2,624,123	-0.99	-1.3
Indirect Subscribers		208,780	212,018	1.55	208,936	-1.45	208,755	-0.09	205,693	-1.47	-0.4
<b>Total Subscribers</b>		<b>2,969,161</b>	<b>2,901,579</b>	<b>-2.28</b>	<b>2,838,824</b>	<b>-2.16</b>	<b>2,858,986</b>	<b>0.71</b>	<b>2,829,816</b>	<b>-1.02</b>	<b>-1.2</b>
<b>Profitability (%)</b>											
Operating Margin		28.6	23.4		24.6		19.1		16.1		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

**Prairies**

	(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>											
Subscription		1,039,179	1,082,365	4.16	1,107,928	2.36	1,079,230	-2.59	1,056,180	-2.14	0.4
Connection		3,774	2,594	-31.26	1,719	-33.74	4,792	178.77	6,676	39.31	15.3
Community Channel Sponsorship & Facilities Rental		2,499	1,981	-20.71	1,482	-25.19	1,098	-25.91	426	-61.24	-35.8
Other Revenue		55,957	81,417	45.50	74,504	-8.49	87,113	16.92	80,433	-7.67	9.5
<b>Total Revenue</b>		<b>1,101,409</b>	<b>1,168,357</b>	<b>6.08</b>	<b>1,185,632</b>	<b>1.48</b>	<b>1,172,232</b>	<b>-1.13</b>	<b>1,143,714</b>	<b>-2.43</b>	<b>1.0</b>
<b>Expenses</b>											
Community Programming		22,990	24,176	5.16	24,819	2.66	22,852	-7.93	26,771	17.15	3.9
Affiliation Payments		460,002	497,545	8.16	507,347	1.97	496,721	-2.09	525,121	5.72	3.4
Technical		204,408	213,736	4.56	339,860	59.01	340,186	0.10	159,587	-53.09	-6.0
Sales and Promotion		64,689	63,988	-1.08	56,088	-12.35	54,897	-2.12	48,122	-12.34	-7.1
Administration and General		151,801	169,151	11.43	148,754	-12.06	159,937	7.52	141,759	-11.37	-1.7
<b>Total Expenses</b>		<b>903,891</b>	<b>968,597</b>	<b>7.16</b>	<b>1,076,868</b>	<b>11.18</b>	<b>1,074,593</b>	<b>-0.21</b>	<b>901,362</b>	<b>-16.12</b>	<b>-0.1</b>
<b>Operating Income</b>		<b>197,518</b>	<b>199,761</b>		<b>108,764</b>		<b>97,639</b>		<b>242,353</b>		
Local Programming Improvement Fund		8,695	4,816								
<b>Staff</b>											
Total Remuneration		480,154	501,063	4.35	480,874	-4.03	481,790	0.19	401,414	-16.68	-4.4
Total Staff Count		5,412.0	5,425.9	0.26	5,288.9	-2.53	5,285.3	-0.07	5,014.6	-5.12	
Avg Remuneration (\$)		88,721	92,346	4.09	90,921	-1.54	91,158	0.26	80,049	-12.19	-2.5
Avg Remuneration excl. Fringe Benefits (\$)		80,306	83,836	4.40	83,533	-0.36	83,447	-0.10	71,610	-14.18	-2.8
<b>Subscribers</b>											
Direct Suscribers		1,435,965	1,442,563	0.46	1,442,645	0.01	1,424,575	-1.25	1,447,730	1.63	0.2
Indirect Subscribers		109,333	109,256	-0.07	119,203	9.10	114,031	-4.34	104,956	-7.96	-1.0
<b>Total Subscribers</b>		<b>1,545,298</b>	<b>1,551,819</b>	<b>0.42</b>	<b>1,561,848</b>	<b>0.65</b>	<b>1,538,606</b>	<b>-1.49</b>	<b>1,552,686</b>	<b>0.92</b>	<b>0.1</b>
<b>Profitability (%)</b>											
Operating Margin		17.9	17.1		9.2		8.3		21.2		

CAGR = Compound Annual Growth Rate.

**CRTC - FINANCIAL SUMMARY - BDU BASIC AND NON BASIC SERVICES - CABLE & IPTV**

**British Columbia and Territories**

(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	880,584	913,146	3.70	906,355	-0.74	907,995	0.18	914,803	0.75	1.0
Connection	3,096	1,784	-42.39	1,805	1.17	2,561	41.90	2,042	-20.26	-9.9
Community Channel Sponsorship & Facilities Rental	55	76	39.26	84	10.23	80	-4.42	68	-15.52	5.5
Other Revenue	37,821	66,636	76.19	66,914	0.42	62,177	-7.08	54,844	-11.79	9.7
<b>Total Revenue</b>	<b>921,556</b>	<b>981,642</b>	<b>6.52</b>	<b>975,158</b>	<b>-0.66</b>	<b>972,813</b>	<b>-0.24</b>	<b>971,758</b>	<b>-0.11</b>	<b>1.3</b>
<b>Expenses</b>										
Community Programming	16,505	21,127	28.00	21,495	1.74	19,777	-7.99	22,946	16.02	8.6
Affiliation Payments	379,298	416,202	9.73	421,298	1.22	414,558	-1.60	448,807	8.26	4.3
Technical	276,312	321,589	16.39	328,454	2.13	329,121	0.20	131,006	-60.20	-17.0
Sales and Promotion	41,373	46,516	12.43	40,730	-12.44	43,566	6.96	33,620	-22.83	-5.1
Administration and General	171,742	202,905	18.15	201,446	-0.72	204,602	1.57	177,947	-13.03	0.9
<b>Total Expenses</b>	<b>885,231</b>	<b>1,008,339</b>	<b>13.91</b>	<b>1,013,423</b>	<b>0.50</b>	<b>1,011,624</b>	<b>-0.18</b>	<b>814,326</b>	<b>-19.50</b>	<b>-2.1</b>
<b>Operating Income</b>	<b>36,326</b>	<b>-26,697</b>		<b>-38,266</b>		<b>-38,811</b>		<b>157,432</b>		
Local Programming Improvement Fund	7,204	3,683								
<b>Staff</b>										
Total Remuneration	494,450	525,645	6.31	511,976	-2.60	526,683	2.87	426,685	-18.99	-3.6
Total Staff Count	5,375.0	5,552.4	3.30	5,508.8	-0.79	5,643.7	2.45	5,292.4	-6.23	
Avg Remuneration (\$)	91,991	94,670	2.91	92,938	-1.83	93,322	0.41	80,623	-13.61	-3.2
Avg Remuneration excl. Fringe Benefits (\$)	83,915	86,547	3.14	84,554	-2.30	85,084	0.63	72,125	-15.23	-3.7
<b>Subscribers</b>										
Direct Suscribers	1,291,545	1,289,630	-0.15	1,268,858	-1.61	1,240,694	-2.22	1,259,620	1.53	-0.6
Indirect Subscribers	106,107	104,099	-1.89	100,844	-3.13	95,395	-5.40	95,335	-0.06	-2.6
<b>Total Subscribers</b>	<b>1,397,652</b>	<b>1,393,729</b>	<b>-0.28</b>	<b>1,369,702</b>	<b>-1.72</b>	<b>1,336,089</b>	<b>-2.45</b>	<b>1,354,955</b>	<b>1.41</b>	<b>-0.8</b>
<b>Profitability (%)</b>										
Operating Margin	3.9	-2.7		-3.9		-4.0		16.2		

CAGR = Compound Annual Growth Rate.

**CRTC - COMPANIES OPERATING ONLY EXEMPT SYSTEMS WITH FEWER THAN 2,000 SUBSCRIBERS**

	<b>2014-2015</b>	<b>2015-2016</b>	<b>2016-2017</b>
	<b>Subscribers</b>	<b>Subscribers</b>	<b>Subscribers</b>
<b>Canada*</b>	<b>92,699</b>	<b>88,614</b>	<b>86,706</b>

\* Revenues are not reported. The number of subscribers reported in the table above are excluded from the rest of this publication.

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

**Canada**

(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	3,695	4,893	32.41	4,043	-17.37	3,664	-9.37	2,558	-30.20	-8.8
Other Revenue	17,773	14,615	-17.77	12,846	-12.10	15,027	16.99	8,695	-42.14	-16.4
<b>Total Revenue</b>	<b>21,468</b>	<b>19,508</b>	<b>-9.13</b>	<b>16,889</b>	<b>-13.42</b>	<b>18,692</b>	<b>10.68</b>	<b>11,253</b>	<b>-39.80</b>	<b>-14.9</b>
<b>Expenses</b>										
Affiliation Payments	460	442	-3.82	741	67.48	23	-96.89	132	473.69	-26.8
Technical	620	415	-32.97	713	71.58	52	-92.64	194	269.45	-25.2
Sales and Promotion	1,433	1,194	-16.68	721	-39.64	359	-50.23	337	-5.96	-30.3
Administration and General	601	638	6.22	552	-13.51	15	-97.29	3	-82.59	-74.3
<b>Total Expenses</b>	<b>3,113</b>	<b>2,690</b>	<b>-13.60</b>	<b>2,726</b>	<b>1.35</b>	<b>449</b>	<b>-83.52</b>	<b>666</b>	<b>48.23</b>	<b>-32.0</b>
<b>Operating Income</b>	<b>18,355</b>	<b>16,818</b>		<b>14,163</b>		<b>18,243</b>		<b>10,587</b>		
<b>Profitability (%)</b>										
Operating Margin	85.5	86.2		83.9		97.6		94.1		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

**Atlantic**

(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	289	397	37.16	644	62.30	76	-88.20	52	-31.54	-34.9
Other Revenue	3,614	3,139	-13.12	2,695	-14.17	1,865	-30.78	1,138	-38.97	-25.1
<b>Total Revenue</b>	<b>3,903</b>	<b>3,536</b>	<b>-9.39</b>	<b>3,339</b>	<b>-5.58</b>	<b>1,941</b>	<b>-41.86</b>	<b>1,190</b>	<b>-38.68</b>	<b>-25.7</b>
<b>Expenses</b>										
Affiliation Payments	236	258	9.47	666	158.03	17	-97.51	0	-100.00	-100.0
Technical	441	267	-39.45	530	98.69	45	-91.52	0	-100.00	-100.0
Sales and Promotion	829	689	-16.94	312	-54.73	37	-88.17	72	95.49	-45.7
Administration and General	405	394	-2.72	338	-14.16	21	-93.77	2	-92.23	-74.8
<b>Total Expenses</b>	<b>1,910</b>	<b>1,607</b>	<b>-15.86</b>	<b>1,845</b>	<b>14.82</b>	<b>119</b>	<b>-93.53</b>	<b>74</b>	<b>-38.23</b>	<b>-55.7</b>
<b>Operating Income</b>	<b>1,993</b>	<b>1,929</b>		<b>1,493</b>		<b>1,822</b>		<b>1,117</b>		
<b>Profitability (%)</b>										
Operating Margin	51.1	54.6		44.7		93.8		93.8		

CAGR = Compound Annual Growth Rate



**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

**Quebec**

(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	857	544	-36.49	421	-22.59	284	-32.58	37	-86.81	-54.3
Other Revenue	0	0	-81.82	6	n/a	15	141.28	201	n/a	877.5
<b>Total Revenue</b>	<b>857</b>	<b>544</b>	<b>-36.49</b>	<b>428</b>	<b>-21.45</b>	<b>299</b>	<b>-30.04</b>	<b>238</b>	<b>-20.34</b>	<b>-27.4</b>
<b>Expenses</b>										
Affiliation Payments	4	3	-29.00	0	-100.00	0	n/a	0	n/a	-100.0
Technical	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Sales and Promotion	0	0	n/a	0	n/a	0	n/a	0	n/a	n/a
Administration and General	0	0	n/a	40	n/a	0	-100.00	0	n/a	n/a
<b>Total Expenses</b>	<b>4</b>	<b>3</b>	<b>-29.00</b>	<b>40</b>	<b>n/a</b>	<b>0</b>	<b>-100.00</b>	<b>0</b>	<b>n/a</b>	<b>-100.0</b>
<b>Operating Income</b>	<b>853</b>	<b>541</b>		<b>388</b>		<b>299</b>		<b>238</b>		
<b>Profitability (%)</b>										
Operating Margin	99.5	99.5		90.6		100.0		100.0		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

**Ontario**

(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	1,690	1,962	16.06	1,716	-12.52	1,789	4.24	921	-48.53	-14.1
Other Revenue	10,546	7,765	-26.37	6,939	-10.63	10,261	47.87	5,584	-45.58	-14.7
<b>Total Revenue</b>	<b>12,236</b>	<b>9,727</b>	<b>-20.51</b>	<b>8,655</b>	<b>-11.01</b>	<b>12,050</b>	<b>39.22</b>	<b>6,505</b>	<b>-46.01</b>	<b>-14.6</b>
<b>Expenses</b>										
Affiliation Payments	101	103	1.51	56	-46.03	6	-89.37	132	n/a	6.8
Technical	124	106	-14.62	75	-29.39	0	-100.00	192	n/a	11.6
Sales and Promotion	318	251	-21.19	162	-35.30	-1	-100.41	0	-100.00	-100.0
Administration and General	138	182	31.68	155	-15.00	-7	-104.31	0	-100.00	-100.0
<b>Total Expenses</b>	<b>682</b>	<b>641</b>	<b>-5.89</b>	<b>447</b>	<b>-30.29</b>	<b>-1</b>	<b>-100.32</b>	<b>324</b>	<b>n/a</b>	<b>-17.0</b>
<b>Operating Income</b>	<b>11,555</b>	<b>9,085</b>		<b>8,208</b>		<b>12,051</b>		<b>6,181</b>		
<b>Profitability (%)</b>										
Operating Margin	94.4	93.4		94.8		100.0		95.0		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

**Prairies**

(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	743	1,225	64.87	543	-55.66	890	63.71	848	-4.69	3.4
Other Revenue	2,029	2,156	6.23	1,754	-18.65	1,445	-17.61	840	-41.87	-19.8
<b>Total Revenue</b>	<b>2,773</b>	<b>3,381</b>	<b>21.95</b>	<b>2,297</b>	<b>-32.06</b>	<b>2,334</b>	<b>1.62</b>	<b>1,688</b>	<b>-27.70</b>	<b>-11.7</b>
<b>Expenses</b>										
Affiliation Payments	107	66	-37.93	15	-78.05	0	-98.33	0	-100.00	-100.0
Technical	28	38	35.32	108	181.49	8	-93.01	0	-93.71	-64.0
Sales and Promotion	262	253	-3.53	247	-2.26	322	30.50	264	-18.08	0.2
Administration and General	38	53	41.81	19	-65.20	1	-96.71	0	-71.78	-74.0
<b>Total Expenses</b>	<b>435</b>	<b>411</b>	<b>-5.53</b>	<b>388</b>	<b>-5.56</b>	<b>331</b>	<b>-14.78</b>	<b>265</b>	<b>-19.97</b>	<b>-11.7</b>
<b>Operating Income</b>	<b>2,337</b>	<b>2,970</b>		<b>1,909</b>		<b>2,003</b>		<b>1,423</b>		
<b>Profitability (%)</b>										
Operating Margin	84.3	87.8		83.1		85.8		84.3		

CAGR = Compound Annual Growth Rate

**CRTC - FINANCIAL SUMMARY - BDU EXEMPT PROGRAMMING SERVICES - CABLE & IPTV**

**British Columbia & Territories**

(\$000)	2013	2014	Var %	2015	Var %	2016	Var %	2017	Var %	CAGR (%)
<b>Revenue</b>										
Subscription	115	765	563.35	718	-6.07	626	-12.85	699	11.76	57.0
Other Revenue	1,584	1,555	-1.83	1,452	-6.62	1,442	-0.70	931	-35.39	-12.4
<b>Total Revenue</b>	<b>1,699</b>	<b>2,319</b>	<b>36.51</b>	<b>2,170</b>	<b>-6.44</b>	<b>2,067</b>	<b>-4.72</b>	<b>1,631</b>	<b>-21.12</b>	<b>-1.0</b>
<b>Expenses</b>										
Affiliation Payments	11	12	3.32	5	-60.91	0	-93.70	0	-100.00	-100.0
Technical	27	5	-82.60	0	-94.67	0	-100.00	1	n/a	-52.4
Sales and Promotion	23	1	-94.24	-1	-142.81	0	-100.00	1	n/a	-54.4
Administration and General	21	9	-54.47	1	-89.35	0	-100.00	1	n/a	-55.6
<b>Total Expenses</b>	<b>82</b>	<b>27</b>	<b>-66.96</b>	<b>5</b>	<b>-80.58</b>	<b>0</b>	<b>-94.51</b>	<b>3</b>	<b>n/a</b>	<b>-55.6</b>
<b>Operating Income</b>	<b>1,617</b>	<b>2,292</b>		<b>2,165</b>		<b>2,067</b>		<b>1,628</b>		
<b>Profitability (%)</b>										
Operating Margin	95.2	98.8		99.8		100.0		99.8		

CAGR = Compound Annual Growth Rate

**CRTC - CONTRIBUTIONS TABLE - CREATION AND PRODUCTION OF CANADIAN PROGRAMMING**

TYPE / REGION	2015				2016				2017			
	Canada Media Fund (CMF)	Certified Independent Production Funds (CIPF)	Local Expression	Total Contributions	Canada Media Fund (CMF)	Certified Independent Production Funds (CIPF)	Local Expression	Total Contributions	Canada Media Fund (CMF)	Certified Independent Production Funds (CIPF)	Local Expression	Total Contributions
<b>CABLE &amp; IPTV</b>												
<b>Atlantic</b>	6,604,559	1,556,048	11,544,925	19,705,532	6,546,545	1,389,240	10,478,162	18,413,947	5,778,956	1,444,743	10,622,350	17,846,049
<b>Quebec</b>	32,049,592	7,962,012	39,996,070	80,007,674	32,652,694	8,163,175	40,370,475	81,186,344	32,405,286	7,246,691	36,568,923	76,220,900
<b>Ontario</b>	48,992,263	12,014,544	54,765,001	115,771,808	48,202,981	11,826,028	57,445,722	117,474,731	48,346,852	12,084,987	52,235,147	112,666,986
<b>Prairies</b>	25,193,609	5,754,061	24,818,962	55,766,632	25,238,151	5,786,772	22,851,669	53,876,592	24,702,700	5,412,650	26,771,448	56,886,798
<b>British Columbia &amp; Territories</b>	19,790,280	4,947,605	21,494,971	46,232,856	19,897,999	4,994,447	19,777,229	44,669,675	19,167,607	4,749,852	22,945,842	46,863,301
<b>CABLE &amp; IPTV - TOTAL</b>	<b>132,630,303</b>	<b>32,234,270</b>	<b>152,619,929</b>	<b>317,484,502</b>	<b>132,538,370</b>	<b>32,159,662</b>	<b>150,923,257</b>	<b>315,621,289</b>	<b>130,401,401</b>	<b>30,938,923</b>	<b>149,143,710</b>	<b>310,484,034</b>
<b>DIRECT-TO-HOME</b>	86,339,393	22,294,452	-	108,633,845	81,713,968	21,062,130	-	102,776,098	74,784,257	18,687,736	-	93,471,993
<b>PPV &amp; VOD</b>	277,141	10,170,896	-	10,448,037	586,220	9,398,037	-	9,984,257	492,278	7,966,270	-	8,458,548
<b>TOTAL - CANADA</b>	<b>219,246,837</b>	<b>64,699,618</b>	<b>152,619,929</b>	<b>436,566,384</b>	<b>214,838,558</b>	<b>62,619,829</b>	<b>150,923,257</b>	<b>428,381,644</b>	<b>205,677,936</b>	<b>57,592,929</b>	<b>149,143,710</b>	<b>412,414,575</b>